## **Japanese Income Growth Fund**

# BAILLIE GIFFORD

### **28 February 2019**

#### **Fund Aims**

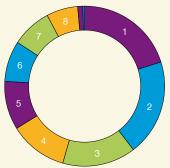
To produce income and capital growth over the longer term with a focus on portfolio dividend growth. The Fund will invest primarily in the equities of companies that are domiciled, incorporated or have a significant portion of their operations based in Japan and may also invest in other transferable securities, money market instruments, deposits, cash and near cash. The Fund's share price can be volatile due to movements in the prices of the underlying holdings and the basis on which the Fund is priced.

#### **Key Information**

Fund Managers	Matthew Brett / Karen See
Launch Date	04 July 2016
Fund Size	£540.10m
IA Sector	Japan
Active Share	81%*
Annual Turnover	3%

<sup>\*</sup>Relative to TOPIX. Source: Baillie Gifford & Co, Tokyo Stock Exchange.

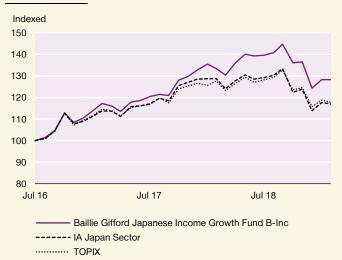
#### **Sector Analysis of Total Assets**



1	Financials	20.1%
2	Man & Machinery	19.5%
3	Commerce & Services	14.8%
4	Chemicals & Other Materials	11.7%
5	Electricals & Electronics	9.8%
6	Info, Comm And Utilities	8.2%
7	Real Estate & Construction	8.1%
8	Pharmaceuticals & Foods	6.3%
9	Retail	1.1%
10	Cash	0.3%

Total may not sum due to rounding. \*Does not include revenue cash.

#### Performance



#### **Investment Proposition**

The Fund applies the same well-tested growth investing philosophy and process that we use across all of our Japanese investments. For the Japanese Income Growth Fund, we combine this approach with a focus on companies that are improving returns on capital and balance sheet efficiency, to generate a portfolio of growth companies with a yield orientation. In this way we hope to generate strong long-term total returns as well as provide those investors that require it with a higher than market yield along the way. The strategy balances current income generation with growing that income over time, and invests across the market cap spectrum.

#### **Top Ten Holdings**

Но	dings	% of Total Assets
1	SoftBank	3.8
2	SBI Holdings	3.4
3	INPEX	3.4
4	Toyota Motor	3.4
5	GMO Internet	3.2
6	MS&AD Insurance	3.1
7	Sumitomo Mitsui Trust	2.9
8	Sony Financial	2.9
9	FANUC	2.8
10	Kubota	2.8
Tot	al	31.7
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Total may not sum due to rounding.

#### Charges and Yield

	Initial Charge	Ongoing Charge*	Historic Yield
Class B-Inc (%)	0.00	0.63	2.1
Class B-Acc (%)	0.00	0.63	2.1

The ongoing charge figures are at 30 June 2018.

#### **Periodic Performance**

	6 Months	1 Year	3 Years	Since Inception
Class B-Inc (%)	-8.9	-3.8	N/A	31.4
Sector Ranking	24/74	1/74	N/A	11/71
Sector Average (%)	-10.2	-9.1	39.1	22.7
Index (%)*	-8.9	-7.7	40.4	23.7

#### Annual Discrete Performance

			31/12/15- 31/12/16		
Class B-Inc (%)	N/A	N/A	N/A	20.2	-6.4
Sector Average (%	6) 0.6	15.7	23.3	17.9	-11.4
Index (%)*	2.4	18.2	23.4	15.6	-8.6

Performance source: FE, Tokyo Stock Exchange, single pricing basis, total return.

Returns reflect the annual charges but exclude any initial charge paid. \*TOPIX.

<sup>\*</sup>Estimated

#### **Additional Fund Information**

The Fund is a sub-fund of the Baillie Gifford Investment Funds II ICVC (Investment Company with Variable Capital) which is an umbrella Open-Ended Investment Company. Its Authorised Corporate Director ('ACD') is Baillie Gifford & Co Limited.

