# HALF YEARLY REPORT FOR THE PERIOD ENDED 30 JUNE 2023







### WHAT IS A REIT?

A real estate investment trust ("REIT") is a specialist taxefficient investment vehicle built around real property assets, specifically property rental/letting activities. REITs are quoted companies, or groups of companies, that own and manage property with the aim of generating a rental income and possible capital growth over the long term. The rental income, after costs, is paid to Shareholders as a dividend distribution so that, over time, dividends will represent a significant proportion of the Shareholders' total return. REITs are a well-established and globally recognised holding structure for property assets.

United Kingdom ("UK") REITs are exempt from UK corporation tax on profits and gains of their qualifying property rental business. However, in consequence, UK REITs are required to distribute a minimum of 90% of their qualifying profits to Shareholders as dividends (known as property income distributions or "PIDs"). As Shareholders receive higher pay-outs than they would if the REIT were subject to UK corporation tax on its property profits and gains, Shareholders are thus required to pay tax on the PIDs. The effect, in general terms, is that taxation is moved from the REIT to the investor and the investor is then liable for taxation as if they owned the property directly.

Regional REIT and its subsidiaries are a UK REIT group under UK tax legislation, having elected to enter the REIT regime with effect from 7 November 2015. Remaining in the regime is subject to meeting various conditions imposed by legislation.

### ISA. SSAS AND SIPP STATUS

The Company's Shares should be eligible to be held in an Individual Savings Account ("ISA").

Subject to the rules of the Trustees of the relevant scheme, the Ordinary Shares should generally be eligible for inclusion in a small self-administered scheme ("SSAS") or self-invested personal pension ("SIPP") provided: (a) no member of the SSAS or SIPP (or person connected with such a member) occupies or uses any residential property held by the Group; and (b) the SSAS or SIPP, alone or together with one or more associated persons, does not directly or indirectly hold 10% or more of any of the Ordinary Shares, voting rights in the Company, rights to income of the Company, rights to assets on a winding up of the Company.





### **ABOUT US**

Regional REIT Limited ("Regional REIT" or the "Company") and its subsidiaries¹ (the "Group") is a UK based real estate investment trust that launched in November 2015. It is managed by London & Scottish Property Investment Management Limited, the Asset Manager, and Toscafund Asset Management LLP ("Toscafund"), the Investment Manager (together the "Managers").

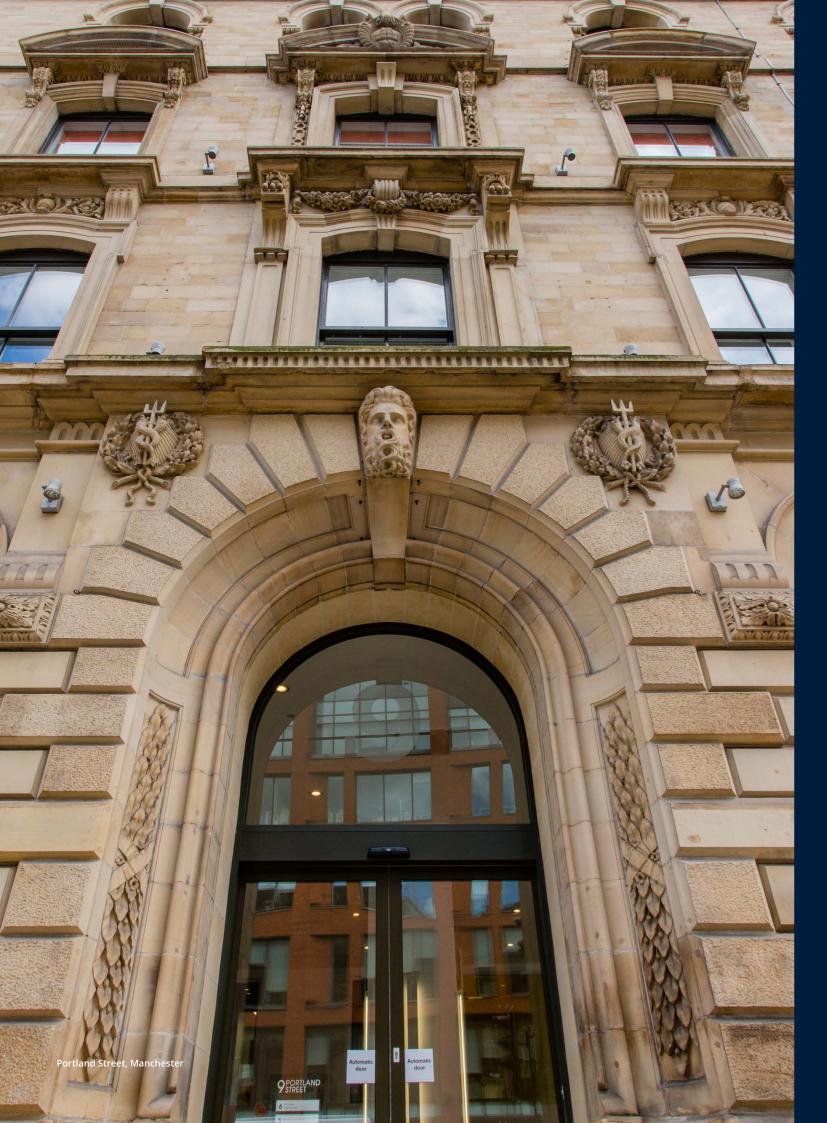
Regional REIT's commercial property portfolio is comprised primarily of UK office assets located in regional centres predominately outside of the M25 motorway. The portfolio is geographically diversified, with 150 properties, 1,535 units and 1,038 tenants as at 30 June 2023, with a valuation of £752.2 million.

Regional REIT pursues its investment objective by investing in, actively managing and disposing of regional Core Property and Core Plus Property assets. It aims to deliver an attractive total return to its Shareholders, targeting greater than 10% per annum ("pa"), with a strong focus on income supported by additional capital growth prospects.

For more information, visit the Group's website: **www.regionalreit.com** 

UK REIT, offering exposure to the regional commercial office property market, actively managed by an experienced asset manager.

<sup>1</sup> Regional REIT Limited is the parent company of a number of subsidiaries which together comprise a group within the definition of The Companies (Guernsey) Law 2008, as amended (the "Law") and the International Financial Reporting Standard ("IFRS") 10, 'Consolidated Financial Statements', as issued by the International Accounting Standards Board ("IASB") and as adopted by the UK. Unless otherwise stated, the text of this Half Year Report does not distinguish between the activities of the Company and those of its subsidiaries.



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## **OUR PURPOSE**

The purpose of the Company is to deliver long-term returns for Shareholders with income generated from investment in UK offices predominately outside of the M25 motorway. To us this means being a responsible owner of offices that offer occupiers vibrant spaces in which they can grow their businesses.



# **OUR VALUES**

### **Transparency**

We are professional, transparent and committed to doing what is best for all parties.

### Integrity

We act with integrity and honesty in all that we do. We will be truthful, even if it means delivering difficult messages.

#### Collaboration

We openly collaborate and always seek to build positive long-term relationships grounded in cooperation that benefit all parties.

#### **Adapt and evolve**

We are a forward-thinking business that seeks to continually advance strategically, challenge assumptions, adapt and make a positive difference that benefits all parties.



# **OUR CULTURE**

As the Company has no employees, the Company's culture is a reflection of the Board's engagement with third party providers and stakeholders. The Board is responsible for embedding the Company's culture across the Company's operations.

For more details on the Company's values, culture and strategy, please refer to page 84 of the 2022 Annual Report.

### **KEY FINANCIALS**

Period Ended 30 June 2023

	Portfolio Valuation	<b>£752.2m</b> (31 December 2022: £789.5m)
	IFRS NAV per Share	<b>72.5p</b> (31 December 2022: 78.1p)
	EPRA* NTA per Share	<b>66.9p</b> (31 December 2022: 73.5p)
(%)	EPRA* earnings per Share	<b>2.5p</b> (30 June 2022: 2.9p)
	Dividend Per Share	<b>2.85p</b> (30 June 2022: 3.3p)
	Net Loan to Value Ratio**	<b>51.9%</b> (31 December 2022: 49.5%)
(E)	Weighted Average Cost of Debt**	<b>3.5%</b> (31 December 2022: 3.5%)
	Weighted Average Debt Duration**	<b>4.0 yrs</b> (31 December 2022: 4.5 yrs)

### The European Public Real Estate Association ("EPRA")\*

The EPRA's mission is to promote, develop and represent the European public real estate sector. As an EPRA member, we fully support the EPRA Best Practices Recommendations. Specific EPRA metrics can be found in the Company's financial and operational highlights, with further disclosures and supporting calculations on pages 56 to 59.

<sup>\*</sup> The European Public Real Estate Association (EPRA)

<sup>\*\*</sup> Alternative Performance Measures. Details are provided in the Glossary of Terms on pages 63 to 65 and the EPRA Performance Measures on pages 56 to 59.

REGIONAL REIT

### CHAIRMAN'S STATEMENT

### **Overview**

I am pleased to report the Group's results for the six months to 30 June 2023, with 99% of our tenants having returned to the office and rent collections remaining strong.

The Company has a clear strategy of being the office provider of choice in the regions outside of London, offering vibrant places to help tenants thrive at all stages of their business cycle with tailored offerings to match their requirements. By utilising the specialised Asset Manager's platform and with its extensive experience in the regions of the UK, the Company continues to work hard to deliver a robust income stream and long-term capital growth, whilst encompassing a sustainable approach. The portfolio weighted average EPC continued to improve to C 70 from C 73 as at 31 December 2022.

