

# Class C Shares - Retail Gross (Unbundled)

## Fund fact sheet date: 31 October 2019

TM home investor fund is the UK's first Financial Conduct Authority regulated residential Property Authorised Investment Fund (PAIF)

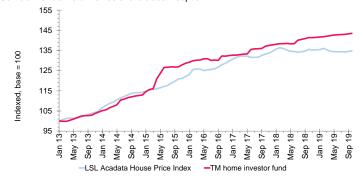
This factsheet is for information only. It is not designed to provide advice on the suitability of an investment for your personal financial situation. If you have any questions regarding the information included in this factsheet, you are recommended to speak to a financial adviser.

#### **Investment Objective**

The Fund invests in private rented sector housing across the mainland UK regions and aims to capture UK house price growth plus provide an element of income return. The property investment manager, Hearthstone Asset Management Limited, uses quantitative asset allocation methods and qualitative regional stock selection to build a portfolio of assets reflecting the distribution of UK mainland housing stock. Properties are let under assured shorthold tenancies (AST's) and corporate lets. Investment returns comprise capital growth and rental income. The LSL Acadata House Price Index is used for the purpose of performance comparisons.

#### **Fund v. Performance Comparator**

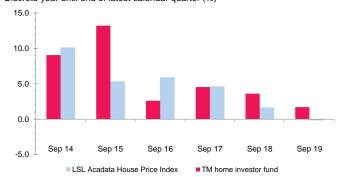
Cumulative total return since share class inception



Cumulative total return (%) over period:

	1m	3m	6m	1y	Зу	5у
TM home investor fund	0.14	0.42	0.77	1.49	8.47	27.67
LSL Acadata House Price Index	0.27	0.38	0.18	-0.53	5.40	18.25

Discrete year until end of latest calendar quarter (%)



Discrete total return (%) 12 months ending:

	Sep 15	Sep 16	Sep 17	Sep 18	Sep 19	
TM home investor fund	13.21	2.60	4.53	3.60	1.70	
LSL Acadata House Price Index	5.31	5.89	4.58	1.62	-0.13	

Performance of Class C Shares - Retail Gross (Unbundled) Accumulation, launched 07/01/2013. Prevailing single price\*, net of charges, in GBP with gross income reinvested. Performance of other classes may vary. Source of all data: Financial Express and LSL Acadata 31/10/2019

\*On 09-04-2015, the fund switched to a swinging single pricing basis with the prevailing single price used for performance calculation. Prior to that date, the fund was dual priced, with performance calculated on a bid-to-bid basis.

Important: You may get back less than the amount invested. Past performance is not necessarily a guide to future performance and future returns are not guaranteed.

## **Property Investment Manager's commentary**

As the UK heads to the polls for the third time three and a half years and Brexit uncertainty continues, one might be forgiven for thinking that the housing market will have stalled as vendors and purchasers wait for clarity. However, HM Land Registry shows an estimated 77,500 housing transactions in October 2019, up 4.2% on September. Although c.2.0% down on a seasonally adjusted basis, it shows how resilient the housing market is, and the perpetual need for homes. LSL Acadata shows house prices remained relatively flat, with the South West, North West and North East having the highest growth, although the regional differences are quite small. The independent valuation of the Fund's properties showed a negligible 0.01% decrease in October, whereas LSL's House Price index rose 0.3%. Recent figures suggest that there has been steady growth in the number of first-time buyer mortgages, and gross mortgage lending in the market has held up, with September 2019 up 4% on 2018. The Bank of England's latest inflation report echoes this sentiment, noting that UK house price inflation has stabilised around 0%. This has fed through to housebuilding, with housing starts lower than a year ago, which in turn increases the demand on a falling supply.

Demand for good quality rented housing continues to strengthen with the RICS Housing Survey stating that quarterly figures on tenant demand signalled another acceleration in growth in the three months to October 2019. Indeed, demand increased to +22%, the highest level since Q4 2016, yet landlord instructions decreased again with the pace of decline seeming to gather momentum. Hence rental growth expectations in the near term have further improved, with every UK region projected to see an increase over the coming months. ONS rental data shows rents have increased by 1.3% YTD, with rents in the fund increasing by 1.8% over the same period. The homes in the portfolio are almost fully occupied with five being vacant at the month end - two of which are being sold as part of the on-going asset management activity. Of the three void properties, one was under offer leading to a 98.97% occupancy rate.