The Historic Yield reflects distributions declared over the past twelve months as a percentage of the mid-market share price, as at the date shown. It does not include any preliminary charge and investors may be subject to tax on their distributions.

The ongoing charges figure is estimated because of a reduction in the annual management charge. The ongoing charge figure may vary from year to year and will exclude the costs of buying and selling assets for the Fund (unless these assets are shares of another fund). Further explanation of all the charges and costs relating to this Fund can be found in the Enhanced Disclosure of Fund Charges and Costs document which is available through our website, www.bailliegifford.com

Active Share is a measure of how actively managed a Fund is and is calculated by taking 100 minus the % of the Fund that overlaps with the comparative index. An active share of 100 indicates no overlap with the comparative index and an active share of zero indicates a portfolio that tracks the comparative index. The comparative index for this Fund is the TOPIX. We have chosen to show Active Share against this index to highlight our active management style against what we deem to be the most relevant index for the Fund.

Turnover is calculated by taking the smaller figure of either total purchases or total sales for the month and dividing it by an average market value. The Annual Turnover is then calculated as the sum of the monthly turnover figures for the 12 month period.

#### **Target Market**

This Fund is suitable for all investors seeking a fund that aims to deliver growth and income with a long investment time horizon as a core or component of a portfolio of investments. The Fund will allow ready access to the investment. The investor should be prepared to bear losses. This Fund is compatible for mass market distribution. This Fund may not be compatible for investors outside the target market.

#### **Further Information**

Any comments expressed in this factsheet should not be taken as a recommendation or advice.

This factsheet does not provide you with all the facts that you need to make an informed decision about investing in the Fund. You need to read the associated Key Investor Information **Document and Supplementary Information Document and decide** whether to contact an authorised intermediary.

This factsheet has been issued and approved by Baillie Gifford & Co Limited (Financial Services Register 119179), which is wholly owned by Baillie Gifford & Co (Financial Services Register 142597), both of which are authorised and regulated by the Financial Conduct Authority of 12 Endeavour Square, Stratford, London, E20 1JN.



This Fund is rated by Rayner Spencer Mills Research, for more information go to:

This Fund is rated by FundCalibre, for more information go to:

www.rsmgroup.co.uk\* www.fundcalibre.com

\* This rating is designed for use by professional advisers and intermediaries as part of their advice process. This rating is not a recommendation to buy. If you need further information or are in doubt then you should consult a professional adviser.

#### **Institutional Enquiries**

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#### **Risk Warnings**

Investment markets can go down as well as up and market conditions can change rapidly. The value of an investment in the Fund, and any income from it, can fall as well as rise and investors may not get back the amount invested. Past performance is not a guide to future returns.

- The specific risks associated with the Fund include:
- The Fund's exposure to a single market and currency may increase share price movements.
- The Fund has exposure to foreign currencies and changes in the rates of exchange will cause the value of any investment, and income from it, to fall as well as rise and you may not get back the amount invested.
- Part or all of the Authorised Corporate Director's (ACD) fee will be taken from the Fund's capital. This will reduce the capital value of the Fund. For the year ended 30/06/2018, 100% of the ACD's annual fee was charged to capital. The figure for the current financial period has not yet been determined.
- Custody of assets involves a risk of loss if the custodian becomes insolvent or breaches duties of care.

Further details of the risks associated with investing in the Fund can be found in the Key Investor Information Document, copies of which are available at www.bailliegifford.com, or the Prospectus which is available by calling the ACD.

#### **Legal Notices**

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#### Contact Us

For further information about the Fund or Baillie Gifford's range of OEICs, please contact us at the below address, call our Client Relations Team on 0800 917 2113 (your call may be recorded for training or monitoring purposes), visit our website at www.bailliegifford.com, fax us on 0131 275 3955 or email trustenquiries@bailliegifford.com

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