The challenging macroeconomic environment continued to affect all commercial real estate sectors, with a likefor-like decline in value of 3.8%, after adjusting for capital expenditure, acquisitions and disposals during the period. However, the portfolio outperformed versus a decline of 7.2% MSCI UK regional office values during the period. During the six months to 30 June 2023, disposals of non-core assets amounted to £14.1 million (net of costs) reflecting a net initial yield of 2.4% (9.4% excluding vacant properties) with no acquisitions in the period. The programme of disposals reflects our focus upon de-risking the offering in the short to medium term. The rolling capital expenditure programme amounted to £6.7 million.

Rent collection remained strong throughout the period to 30 June 2023. Currently, rent collection for the period to 30 June 2023 amounted to 98.8% (equivalent period for the six months to 30 June 2022 97.8%), however, operational costs continue to be impacted by inflationary pressures and resulted in an EPRA diluted earnings of 2.5 pence per share ("pps") (six months to 30 June 2022: 2.9pps). IFRS diluted earnings per share were (2.4pps) (six months to 30 June 2022: 5.5pps).

### **Financial Resources**

As at 30 June 2023 the EPRA\* NTA amounted to £344.9 million (31 December 2022: £379.2 million) and a cash balance of £41.2 million (31 December 2022: £50.1 million), of which £26.0 million is unrestricted (31 December 2022: £37.8 million).

The defensive debt positioning continues to mitigate rate volatility. The borrowings are comprised of a 56.4% fixed rate debt, with the balance being swapped or capped. This proactive and defensive approach ensured that the weighted average cost of debt remained 3.5% at 30 June 2023 (31 December 2022: 3.5%), with no requirement to refinance until August 2024.

The net loan-to-value at 30 June 2023 amounted to 51.9% (31 December 2022: 49.5%). The Asset Manager continues to implement its active asset management strategy and disposal programme with the ambition of promptly reducing the net borrowings back to the Company's long term c.40% target.



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99% of tenants having returned to the office and rent collections remaining strong

**Kevin McGrath**Chairman



£752.2 million Portfolio Valuation

\* Alternative Performance Measures. Details are provided in the Glossary of Terms on pages 63 to 65 and the EPRA Performance Measures on pages 56 to 59.

### **Sustainability**

We continue to focus upon sustainability within our business model with the continued membership of UK Green Building Council, Better Buildings Partnership, EPRA sustainability benchmarking and the Global Real Estate Sustainability Benchmark (GRESB). We look forward to providing a positive update on our GRESB accreditation in due course.

### **Market Environment**

The UK regions outside of London attracted £3.0 billion in Q2 2023, 2.3% above the previous quarter, but 31.6% lower than the five-year quarterly average. Investment in Q2 brought the H1 2023 total to £6.0 billion, 28.0% above the level recorded during the first lockdown due to the Covid-19 pandemic. Research by Lambert Smith Hampton ("LSH") highlights the importance of the regional markets, with the regions outperforming when compared with London. At £3.0 billion, investment in single assets across the UK regional markets in Q2 2023 was 26.3% higher than the level of investment in Greater London - well above the five-year quarterly average margin of 0.6%. Two regions that experienced robust levels of investment in Q2 2023 were the West Midlands and the South East. Total investment in the West Midlands reached £0.6 billion, 10.8% above the five-year quarterly average – the strongest regional performance relative to trend. Data from LSH shows that £0.5 billion was invested in the South East. Other regional markets that performed well relative to trend include Scotland and the North West of England.

The most recent data from LSH shows that investment in UK commercial property totalled £15.7 billion in the first half of 2023. Although Q2 2023 volumes were 10.6% below Q1 figures, the number of deals increased by approximately 9.0% over the same period. The most recent Office of National Statistics figures show that UK inflation dropped to 6.8% in the year to July, from 7.9% in June. As a result, LSH predict that there will be a considerable rise in investment volumes, if not in the final quarter of 2023, then at the beginning of 2024.

Investment volumes in the UK regional office market reached £0.8 billion in Q2 2023, 27.8% higher than the previous quarter. Overall, investment in regional offices reached £1.4 billion in H1 2023. Although investment in regional offices in the first half of 2023 was 43.4% below trend, optimism in the regional markets continues to be supported by strong employment growth and a fall in the number of employees exclusively working from home. The most recent data from the ONS shows that the UK employment rate rose to 76.0% in the three months to May 2023, up 0.1% for the same period in 2022. Additionally, data from the ONS shows that despite the rise in hybrid working as a result of Covid-19, the vast majority of people do not work from home, with 56.0% of employees reporting that they exclusively travel to the office and only 16.0% of workers reporting that they worked exclusively from home - down from 26% in mid-January 2022.

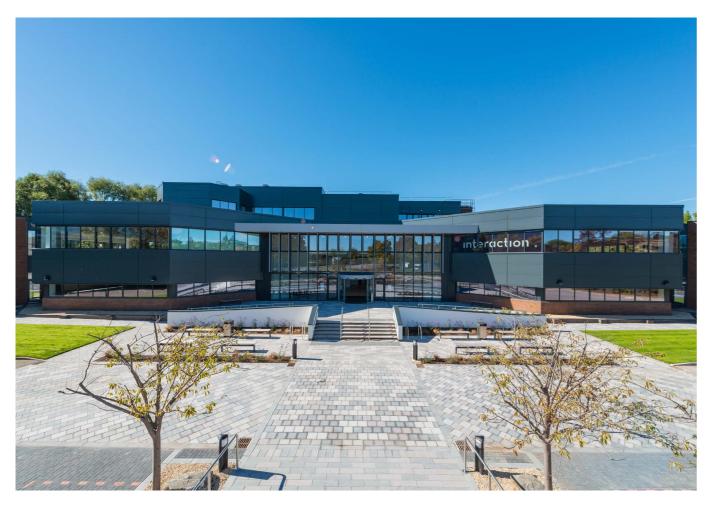
#### **Dividends**

For the period under review, the Company declared total dividends of 2.85pps (six months to June 2022: 3.30pps), comprising one quarterly dividends of 1.65pps and one quarterly dividend of 1.20pps.

Given the challenging economic backdrop, inflationary pressures continue to impact the net rental income and the cost base. As such the Board continues to align the dividend with earnings, with the priority remaining to offer an attractive dividend to shareholders.









### **Asset Manager Update**

As announced on the 13 April 2023, ARA Asset Management Ltd. acquired a majority shareholding stake in the Asset Manager, London & Scottish Property Investment Management, with Stephen Inglis retaining a significant minority interest. The day-to-day asset management team remains unchanged and are now supported by the resources of a large global real estate platform, therefore shareholders can be reassured that the Asset Manager capabilities have been strengthened.

### **Subsequent Events**

On 11 September 2023, the Board of Directors approved a dividend of 1.20 pence per Share in respect of the period 1 April 2023 to 30 June 2023 for announcement on 12 September 2023. The dividend will be paid on 19 October 2023 to Shareholders on the register as at 22 September 2023. These condensed consolidated financial statements do not reflect this dividend.

### **Performance**

For the period under review, the Company's Total Shareholder Return was -18.5%, versus the return of -10.3% for the FTSE EPRA NAREIT UK Total Return Index over the same period.

Since listing on 6 November 2015, the Company's EPRA Total Return was 20.8% and the annualised EPRA Total Return was 2.5%. Total Shareholder Return was -14.8%, compared with the FTSE EPRA NAREIT UK Total Return Index, which has generated a return of -23.7% over the same period.

### **Board and Governance**

William Eason, Senior Independent Non-Executive Director and Tim Bee, Non-Executive Director stepped down from the Board at the 2023 AGM. The Board thanks both Mr Eason and Mr Bee for their invaluable input and commitment to the Company over their tenures and wishes them well in their future endeavours.

Daniel Taylor was appointed as Senior Non-Executive Director and Massy Larizadeh was appointed Chairman of the Management Engagement and Remuneration Committee and the Nomination Committee with effect from 25 May 2023.

### Outlook

Although the recent outlook for the UK economy has improved, the Board remains vigilant to the continued macroeconomic uncertainty over the short term. The Company has continued to perform well operationally and has delivered against the controllable factors. We continue to see significant opportunities for value creation over the long-term.

### **Kevin McGrath**

Chairman

11 September 2023

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# ASSET AND INVESTMENT MANAGERS' REPORT

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It has been another challenging period for the commercial real estate sector as rapidly rising interest rates continued to impact valuations. During the six months to 30 June 2023, the Company's portfolio valuation declined on a like-for-like basis by 3.8%, after adjusting for capital expenditure and disposals, albeit significantly outperforming the MSCI UK regional office benchmark, which saw a decline of 7.2% over the same period. This in turn increased the Company's Loan to Value ("LTV") to 51.9%, whilst the weighted average cost of debt remained at 3.5% thanks to the defensive positioning and high rate of fixed, swapped or capped debt. The Asset Manager continues to implement its active asset management strategy, including a programme of asset sales to reduce net borrowings back to the Company's long term c.40% target.

The Company's operational performance during the period remained robust, thanks to our high-quality bluechip tenant base, which is diversified by both sector and geography, leading to rent collection of 98.8% and rental income totalling £69.8m.

As we look ahead to the remainder of 2023, we remain wholly committed to reducing the LTV, and improving the portfolio's weighted average EPC rating as we actively manage the portfolio. We look forward to updating Shareholders on our progress at the next juncture."

