

# Edinburgh Worldwide Investment Trust plc



30<sup>th</sup> November 2014

## Key Information

Manager	Douglas Brodie
Deputy Manager	John MacDougall
Dividends Paid	February
Annual Management Fee	First £50m – 0.95% thereafter – 0.65%
Total Assets	£246.10m
Total Borrowings	£31.76m
Net Asset Value per Share (NAV)	437.39p
Share Price	395.50p
Discount of Share Price to NAV	9.6%
Net Yield	0.5%
Gearing	9%

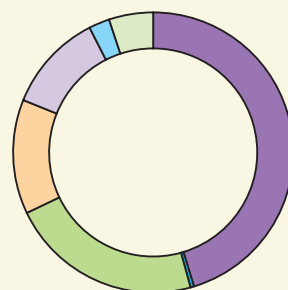
## Trust Aims

The Trust aims for capital growth from a global portfolio of initially immature entrepreneurial companies, typically with a market capitalisation of less than \$5bn at time of initial investment, which are believed to offer long-term growth potential. **This policy was effective from 27th January 2014.**

## Top Ten Holdings

Holdings	% of Total Assets
1 Alnylam Pharmaceuticals	4.6
2 IP Group	3.6
3 Tesla Motors	2.8
4 MarketAxess	2.8
5 Zillow	2.8
6 Stratasys	2.7
7 TripAdvisor	2.1
8 Ocado	2.1
9 Dexcom	2.1
10 IPG Photonics	1.8
	<b>27.4</b>

## Geographic Analysis of Total Assets



North America	45.3%
South America	0.4%
UK	22.2%
Europe	13.2%
Belgium	1.3%
Germany	6.6%
Switzerland	2.2%
Others	3.1%
Asia	11.4%
China	2.6%
Hong Kong	0.9%
India	1.3%
Indonesia	0.9%
Singapore	0.5%
Japan	5.2%
Australasia	2.4%
Net Liquid Assets	5.1%

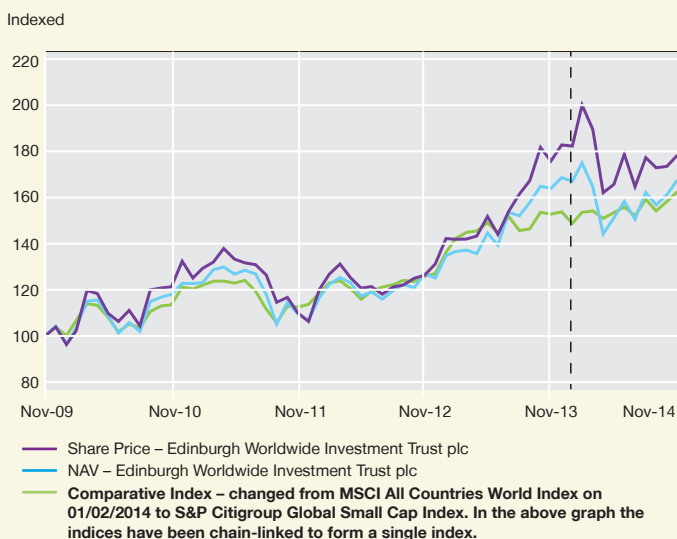
## Investment Proposition

We take a long-term approach to investment; typically at least a five year horizon. We aim to ignore the maelstrom of noise in markets and trade only when we feel our original investment case was mistaken, the market has caught up with our assessment of the stock or we find a new idea.

The approach adopted is to construct a portfolio of companies through the identification of individual companies which offer long-term growth potential.

The portfolio does not seek to track the comparative index, hence a degree of volatility against the index is inevitable. A spread of risk is achieved by diversifying the portfolio with a minimum of six countries and 15 industries.

## Performance



## Periodic Performance

	1 Year	3 Years	5 Years	10 Years
Share Price	1.4%	62.0%	78.3%	190.7%
NAV	2.2%	52.9%	67.6%	180.1%
Index*	6.4%	44.5%	62.5%	130.3%

\*Changed from MSCI AC World to S&P Citigroup Global Small Cap on 01/02/2014. Data chain-linked from this date to form a single index.

## Share Price – Discrete Performance

30.09.09	30.09.10	30.09.11	30.09.12	30.09.13
-30.09.10	-30.09.11	-30.09.12	-30.09.13	-30.09.14
23.2%	-4.5%	6.6%	37.0%	3.3%

Performance source: Morningstar, total return.

Morningstar Analyst Rating

Bronze

## Risk Warnings

The investment trusts managed by Baillie Gifford & Co Limited are listed UK companies. The value of their shares, and any income from them, can fall as well as rise and investors may not get back the amount invested.