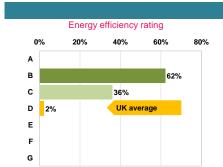
# Portfolio Facts

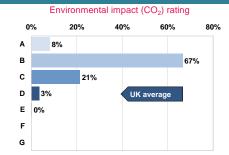
Fund asset allocation	
Cash or equivalent	17.55%
Property - North West	5.60%
Property - North East	0.00%
Property - Yorks & Humber	0.95%
Property - South East	23.32%
Property - South West	7.17%
Property - Wales	0.00%
Property - Scotland	3.28%
Property - East of England	13.26%
Property - East Midlands	8.69%
Property - West Midlands	5.29%
Property - London	14.89%

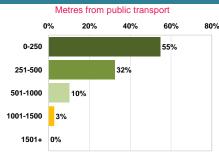
Top 10 property hold	ings	
Holding	Units	Value
Quadrant Court, Wembley, London HA9	22	£7,350,000
Wickhurst Green, Horsham, RH12	14	£4,505,000
The Limes, Nottingham, NG8	18	£3,780,000
Spectrum, Blackfriars Road, Manchester M3	17	£2,970,000
King Georges Park, Rowhedge, CO5	8	£2,530,000
Rea Road, Northfield, Birmingham. B31	14	£1,900,000
Mansion House, Colchester, CO2	12	£1,820,000
Portland View, Bristol, BS2	6	£1,725,000
Henmead House, Haywards Heath, RH16	6	£1,695,000
Pandora Close, Locks Heath, SO31	4	£1,300,000

**Environmental Profile** 

Property portfolio metrics				
Flats	96			
Terraced	46			
Semi	40			
Detached	13			
Total number of properties	195			
Average property value	£250,079			
Average tenant stay	28 months			
1 year ave. occupancy (% of income)	95.68%			















## Class C Shares - Retail Gross (Unbundled)

## **Costs and charges**

Entry charge: 0.00% Exit charge: 0.00% Annual charges ('OCF')\*: 1.57%

\* Ongoing Charges Figure (OCF) is based on estimated annual expenses, and includes the Annual Management Charge of 0.9%. The OCF may vary from year to year.

Please note that past performance on the first page is shown after charges

#### Minimum investment

(May not apply for investment via online platforms or wraps)

 Initial:
 £1,000

 Additional:
 £500

 Monthly:
 £50

#### Price and Yield at 31 October 2019

Fund price: £ 1.435

Estimated yield: 1.48 % (gross)
Distribution dates: Annual: 31 Oct

Interim: 28 Feb, 31 May, 30 Nov

#### **Investment ratios**

Annualised over last 36 monthly prices. Source: Financial Express Analytics.

Volatility: 1.18 % Maximum drawdown: -0.14 %

#### How to invest

This share/unit class is available on the platforms listed below. Other classes may be

available on different platforms.

## Adviser/Wealth Manager platforms: Direct to consumer (non-advised) platforms:

7IM AJ Bell
AJ Bell
Alliance Trust
Allfunds Hargreaves Lansdown
Alliance Trust
Ascentric Willis Owen

Cofunds Institutional

Hubwise Pershing Raymond James Transact Wealthtime

## Key fund information

Fund name: TM home investor fund (a subfund of the TM

Hearthstone ICVC)

Performance comparator: LSL Acadata House Price Index

 Fund launch date:
 25/07/2012

 Share class launch date:
 07/01/2013

 Fund size:
 £59,449,417

 Share/unit class size:
 £10.358.150

Primary asset class: UK Residential Property
Structure: OEIC with PAIF Tax Status

Distribution type: Accumulation Pricing frequency: Daily

Subscription frequency:

Redemption frequency:

Daily

Daily

Redemption frequency:

Daily

Dealing time: 22:30 London, UK

Settlement: T+4

#### **Fund Codes**

Class C Shares - Retail Gross (Unbundled)

 MiFID category:
 Non-complex

 Sedol:
 B95VYK8

 ISIN:
 GB00B95VYK84

 Citicode:
 I3HL

 MEXID:
 8THEAP

## **Management & Administration**

Fund Manager:
Chief Investment Officer:
Investment Manager:
Alan Collett, FRICS
Andrew Smith, FRICS
Stuart Springham, MRICS

Property Investment Manager

and Distributor:

Hearthstone Asset Management Limited 23 Austin Friars

London EC2N 2QP 020 3301 1330

info@hearthstone.co.uk

Authorised Corporate Director: Thesis Unit Trust Management Limited

Exchange Building, St Johns Street,

Chichester, West Sussex,

PO19 1UP 01243 531234

Dealing and administration: TM Hearthstone ICVC

PO Box 3733

Royal Wootton Basset, Swindon,

SN4 4BG 0333 300 0375

Depositary: NatWest Trustee & Depositary Services

Independent valuer: CBRE

Auditor: Grant Thornton UK LLP

# **Fund ratings**





# FE Risk Score

## Important information

This financial promotion has been approved under Section 21 of the Financial Services and Markets Act 2000 by Thesis Asset Management Limited.

Residential property values are affected by factors such as interest rates, economic growth, fluctuations in property yields and tenant default.

Property investments are relatively illiquid compared to bonds and equities, and can take a significant amount of time to trade.

Hearthstone Investments PLC is the parent company of the Hearthstone Investments Group. Regulated business is carried out by Hearthstone Asset Management Limited. Hearthstone Asset Management Limited is an appointed representative of Thesis Asset Management Limited which is authorised and regulated by the Financial Conduct Authority (114354). Hearthstone Investments PLC (06379066) and Hearthstone Asset Management Limited (07458920) are both registered in England and Wales. The registered office for both companies is c/o Waterstone Company Secretaries Ltd Third Floor, 5 St. Bride Street, London, United Kingdom, EC4A 4AS.