### **Stephen Inglis**

CEO of London & Scottish Property Investment Management, Asset Manager



### ASSET AND INVESTMENT MANAGERS' REPORT

# Investment Activity in the UK Commercial Property Market

Investment in the UK commercial property market totalled £54.1 billion in 2022, according to research from LSH. However, due to the impact of further interest rate hikes as a result of continuing inflation, investment was more subdued in the first two quarters of 2023 due to more prolonged uncertainty. The most recent data from LSH shows that investment in UK commercial property reached £15.7 billion in the first half of 2023. Although Q2 2023 volumes were 10.6% below Q1 figures, the number of deals increased by approximately 9.0% over the same period. That said, financial markets have begun to settle following news that inflation slowed substantially to its lowest annual rate since March 2022. The most recent ONS figures show that UK inflation dropped to 6.8% in the year to July, from 7.9% in June, ahead of forecasts which predicted a fall to 8.2%. As a result, LSH predict that there will be a considerable rise in investment volumes, if not in the final quarter of 2023, then at the beginning of 2024.

The UK regions outside of London attracted £3.0 billion in Q2 2023, 2.3% above the previous guarter, but 31.6% lower than the five-year quarterly average. Investment in Q2 brought the H1 2023 total to £6.0 billion, 28.0% above the level recorded during the first lockdown due to the Covid-19 pandemic. Research by LSH highlights the importance of the regional markets, with the regions outperforming when compared with London. At £3.0 billion, investment in single assets across the UK regional markets in Q2 2023 was 26.3% higher than the level of investment in Greater London - well above the five-year quarterly average margin of 0.6%. Two regions that experienced robust levels of investment in Q2 2023 were the West Midlands and the South East. Total investment in the West Midlands reached £0.6 billion, 10.8% above the five-year quarterly average – the strongest regional performance relative to trend. Data from LSH shows that £0.5 billion was invested in the South East. Other regional markets that performed well relative to trend include Scotland and the North West of England.

Investment volumes in the UK regional office market reached £0.8 billion in Q2 2023, 27.8% higher than the previous quarter. Overall, investment in regional offices reached £1.4 billion in H1 2023. Although investment in regional offices in the first half of 2023 was 43.4% below trend, optimism in the regional markets continues to be supported by strong employment growth and a fall in the number of employees exclusively working from home. The most recent data from the ONS shows that the UK employment rate rose to 76.0% in the three months to May 2023, up 0.1% for the same period in 2022<sup>1</sup>. Additionally, data from the ONS shows that despite the rise in hybrid working as a result of Covid-19, the vast majority of people do not work from home, with 56.0% of employees reporting that they exclusively travel to the office and only 16.0% of workers reporting that they worked exclusively from home - down from 26% in midlanuary 2022<sup>2</sup>.

### **Quarterly Investment Volumes**

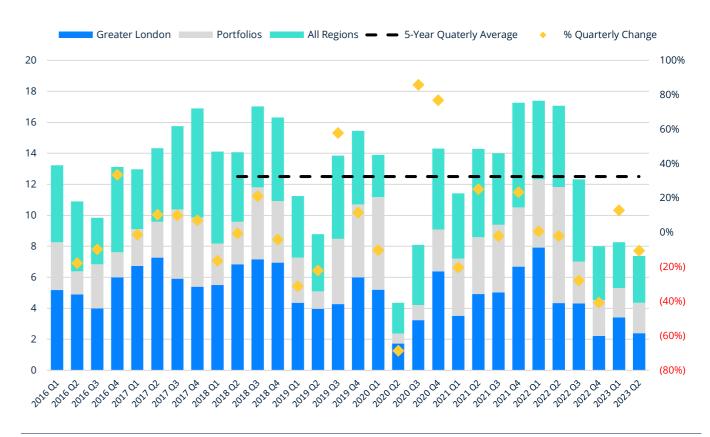


Figure 1: Lambert Smith Hampton Research (July 2023)

Overseas investment in the UK commercial property market accounted for 54.5% of total investment in Q2 2023 and drove overall investment at the larger end of the market, accounting for 78.6% of the £100m plus deals in Q2 2023. Figures indicate that overseas investment reached £4.0 billion in Q2 2023, despite being 3.6% higher than the previous quarter, overseas investment was 35.8% below the five-year quarterly average. International investment in the second quarter of the year brought the H1 2023 total to £7.9 billion. However, overseas investment was largely supported by the North American buyers – the only net buyer of UK commercial property in Q2 2023, which accounted for approximately 62.0% of all overseas investment. LSH research suggests that North American investors were the most acquisitive net buyers at £2.5 billion. Conversely, inflows from Far East and European investors stood at only one third of the guarterly average.

<sup>1</sup> ONS Tabour Market Overview TIK Tuly 2023

<sup>2</sup> ONS, Opinions and Lifestyle Survey, February 2023



### **Occupational Demand in the UK Regional Office Market**

Avison Young estimate that take-up of office space across the nine regional markets<sup>3</sup> reached 1.6 million sq. ft. in Q2 2023, bringing the half year total to 3.3 million sq. ft., 3.6% below the five year average take-up for the first six months of the year. City centre activity accounted for the largest proportion of take-up (58.5%) in H1 2023 at 1.9 million sq. ft. However, when comparing this to previous years, city centre take-up as a proportion of total take-up has steadily declined from a high of 63.8% in 2019. In the first half of 2023 approximately 1.4 million sq. ft. was transacted in the out of town market, 3.0% above the five year average, and accounting for 41.5% of total H1 2023 take-up - the highest proportion recorded over the last decade<sup>4</sup>. The Asset Manager believes that there is scope for take-up to increase throughout the remainder of 2023 as there continues to be a drive among employers to get more workers back into the office in order to increase productivity. Additionally, many of the large tech companies like Google, Amazon, Zoom and Lyft have moved away from fully remote working, with some mandating at least three days in the office. Meanwhile, IP Morgan and Goldman Sachs have curtailed remote working. Furthermore, encouraging research from the Centre for Cities<sup>5</sup> think tank suggests that in the next two years, working five days a week from the office will become the norm again.

Occupational demand in the regional office markets continued to be driven by the professional services sector, which accounted for the highest proportion of take-up at 16.9% in the first six months of 2023. Moreover, public services, education & health, and technology, media & telecoms sectors accounted for the second and third largest proportion of take-up in the regional cities, accounting for 18.4% and 14.7%, respectively<sup>6</sup>. Savills research indicates that although office market sentiment is going through a period of change, the same key sectors continue to drive demand for UK office stock as the three most active sectors prior to the Covid-19 pandemic remain in the top three in the first half of 2023.

According to Savills, there was a rise in availability for regional office stock across ten regional UK markets<sup>7</sup>, with total availability in H1 2023 to 15.3 million sq. ft. Despite the uptick in availability in the first half of 2023 supply across the ten regional markets remains 1.2% below the long-term average.

In terms of speculative development, it is estimated that approximately 3.7 million sq. ft. of office space is currently under construction in the Big Nine regional markets, down from 4.7 million sq. ft. for the same period last year, with Manchester, Bristol, and Glasgow accounting for 25.3%, 18.4% and 17.2%, respectively. Approximately 30.7% of office buildings currently under construction are already pre-let.

### **Regional Supply: Annual Office Supply**

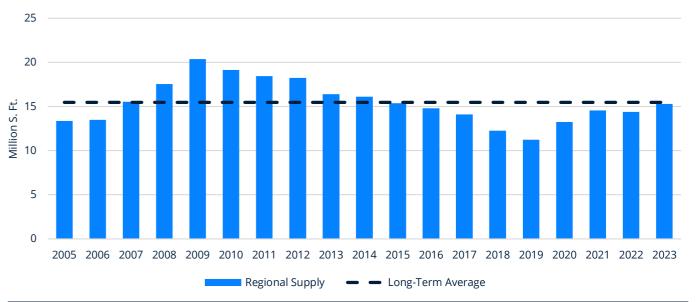


Figure 2: Savills (August 2023)

- Nine regional office markets mentioned by Avison Young include: Birmingham, Bristol, Cardiff,
- Edinburgh, Glasgow, Leeds, Liverpool, Manchester, Newcastle Avison Young, The Big Nine, Q2 2023
- Centre for Cities, Office Politics, May 2023 Savills, The Regional Office Market Review, Q2 2023
- Ten regional office markets mentioned by Savills includes; Aberdeen, Birmingham, Bristol, Cambridge Cardiff, Edinburgh, Glasgow, Leeds, Manchester, and Oxford

# Rental Growth in the UK Regional Office Market

According to monthly data from MSCI, rental value growth held up well for the rest of UK office markets in the 12 months ended June 2023 with growth of 2.7%. Conversely, central London offices experienced modest growth of 1.3% over the same period. The most recent figures from MSCI shows that there is evidence of sustained rental growth in the majority of the regional office markets. By region, the strongest regional rental growth in June (year-on-year comparison) was recorded in the South West of England at 3.3%. Avison Young expects rental growth to continue across most markets for the remainder of 2023 and into 2024. Demand for quality office space has put an upward pressure on rents, with growth of 4.3% recorded across the Big Nine regional markets in the first half of 2023, with average headline rents now sitting at £35.39 per sq. ft., according to research from Avison Young.

### **Regional REIT's Office Assets**

EPRA occupancy of the Group's regional offices as at 30 June 2023 was 81.6% (30 June 2022: 83.3%). A like-for-like comparison of the Group's regional offices EPRA occupancy, 30 June 2023 versus 30 June 2022, shows occupancy of 81.6% (30 June 2022: 84.7%).