The specific risks associated with the Trust include:

- The Trust invests in overseas securities. Changes in the rates of exchange may also cause the value of your investment (and any income it may pay) to go down or up.
- The Trust invests in emerging markets where difficulties in dealing, settlement and custody could arise, resulting in a negative impact on the value of your investment.
- The Trust can borrow money to make further investments (sometimes known as “gearing”). The risk is that when this money is repaid by the Trust, the value of the investments may not be enough to cover the borrowing and interest costs, and the Trust will make a loss. If the Trust's investments fall in value, any invested borrowings will increase the amount of this loss.
- The Trust can buy back its own shares. The risks from borrowing, referred to above, are increased when a trust buys back its own shares.
- Market values for securities which have become difficult to trade may not be readily available and there can be no assurance that any value assigned to such securities will accurately reflect the price the Trust might receive upon their sale.
- The Trust can make use of derivatives which may impact on its performance. Currently the Trust does not make use of derivatives.
- Investment in smaller, immature companies is generally considered higher risk as changes in their share prices may be greater and the shares may be harder to sell. Smaller, immature companies may do less well in periods of unfavourable economic conditions.
- The aim of the Trust is to achieve capital growth. You should not expect a significant, or steady, annual income from the Trust.
- The Trust is listed on the London Stock Exchange and is not authorised or regulated by the Financial Conduct Authority.

The information and opinions expressed within this factsheet are subject to change without notice.

This information has been issued and approved by Baillie Gifford & Co Limited and does not in any way constitute investment advice. This factsheet does not constitute an offer or invitation to deal in securities.

This factsheet contains information on investments which does not constitute independent investment research. Accordingly, it is not subject to the protections afforded to independent research and Baillie Gifford and its staff may have dealt in the investments concerned. Investment markets and conditions can change rapidly and as such the views expressed should not be taken as statements of fact nor should reliance be placed on these views when making investment decisions.

Further details of the risks associated with investing in the Trust, including how charges are applied, can be found by calling the number below or visiting the website.

## Additional Trust Information

At the AGM on 27th January 2014, shareholders' authority was granted to broaden the investment policy. The Company now invests principally in smaller, less mature companies at time of initial investment than was previously the case.

The Trust is available for investment through our Investment Trust Share Plan, ISA, and Children's Savings Plan which allow for monthly and lump sum investment. The ISA is available for transfers. Full product details, including the possible effect of charges on an investment, are available on request, please see below for contact details.

In this document the NAV is calculated with borrowings deducted at fair value. In the periodic performance table borrowings are deducted at fair value for 1, 3 and 5 years and par value for 10 years.

Fair – borrowings (if any) at an estimate of their market worth.  
Par – borrowings at their eventual repayment value.

All performance figures are in sterling terms, total return – that is, with any dividends reinvested. The graph represents 5 years' performance, to the date at the top of the document, and has been indexed to start at 100 (this aids comparison and is not a reflection of actual values at any given date). The discrete performance table is updated quarterly.

Gearing is calculated according to AIC guidelines and represents borrowings at par less cash and cash equivalents expressed as a percentage of shareholders' funds.

A negative cash position may sometimes occur due to obligations awaiting settlement.

Baillie Gifford & Co Limited's annual remuneration is calculated as 0.95% on the first £50 million net assets of the Company attributable to its shareholders, thereafter 0.65%. This is calculated and payable on a quarterly basis.

## Further Information

This factsheet is issued by Baillie Gifford & Co (Financial Services Register 142597), Calton Square, 1 Greenside Row, Edinburgh EH1 3AN. Baillie Gifford group provides the following services to the Trust. Baillie Gifford & Co Limited (Financial Services Register 119179) is the manager and secretary of the Trust, and it delegates portfolio management to Baillie Gifford & Co. Baillie Gifford Savings Management Limited (Financial Services Register 150233) is the manager of the Baillie Gifford Investment Trust Share Plan, Baillie Gifford Investment Trust ISA and the Baillie Gifford Children's Savings Plan. All three firms are authorised and regulated by the Financial Conduct Authority of 25 The North Colonnade, Canary Wharf, London E14 5HS.

## Contact Us:

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For further information about the Trust or Baillie Gifford's range of Investment Trusts, please contact us at the above address, call our Client Relations Team on **0800 917 2112** (your call may be recorded for training or monitoring purposes), visit our website at **www.bailliegifford.com**, fax us on **0131 275 3955** or email **its@bailliegifford.com**.