WAULT to first break was 2.8 years (30 June 2022: 2.6 years); like-for-like WAULT to first break was 2.8 years (30 June 2022: 2.6 years).

### **Property Portfolio**

As at 30 June 2023, the Group's property portfolio was valued at £752.2 million (30 June 2022: £918.2 million; 31 December 2022: £789.5 million), with rent roll of £69.8 million (30 June 2022: £72.0 million; 31 December 2022: £71.8 million), and an EPRA occupancy rate of 82.5% (30 June 2022: 83.8%; 31 December 2022: 83.4%). On a like-for-like basis, 30 June 2023 versus 30 June 2022 EPRA occupancy was 82.5% (30 June 2022: 85.2%).

There were 150 properties (30 June 2022: 159; 31 December 2022: 154), in the portfolio, with 1,535 units (30 June 2022: 1,517; 31 December 2022: 1,552) and 1,038 tenants (30 June 2022: 1,086; 31 December 2022: 1,076). If the portfolio was fully occupied at Colliers view of market rents, the rental income would be £88.9 million per annum (30 June 2022: £94.1 million; 31 December 2022: £92.0 million).

As at 30 June 2023, the net initial yield on the portfolio was 6.1% (30 June 2022: 5.7%; 31 December 2022: 6.0%), the equivalent yield was 9.5% (30 June 2022: 8.6%; 31 December 2022: 9.0%) and the reversionary yield was 10.4% (30 June 2022: 9.2%; 31 December 2022: 10.2%).

### **Rental Value Growth (vs previous 12 months)**

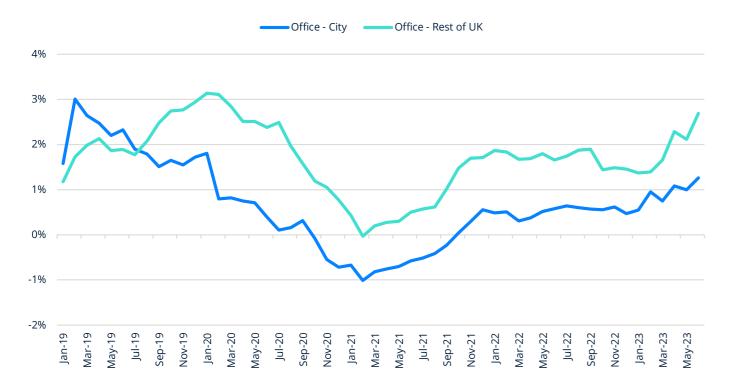


Figure 3: MSCI (June 2023)

<sup>8</sup> Colliers International, Property Snapshot, June 2023

### Property Portfolio by Sector as at 30 June 2023

Sector	Properties	Valuation (£m)	% by valuation	Sq. ft. (m)	Occupancy (EPRA) (%)	WAULT to first break (yrs)	Gross rental income (£m)	Average rent (£psf)	ERV (£m)	Capital rate (£psf)	EPRA net initial yield (%)	Equivalent yield (%)	Reversionary yield (%)
Office	125	692.3	92.0	5.6	81.6	2.8	63.7	14.60	83.0	123.92	6.0	9.6	10.5
Retail	18	26.4	3.5	0.3	93.1	3.8	3.2	11.16	2.9	79.69	9.3	9.5	9.6
Industrial	4	22.3	3.0	0.4	97.0	5.5	1.9	5.27	2.1	53.17	6.5	7.6	8.0
Other	3	11.2	1.5	0.1	100.0	9.8	1.0	15.57	0.9	116.20	7.3	8.7	7.1
Total	150	752.2	100.0	6.4	82.5	3.0	69.8	13.76	88.9	116.91	6.1	9.5	10.4

### Property Portfolio by Region as at 30 June 2023

Region	Properties	Valuation (£m)	% by valuation	Sq. ft. (m)	Occupancy (EPRA) (%)	WAULT to first break (yrs)	Gross rental income (£m)	Average rent (£psf)	ERV (£m)	Capital rate (£psf)	EPRA net initial yield (%)	Equivalent yield (%)	Reversionary yield (%)
Scotland	36	123.7	16.4	1.2	76.9	4.8	11.5	13.66	17.5	101.93	5.6	10.0	11.4
South East	26	138.9	18.5	0.9	82.9	2.4	12.4	16.24	15.6	147.98	5.8	9.1	9.9
North East	23	122.1	16.2	1.0	80.3	3.2	10.5	12.75	13.7	117.52	5.8	9.5	10.4
Midlands	26	151.4	20.1	1.4	86.5	2.9	15.0	13.05	17.9	107.76	6.2	9.4	10.3
North West	19	103.0	13.7	0.9	75.7	2.2	9.4	13.55	12.3	110.99	5.8	9.7	10.6
South West	14	74.6	9.9	0.5	91.9	2.1	7.1	16.83	7.9	157.48	7.8	9.3	9.7
Wales	6	38.5	5.1	0.4	97.0	3.8	3.8	10.23	4.0	88.34	7.6	8.8	9.0
Total	150	752.2	100.0	6.4	82.5	3.0	69.8	13.76	88.9	116.91	6.1	9.5	10.4

<sup>\*</sup> Tables may not sum due to rounding

### Top 15 Investments (market value) as at 30 June 2023

Property Sector Anchor tenants Walue (Em) 9% of value (Sq. Ft.) Cocupancy (%) Product Services Ltd (Em) Portfolio (Sq. Ft.) Product Services Ltd (Sq. Ft.) Product Product Product Product
Glasgow Tay House Centre Ltd, Fairhurst Group LLP, London & Scottish Property Investment Management  Eagle Court, Coventry Road, Birmingham  Office Virgin Media Ltd, Rexel UK Ltd 20.2 2.7% 132,979 67.6% 1.6 2.3%  Hampshire Corporate Park, Eastleigh Office Aviva Central Services UK Ltd, Lloyd's Register EMEA, Complete Fertility Ltd, National Westminster Bank Plc  Metropolitan Housing Trust Ltd, SMS Electronics Ltd, Heart Internet Ltd, SMS
Coventry Road, Birmingham  Hampshire Corporate Park, Eastleigh  Office  Aviva Central Services UK Ltd, Lloyd's Register EMEA, Complete Fertility Ltd, National Westminster Bank Plc  Beeston Business Park, Nottingham  Office/ Industrial  Metropolitan Housing Trust Ltd, SMS Electronics Ltd, Heart Internet Ltd, SMS
Corporate Park, Eastleigh  Ltd, Lloyd's Register EMEA, Complete Fertility Ltd, National Westminster Bank Plc  Beeston Business Park, Nottingham  Office/ Industrial  Metropolitan Housing Trust Ltd, SMS Electronics Ltd, Heart Internet Ltd, SMS
Park, Nottingham Industrial Ltd, SMS Electronics Ltd, Heart Internet Ltd, SMS
800 Aztec West, Office NNB Generation Company 16.5 2.2% 73,292 100.0% 1.5 2.2% Bristol (HPC) Ltd, Edvance SAS
Manchester Green, Office Chiesi Ltd, Ingredion UK 16.5 2.2% 107,760 79.1% 1.4 2.0%  Manchester Ltd, Assetz SME Capital Ltd, Contemporary Travel Solutions Ltd
Orbis 1, 2 & 3, Pride Office Park, Derby  First Source Solutions UK 16.2 2.1% 121,883 100.0% 1.8 2.6% Ltd, DHU Health Care C.I.C., Tentamus Pharma (UK) Ltd
Norfolk House, Office Global Banking School Ltd, 15.3 2.0% 115,780 97.7% 1.4 1.9% Smallbrook Accenture (UK) Ltd Queensway, Birmingham
Linford Wood Office IMServ Europe Ltd, Market 15.2 2.0% 107,352 91.1% 1.5 2.1%  Business Park, Milton Keynes Ltd, Aztech IT Solutions Ltd
Capitol Park, Leeds Office Hermes Parcelnet Ltd, BDW 13.4 1.8% 98,340 45.9% 0.7 1.0% Trading Ltd
Portland Street, Office Evolution Money Group Ltd, 12.9 1.7% 55,787 95.9% 1.1 1.5% Manchester Mott MacDonald Ltd, NCG (Manchester) Ltd, Simard Ltd
Oakland House, Office Please Hold (UK) Ltd, 12.9 1.7% 161,502 78.5% 1.0 1.5% Manchester A.M.London Fashion Ltd, CVS (Commercial Valuers & Surveyors) Ltd
Templeton On The Office The Scottish Ministers, The 12.0 1.6% 142,520 92.7% 1.3 1.9% Scottish Sports Council, Noah Beers Ltd, The Wise Group
Origin 1 & 2, Office Knights Professional Services 11.7 1.6% 45,855 100.0% 1.1 1.6% Crawley Ltd, DMH Stallard LLP, Spirent Communications Plc, Travelopia Holdings Ltd
Travelopia Holdings Etd
Buildings 2, Bear Office Utmost Life and Pensions Ltd, 11.3 1.5% 61,642 94.5% 1.0 1.5% Brook Office Park, Aylesbury Ltd, Agria Pet Insurance Ltd

<sup>\*</sup> Tables may not sum due to rounding

### Top 15 Tenants (share of rental income) as at 30 June 2023

Tenant	Property	Sector	WAULT to first break (years)	Lettable area (Sq. Ft.)	Annualised gross rent (£m)	% of gross rental income
Virgin Media Ltd	Eagle Court, Birmingham Southgate Park, Peterborough	Information and communication	0.7	107,830	1.8	2.5%
Shell Energy Retail Ltd	Columbus House, Coventry	Electricity, gas, steam and air conditioning supply	0.5	53,253	1.4	2.0%
Secretary of State for Communities & Local Government Ltd	1 Burgage Square, Merchant Square, Wakefield Albert Edward House, Preston Bennett House, Stoke-On-Trent Oakland House, Manchester Waterside Business Park, Swansea	Preston On-Trent nester		108,915	1.1	1.5%
EDF Energy Ltd	Endeavour House, Sunderland	underland Electricity, gas, steam and air conditioning supply		77,565	1.0	1.5%
First Source Solutions UK Ltd	Orbis 1, 2 & 3, Pride Park, Derby	Administrative and support service activities	3.8	62,433	1.0	1.4%
E.ON UK Plc	Two Newstead Court, Nottingham	Electricity, gas, steam 1.8 and air conditioning supply		99,142	0.9	1.4%
John Menzies Plc	2 Lochside Avenue, Edinburgh	Professional, scientific 0.1 and technical activities		43,780	0.9	1.3%
NNB Generation Company (HPC) Ltd	800 Aztec West, Bristol	Electricity, gas, steam and air conditioning supply	0.7	41,743	0.9	1.2%
Global Banking School Ltd	Norfolk House, Birmingham	Education	9.4	44,245	0.8	1.2%
SPD Development Co Ltd	Clearblue Innovation Centre, Bedford	Professional, scientific and technical activities	2.3	58,167	0.8	1.2%
Aviva Central Services UK Ltd	Hampshire Corporate Park, Eastleigh	Other service activities	1.4	42,612	0.8	1.1%
Odeon Cinemas Ltd	Kingscourt Leisure Complex, Dundee	Information and communication	12.3	41,542	0.8	1.1%
SpaMedica Ltd	Medica Ltd  1175 Century Way, Thorpe Park, Leeds Albert Edward House, Preston Fairfax House, Wolverhampton III Acre, Princeton Drive, Stockton On Tees Southgate Park, Peterborough The Foundation Chester Business Park, Chester		2.9	50,656	0.7	1.0%
Edvance SAS	800 Aztec West, Bristol	Electricity, gas, steam and air conditioning supply	1.1	31,549	0.7	1.0%
Care Inspectorate	Compass House, Dundee Quadrant House, Dundee	Public sector	4.8	51,852	0.7	1.0%
Total			3.3	915,284	14.2	20.3%

<sup>\*</sup> Tables may not sum due to rounding

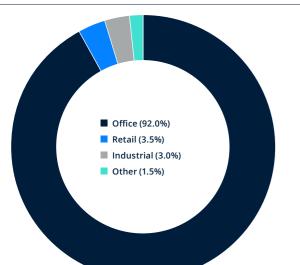


# PROPERTY PORTFOLIO SECTOR AND REGION SPLITS BY VALUATION AND INCOME AS AT 30 JUNE 2023

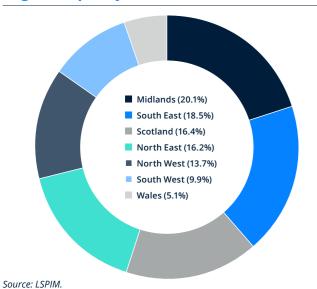
### **By Valuation**

As at 30 June 2023, 92.0% (June 2022: 92.0%, December 2022: 91.8%) of the portfolio by market value was offices and 3.5% (June 2022: 3.5%, December 2022: 3.6%) was retail. The balance was made up of industrial, 3.0% (June 2022: 3.1%, December 2022: 3.1%) and other, 1.5% (June 2022: 1.4%, December 2022: 1.4%). By UK region, as at 30 June 2023, Scotland represented 16.4% (June 2022: 16.9%, December 2022: 16.7%) of the portfolio and England 78.4% (June 2022: 78.3%, December 2022: 78.3%) the balance of 5.1% (June 2022: 4.8%, December 2022: 5.0%) was in Wales. In England, the largest regions were the Midlands, South East and the North East.

### **Sector Split by Valuation**



### **Regional Split by Valuation**

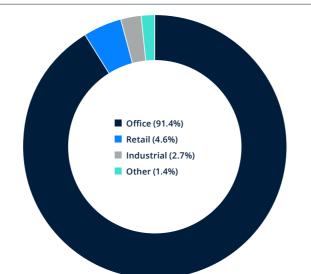


### \* Charts may not sum due to rounding.

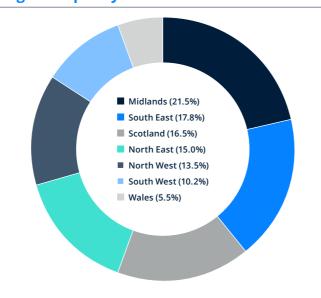
### By Income

As at 30 June 2023, 91.4% (June 2022: 91.5%, December 2022: 91.5%) of the portfolio by income was offices and 4.6% (June 2022: 4.5%, December 2022: 4.5%) was retail. The balance was made up of industrial, 2.7% (June 2022: 2.6%, December 2022: 2.6%), and other, 1.4% (June 2022: 1.5%, December 2022: 1.3%). By UK region, as at 30 June 2023, Scotland represented 16.5% (June 2022: 17.6%, December 2022: 16.5%) of the portfolio and England 78.0% (June 2022: 77.1%, December 2022: 78.2%); the balance of 5.5% was in Wales (June 2022: 5.3%, December 2022: 5.3%). In England, the largest regions were the Midlands, the South East and the North East.

### **Sector Split by Income**



### **Regional Split by Income**



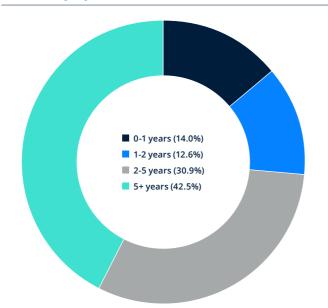




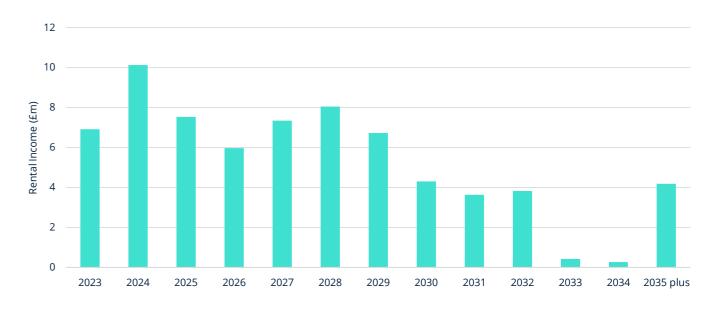
### **Lease Expiry Profile**

The WAULT on the portfolio is 4.8 years (30 June 2022: 4.7; 31 December 2022: 4.7); WAULT to first break is 3.0 years (30 June 2022: 2.9; 31 December 2022: 3.0). As at 30 June 2023, 14.0% (30 June 2022: 11.9%; 31 December 2022: 14.5%) of income was from leases, which will expire within one year, 12.6% (30 June 2022: 14.8%; 31 December 2022: 14.0%) between one and two years, 30.9% (30 June 2022: 31.4%; 31 December 2022: 29.5%) between two and five years and 42.5% (30 June 2022: 41.8%; 31 December 2022: 42.0%) after five years.

### **Lease Expiry Income Profile**



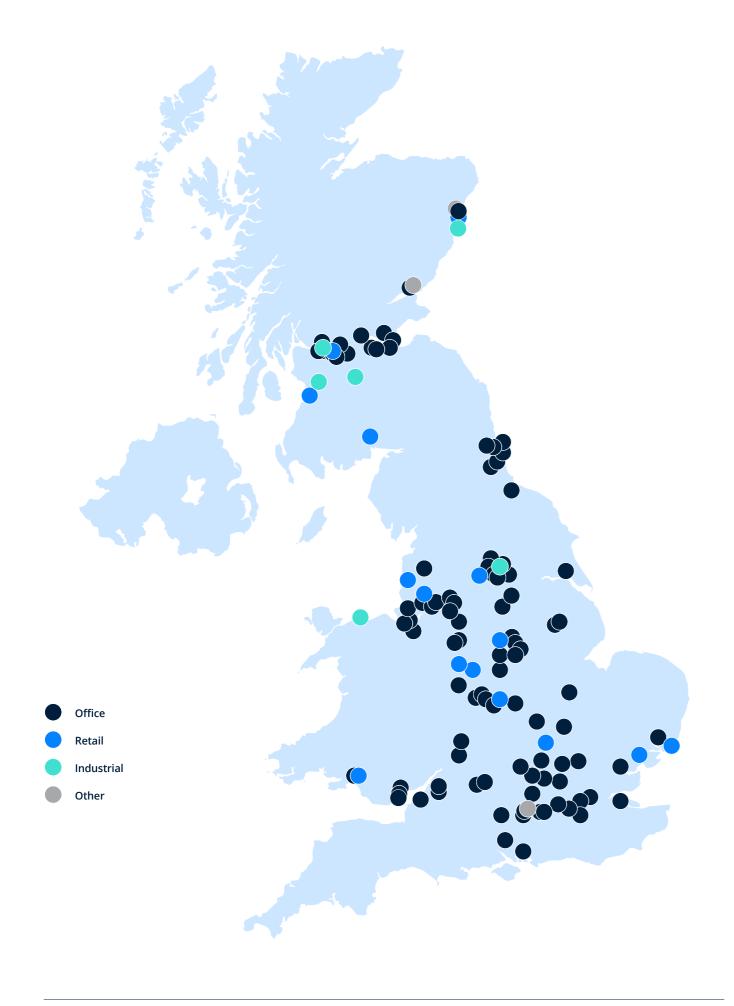
### **Lease Expiry Income Profile by year**



### **Lease Expiry to First Break Income Profile by Year**

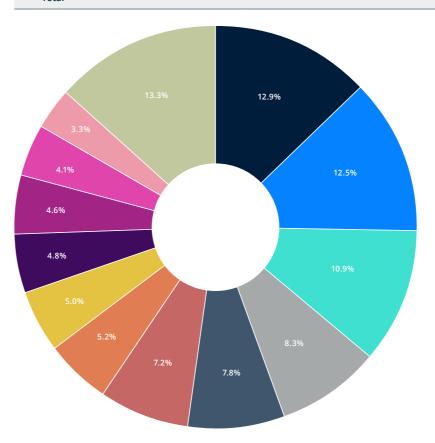


<sup>\*</sup> Charts may not sum due to rounding



# Tenants by Standard Industrial Classification ("SIC") as at 30 June 2023

	0/ 5H H: B
SIC Code	% of Headline Rent
Information and communication	12.9%
Professional, scientific and technical activities	12.5%
Administrative and support service activities	10.9%
Financial and insurance activities	8.3%
Wholesale and retail trade	7.8%
Electricity, gas, steam and air conditioning supply	7.2%
Human health and social work activities	5.2%
Public sector	5.0%
Manufacturing	4.8%
Education	4.6%
Construction	4.1%
Not specified	3.3%
Other	13.3%
Total	100.0%



<sup>\*</sup> Charts may not sum due to rounding

<sup>\*</sup> Other – Accommodation and food service activities, activities of extraterritorial organisations and bodies, activities of households as employers; undifferentiated goods, arts, entertainment and recreation, charity, mining and quarrying, other service activities, overseas company, public administration and defence; compulsory social security. real estate activities, registered society, transportation and storage, water supply, sewerage, waste management and remediation activities.

# FINANCIAL REVIEW

### FINANCIAL REVIEW

### **Net Asset Value**

Between 1 January 2023 and 30 June 2023, the EPRA NTA\* of the Group decreased to £344.9 million (IFRS NAV: £373.8 million) from £379.2 million (IFRS NAV: £402.9 million) as at 31 December 2022, equating to a decrease in the diluted EPRA NTA of 6.6pps to 66.9pps (IFRS: 72.5pps). This is after the dividends declared in the period amounting to 3.3pps.

In the six months to 30 June 2023, the investment property revaluation decrease amounted to £29.5 million, for the properties held as at 30 June 2023.

The investment property portfolio was valued at £752.2 million (30 June 2022: £918.2 million; 31 December 2022: £789.5 million). The decrease of £37.3 million since the December 2022 year-end is a reflection of revaluation movement loss of £29.5 million, £14.1 million of net property disposals and £0.4 million loss on the disposal of investment properties, offset by subsequent expenditure of £6.8 million. Overall, on a like-for-like basis, the portfolio value decreased by 3.8%, after adjusting for capital expenditure, acquisitions and disposals during the period.

The table below sets out the acquisitions, disposals and capital expenditure for the respective periods:

	Six months to 30 June 2023 (£million)	Six months to 30 June 2022 (£million)	Year ended 31 December 2022 (£million)
Acquisitions			
Net (after costs)	0.1	78.9	79.3
Gross (before costs)	0.0	74.7	74.7
Disposals			
Net (after costs)	14.1	71.4	84.1
Gross (before costs)	14.6	75.5	90.0
Capital Expenditure			
Net (after dilapidations)	6.7	3.1	10.0
Gross (before dilapidations)	6.8	3.3	10.9

The diluted EPRA NTA per share decreased to 66.9pps (31 December 2022: 73.5pps). The EPRA NTA is reconciled in the table below:

		Six months to 30 June 2023
	£m	Pence per Share
Opening EPRA NTA (31 December 2022)	379.2	73.5
Net rental and property income	26.0	5.0
Administration and other expenses	(5.3)	(1.0)
Loss on the disposal of investment properties	(0.4)	(0.1)
Change in the fair value of investment properties	(29.5)	(5.7)
Change in value of right of use	(0.1)	(0.0)
EPRA NTA after operating profit	369.9	71.7
Net finance expense	(7.9)	(1.5)
Taxation	0.0	0.0
EPRA NTA before dividends paid	361.9	70.2
Dividends paid**	(17.0)	(3.3)
Closing EPRA NTA (30 June 2023)	344.9	66.9

Tables may not sum due to rounding

<sup>\*</sup> The Group has determined that EPRA net tangible assets (NTA) is the most relevant measure. Further detail on the new EPRA performance measures can be found in the full Annual Report.

<sup>\*\*</sup> As at 30 June 2023, there were 515,736,583 Shares in issue

#### **Income Statement**

Operating profit before gains and losses on property assets and other investments for the six months ended 30 June 2023 amounted to £20.6 million (six months to 30 June 2022: £23.4 million). Loss after finance and before taxation of £12.1 million (six months to 30 June 2022: gain £28.3 million). The six months to 30 June 2023 included the partial rent roll for properties disposed of during the period. The decrease also includes the loss in the fair value of investment properties in the six months to June 2023 of £29.5m, the loss on the disposal of investment properties of £0.4m, and the change in the value of right of use asset of £0.1 million.

Rental and property income amounted to £34.3 million, excluding recoverable service charge income and other similar items (six months to 30 June 2022 £37.1m million). The decrease was primarily the result of the decrease in the rent roll being held over the six months to 30 June 2023.

Currently more than 80% of the rental income is collected within 30 days of the due date and the bad debts provision in the period amounted to only £0.4 million (release in the six months to 30 June 2022: £0.2 million).

Non-recoverable property costs, excluding recoverable service charge income and other similar costs, amounted to £8.3 million (six months to 30 June 2022: £8.1 million), and the rent roll decreased to £69.8 million (six months to 30 June 2022: £72.0 million).

Realised loss on the disposal of investment properties amounted to £0.4 million (six months to 30 June 2022: loss £3.3 million). The disposal losses were from the aggregate disposal of four properties in the period, on which individual asset management plans had been completed. The change in the fair value of investment properties amounted to a loss of £29.5 million (six months to 30 June 2022: gain of £4.8 million). Net capital expenditure amounted to £6.7 million (six months to 30 June 2022: £3.1 million). The gain on the disposal of the right of use asset amounted to £nil (six months to 30 June 2022: £nil). The change in value of right of use asset amounted to a charge of £0.1 million (six months to 30 June 2022: charge £0.1 million).

Finance expenses amount to £8.0 million (six months to 30 June 2022: £8.4 million).

The EPRA cost ratio, including direct vacancy costs, was 39.9% (30 June 2022: 36.9%). The EPRA cost ratio, excluding direct vacancy costs was 17.3% (30 June 2022: 16.5%). The ongoing charges for the six months ending 30 June 2023 were 7.0% (30 June 2022: 5.4%).

The EPRA Total Return from Listing to 30 June 2023 was 20.8% (30 June 2022: 44.4%), with an annualised rate of 2.5% pa (30 June 2022: 5.7% pa).

### **Dividend**

During the period from 1 January 2023 to 30 June 2023, the Company declared dividends totalling 3.30pps (six months to 30 June 2022: 3.35pps). A schedule of dividends can be found on the Company website.

### **Debt Financing and Gearing**

Borrowings comprise third-party bank debt and the retail eligible bond. The bank debt is secured over properties owned by the Group and repayable over the next three to six years. The weighted average maturity of the bank debt and retail eligible bond is 4.0 years (30 June 2022: 5.0 years; 31 December 2022: 4.5 years).

The Group's borrowing facilities are with the Royal Bank of Scotland, Bank of Scotland & Barclays, Scottish Widows Limited & Aviva Investors Real Estate Finance, Scottish Widows Limited and Santander UK. The total bank borrowing facilities at 30 June 2023 amounted to £381.7 million (30 June 2022: £392.9million; 31 December 2022: £390.8 million) (before unamortised debt issuance costs), with £5.7 million available to be drawn. In addition to the bank borrowings, the Group has a £50 million 4.5% retail eligible bond, which is due for repayment in August 2024. In aggregate, the total debt available at 30 June 2023 amounted to £437.4 million (30 June 2022: £444.9 million; 31 December 2022: £444.9 million).

At 30 June 2023, the Group's cash and cash equivalent balances amounted to £41.2 million (30 June 2022: £46.2 million; 31 December 2022: £50.1 million), of which £26.0 million (30 June 2022: £43.2 million; 31 December 2022: £37.8 million) was unrestricted cash.

The Group's net loan to value ("LTV") ratio stands at 51.9% (30 June 2022: 43.2%; 31 December 2022: 49.5%) before unamortised costs. A programme of asset management initiatives and disposals continues to be diligently executed to ensure the net borrowing reverts to our long-term target of c.40%.

### **Debt Profile and LTV Ratios as at 30 June 2023**

Lender	Original facility £'000	Outstanding debt* £'000	Maturity date	Gross loan to value** %	Annual interest rate %
Royal Bank of Scotland, Bank of Scotland & Barclays	128,000	125,677	Aug-26	52.7	2.40 over 3 months £ SONIA
Scottish Widows Ltd. and Aviva Investors Real Estate Finance	157,500	157,500	Dec-27	51.4	3.28 Fixed
Scottish Widows Ltd.	36,000	36,000	Dec-28	43.8	3.37 Fixed
Santander UK	65,870	62,516	Jun-29	47.2	2.20 over 3 months £ SONIA
	387,370	381,693			
Retail eligible bond	50,000	50,000	Aug-24	N/A	4.50 Fixed
	437,370	431,693			

Table may not sum due to rounding

- \* Before unamortised debt issue costs
- \*\* Based on valuation undertaken by Colliers at 30/6/23

The Managers continue to monitor the borrowing requirements of the Group.

The net gearing ratio (net debt to Ordinary Shareholders' equity (diluted) of the Group was 104.5% as at 30 June 2023 (30 June 2022: 77.3%; 31 December 2022: 96.9%).

Interest cover, excluding amortised costs, stands at 2.8 times (30 June 2022: 3.2 times; 31 December 2022: 3.4 times) and including amortised costs, stands at 2.6 times (30 June 2022: 2.8 times; 31 December 2022: 3.0 times).

### Hedging

The Group applies an interest hedging strategy that is aligned to the property management strategy and aims to mitigate interest rate volatility on at least 90% of the debt exposure.

	Six months ended 30 June 2023 %	Six months ended 30 June 2022 %	Year ended 31 December 2022 %
Borrowings interest rate hedged	101.6	100.5	100.9
Thereof:			
Fixed	56.4	56.7	56.9
Swap	28.4	27.6	27.8
Сар	16.6	16.1	16.2
Weighted Average Cost of Debt ("WACD")10	3.5	3.5	3.5

Table may not sum due to rounding

The over-hedged position has arisen due to the entire Royal Bank of Scotland, Bank of Scotland & Barclays and Santander UK facilities, including any undrawn balances, being hedged by interest rate cap derivatives which have no ongoing cost to the Group.

#### Tax

The Group entered the UK REIT regime on 7 November 2015 and all of the Group's UK property rental operations became exempt from UK corporation tax from that date. The exemption remains subject to the Group's continuing compliance with the UK REIT rules.

On 9 January 2018, the Company registered for VAT purposes in England.

At 30 June 2023, the Group recognised a tax charge of £nil (30 June 2022: £nil tax charge).

<sup>10</sup> WACD – Group borrowings interest and net derivative costs per annum at the period end, divided by total Group debt in issue at the period end.

### PRINCIPAL RISKS AND UNCERTAINTIES

For Regional REIT, effective risk management is a cornerstone of delivering our strategy and integral to the achievement of our objective of delivering long term value through active asset management across the portfolio. The principal and emerging risks and uncertainties the Group faces are summarised below and described in detail on pages 49 to 59 of the 2022 Annual Report, which is available on the Group's website: www.regionalreit.com – Annual Report 2022.

The Audit Committee, which assists the Board with its responsibilities for managing risk, regularly reviews the risk appetite of the Company. Taking into consideration the latest information available, the Company is able to assess and respond quickly to new and emerging risks.

Though the principal risks and uncertainties remain substantially unchanged since the Annual Report and Accounts for the year ended 31 December 2022, the risks remain heightened in light of concerns around rising inflation, higher interest rates and the unsettled geopolitical backdrop, all of which may impact valuations and the wider UK economy.

A summary of the Group's principal risks is provided here.

### Strategic risk

Investment decisions could result in lower dividend income and capital returns to our Shareholders.

### **Valuation risk**

The valuation of the Group's portfolio, undertaken by the external valuer, Colliers International Property Consultants Ltd, could impact the Group's profitability and net assets.

### **Covid risk**

The economic disruption after-effects resulting from Covid, coupled with possible new strains and other infectious diseases, could further impact rental incomes, the Group's property portfolio valuations, the ability to access funding at competitive rates, maintain a progressive dividend policy and adhere to the HMRC REIT regime requirements.

#### **Economic and Political risk**

The macro-health of the UK economy could impact on borrowing and hedging costs, demand by tenants for suitable properties and the quality of the tenants.

### **Funding risk**

The Group may not be able to secure further debt on acceptable terms, which could impinge upon investment opportunities and the ability to grow the Group. Bank reference rates maybe set to continue to become more volatile, accompanying volatile inflation. Breach of covenants within the Group's funding structure could lead to a cancellation of debt funding if the Company is unable to service the debt.

#### **Tenant risk**

Type and concentration of tenants could result in a lower rental income. A higher concentration of lease term maturity and/or break options could result in a more volatile rental income.

### **Financial and Tax Change risk**

Changes to UK financial legislation and the tax regime could result in lower rental income.

### **Operational risk**

Business disruption could result in lower rental income.

### **Accounting, Legal and Regulatory risk**

Changes to accounting, legal and regulatory requirements could affect current operating processes and the Board's ability to achieve the investment objectives and provide favourable returns to our Shareholders.

### **Environmental and Energy Efficiency Standards**

Changes to the environment could impact upon the Group's cost base, operations and legal requirements which need to be adhered too. All of these risks could impinge upon the profitability of the Group.

# INTERIM MANAGEMENT REPORT AND DIRECTORS' RESPONSIBILITY STATEMENT

### **Interim Management Report**

The important events that have occurred during the period under review, the principal risks and uncertainties and the key factors influencing the financial statements for the remaining six months of the year are set out in the Chairman's Statement and the Asset and Investment Managers' Report.

The principal risks and uncertainties faced by the Group are substantially unchanged since the date of the Annual Report and Accounts for the year ended 31 December 2022 and are summarised above.

The condensed consolidated financial statements for the period from 1 January 2023 to 30 June 2023 have not been audited or reviewed by auditors pursuant to the Financial Reporting Council guidance on Review of Interim Financial Information and do not constitute annual statutory accounts for the purposes of the Law.

### **Going Concern**

The financial statements continue to be prepared on a going concern basis. The Directors have reviewed areas of potential financial risk and cash flow forecasts. No material uncertainties have been detected which would influence the Group's ability to continue as a going concern for a period of at least 12 months from the date that these Financial Statements were approved. Accordingly, the Board of Directors continue to adopt the going concern basis in preparing the condensed consolidated financial statements.

Further detail on the assessment of going concern can be found in note 2.3.

# Responsibility Statement of the Directors in respect of the Half-Yearly Report

In accordance with Disclosure Guidance and Transparency Rule 4.2.10R we, the Directors of the Company (whose names are listed in full at the end of this report), confirm that to the best of their knowledge:

- the condensed set of consolidated financial statements has been prepared in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting", as contained in UK-adopted International Accounting Standards, as required by Disclosure Guidance and Transparency Rule DTR 4.2.4R, and gives a true and fair view of the assets, liabilities, financial position and profit of the Group;
- this Half-Yearly Report includes a fair review, required under DTR 4.2.7R, of the important events that have occurred during the first six months of the financial year, their impact on the condensed set of consolidated financial statements and a description of the principal risks and uncertainties for the remaining six months of the financial year; and
- this Half-Yearly Report includes a fair review, required under DTR 4.2.8R, of related party transactions that have taken place in the first six months of the current financial year and that have materially affected the financial position and or performance of the Group during that period; and any changes in the related party transaction described in the last Annual Report that could do so.

This Half-Yearly Report was approved and authorised for issue by the Board of Directors on 11 September 2023 and the above responsibility statement was signed on its behalf by:

### **Kevin McGrath**

Chairman

**:** 11 September 2023



# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 30 JUNE 2023

	Notes	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Continuing Operations				
Revenue				
Rental and property income	5	44,415	45,211	93,318
Property costs	6	(18,438)	(16,267)	(30,672)
Net rental and property income		25,977	28,944	62,646
Administrative and other expenses	7	(5,341)	(5,568)	(11,421)
Operating profit before gains and losses on property assets and other investments		20,636	23,376	51,225
Loss on disposal of investment properties	13	(403)	(3,281)	(8,636)
Change in fair value of investment properties	13	(29,491)	4,785	(113,233)
Gain on the disposal of right of use assets		-	36	76
Change in fair value of right of use assets		(69)	(112)	(185)
Operating (loss)/profit		(9,327)	24,804	(70,753)
Finance income	8	17	34	126
Finance expenses	9	(7,953)	(8,437)	(17,285)
Net movement in fair value of derivative financial instruments	16	5,128	11,851	22,743
(Loss)/profit before tax		(12,135)	28,252	(65,169)
Taxation	10	-	-	6
Total comprehensive (loss)/income for the period (attributable to owners of the parent Company)		(12,135)	28,252	(65,163)
(Losses)/earnings per Share - basic and diluted	11	(2.4)p	5.5p	(12.6)p

Total comprehensive (loss)/income arises from continuing operations.

The notes below are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2023

		30 June 2023 (unaudited)	30 June 2022 (unaudited)	31 December 2022 (audited)
	Notes	£′000	£′000	£'000
Assets				
Non-current assets				
Investment properties	13	752,226	918,200	789,480
Right of use assets		11,057	12,402	11,126
Non-current receivables on tenant loan		452	674	578
Derivative financial instruments	16	29,577	13,557	24,449
		793,312	944,833	825,633
Current assets				
Trade and other receivables		33,068	32,181	30,274
Cash and cash equivalents		41,231	46,158	50,148
		74,299	78,339	80,422
Total assets		867,611	1,023,172	906,055
Liabilities				
Current liabilities				
Trade and other payables		(38,230)	(47,188)	(39,231)
Deferred income		(17,244)	(12,537)	(16,661)
Deferred tax liabilities		(699)	(705)	(699)
		(56,173)	(60,430)	(56,591)
Non-current liabilities				
Bank and loan borrowings	14	(376,331)	(386,932)	(385,265)
Retail eligible bonds	15	(49,829)	(49,673)	(49,752)
Lease liabilities		(11,490)	(12,762)	(11,505)
		(437,650)	(449,367)	(446,522)
Total liabilities		(493,823)	(509,797)	(503,113)
Net assets		373,788	513,375	402,942
Equity				
Stated capital	17	513,762	513,762	513,762
Accumulated losses		(139,974)	(387)	(110,820)
Total equity attributable to owners of the parent company		373,788	513,375	402,942
Net asset value per Share – basic and diluted	18	72.5p	99.5p	78.1p

The notes below are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2023

		Attributa	Attributable to owners of the parent company		
	Notes	Stated capital £'000	Accumulated losses £'000	Total £′000	
Balance at 1 January 2023		513,762	(110,820)	402,942	
Total comprehensive loss		-	(12,135)	(12,135)	
Dividends paid	12	-	(17,019)	(17,019)	
Balance at 30 June 2023		513,762	(139,974)	373,788	

### For the six months ended 30 June 2022

		Attributa	Attributable to owners of the parent compan		
	Notes	Stated capital £'000	Accumulated losses £'000	Total £′000	
Balance at 1 January 2022		513,762	(11,361)	502,401	
Total comprehensive income		-	28,252	28,252	
Dividends paid	12	-	(17,278)	(17,278)	
Balance at 30 June 2022		513,762	(387)	513,375	

### For the year ended 31 December 2022

		Attributa	Attributable to owners of the parent company		
	Notes	Stated capital £'000	Accumulated losses £'000	Total £′000	
Balance at 1 January 2022		513,762	(11,361)	502,401	
Total comprehensive loss		-	(65,163)	(65,163)	
Dividends paid	12	-	(34,296)	(34,296)	
Balance at 31 December 2022		513,762	(110,820)	402,942	

The notes below are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 30 JUNE 2023

	30 June 2023 (unaudited) £'000	30 June 2022 (unaudited) £'000	31 December 2022 (audited) £'000
Cash flows from operating activities			
(Loss)/profit for the year before taxation	(12,135)	28,252	(65,169)
Change in fair value of investment properties	29,491	(4,785)	113,233
Change in fair value of financial derivative instruments	(5,128)	(11,851)	(22,743)
Loss on disposal of investment properties	403	3,281	8,636
Gain on disposal of right of use assets	-	(36)	(76)
Change in fair value of right of use assets	69	112	185
Finance income	(17)	(34)	(126)
Finance expense	7,953	8,437	17,285
(Increase) in trade and other receivables	(2,679)	(2,631)	(619)
(Decrease)/increase in trade and other payables and deferred income	(433)	1,686	(2,150)
Cash generated from operations	17,524	22,431	48,456
Finance costs	(7,430)	(7,406)	(15,198)
Net cash flow generated from operating activities	10,094	15,025	33,258
Investing activities			
Purchase of investment properties and subsequent expenditure	(6,755)	(81,970)	(89,287)
Sale of investment properties	14,115	71,423	84,087
Interest received	28	33	116
Net cash flow generated from/(used in) operating activities	7,388	(10,514)	(5,084)
Financing activities			
Dividends paid	(17,004)	(16,956)	(33,971)
Bank borrowings advanced	1,944	14,322	14,322
Bank borrowings repaid	(11,043)	(11,370)	(13,467)
Bank borrowing costs paid	(78)	(153)	(485)
Lease repayments	(218)	(324)	(553)
Net cash flow (used in)/generated from financing activities	(26,399)	(14,481)	(34,154)
Net decrease in cash and cash equivalents for the period	(8,917)	(9,970)	(5,980)
Cash and cash equivalents at the start of the period	50,148	56,128	56,128
Cash and cash equivalents at the end of the period	41,231	46,158	50,148

The notes below are an integral part of these condensed consolidated financial statements.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

### 1. Corporate information

The condensed consolidated financial statements of the Group for the six months ended 30 June 2023 comprise the results of the Company and its subsidiaries (together constituting the "Group") and were approved by the Board and authorised for issue on 11 September 2023.

The Company is a company limited by shares incorporated in Guernsey under The Companies (Guernsey) Law, 2008, as amended (the "Law"). The Company's Ordinary Shares are admitted to the Official List of the Financial Conduct Authority ("FCA") and traded on the London Stock Exchange ("LSE").

The Company was incorporated on 22 June 2015 and is registered with the Guernsey Financial Services Commission as a Registered Closed-Ended Collective Investment Scheme pursuant to The Protection of Investors (Bailiwick of Guernsey) Law, 2020, as amended, and the Registered Collective Investment Scheme Rules & Guidance 2021.

The Company did not begin trading until 6 November 2015 when its shares were admitted to trading on the LSE.

The nature of the Group's operations and its principal activities are set out in the Chairman's Statement.

The address of the registered office is: Mont Crevelt House, Bulwer Avenue, St. Sampson, Guernsey, GY2 4LH.

### 2. Basis of preparation

The condensed consolidated financial statements for the six months ended 30 June 2023 have been prepared on a going concern basis in accordance with the Disclosure Guidance and Transparency Rules of the FCA and with IAS 34, Interim Financial Reporting, as contained in UK-adopted International Accounting Standards.

The condensed consolidated financial statements have been prepared on a historical cost basis, as modified for the Group's investment properties and certain financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

The condensed consolidated interim financial information should be read in conjunction with the Group's audited financial statements for the year ended 31 December 2022, which have been prepared in accordance with UK-adopted International Accounting Standards.

### 2.1. Comparative period

The comparative financial information presented herein for the year ended 31 December 2022 do not constitute full statutory accounts within the meaning of the Law. The Group's Annual Report and Accounts for the year ended 31 December 2022 were delivered to the Guernsey Financial Services Commission. The Group's independent Auditor's report on those Accounts was unqualified and did not include references to any matters to which the Auditors drew attention by way of emphasis without qualifying their report.

### 2.2. Functional and presentation currency

The consolidated financial information is presented in Pounds Sterling which is also the Group's functional currency, and all values are rounded to the nearest thousand (£'000s) pounds, except where otherwise indicated.

### 2.3. Going concern

The Directors have made an assessment of the Group's ability to continue as a going concern. This assessment included consideration of the Group's cash resources, borrowing facilities, rental income, acquisition and disposals of investment properties, elective and committed capital expenditure and dividend distributions. The Group ended the period under review with £41.2m of cash and cash equivalents, of which £26.0m was unrestricted cash, providing ample liquidity. Borrowing facilities decreased from £440.8m at 31 December 2022 to £431.7m as at 30 June 2023, with an LTV of 51.9%, based upon the value of the Group's investment properties as at 30 June 2023. In respect of the Group's borrowings the first bank facility to mature is £125.7m facility in August 2026 which is held with the Royal Bank of Scotland, and the Retail eligible bond matures August 2024. The Directors believe that should financing be required at the bond maturity date then appropriate borrowings will be in-place in adequate time.

The Directors are satisfied that the Group has adequate resources to continue in operational existence for a period of at least 12 months from the date these Financial Statements were approved. This is underpinned by the robust rent collections and the limited level of committed capital expenditure in the forthcoming 12 months. Furthermore, the Directors are not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Accordingly, the Directors consider that it is appropriate to prepare the Financial Statements on a going concern basis.

### 2.4. Business combinations

At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. For an acquisition of a business where an integrated set of activities are acquired in addition to the property, the Group accounts for the acquisition as a business combination under IFRS 3 Business Combinations.

Where such acquisitions are not judged to be the acquisition of a business, they are not treated as business combinations. Rather, the cost to acquire the corporate entity is allocated between the identifiable assets and liabilities of the entity based upon their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises.

# 3. Significant accounting judgements, estimates and assumptions

The preparation of the condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

# 3.1. Critical accounting estimates and assumptions

The principal estimates that may be material to the carrying amount of assets and liabilities are as follows:

### 3.1.1. Valuation of investment properties

The fair value of investment property, which has a carrying value at the reporting date of £752,226,000 (30 June 2022: £918,200,000; 31 December 2022: £789,480,000) is determined, by independent property valuation experts, to be the estimated amount for which a property should exchange on the date of the valuation in an arm's length transaction. Properties have been valued on an individual basis. The valuation experts use recognised valuation techniques applying the principles of both IAS 40 Investment Property and IFRS 13 Fair Value Measurement.

The value of the properties has been assessed in accordance with the relevant parts of the current RICS Red Book. In particular, we have assessed the fair value as referred to in VPS4 item 7 of the RICS Red Book. Under these provisions, the term "Fair Value" means the definition adopted by the International Accounting Standards Board ("IASB") in IFRS 13, namely "The price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants at the measurement date". Factors reflected include current market conditions, annual rentals, lease lengths and location. The significant methods and assumptions used by the valuers in estimating the fair value of investment property are set out in note 13.

### 3.1.2. Fair valuation of interest rate derivatives

In accordance with IFRS 13, the Group values its interest rate derivatives at fair value. The fair values are estimated by the respective counterparties with revaluation occurring on a quarterly basis. The counterparties will use a number of assumptions in determining the fair values, including estimations over future interest rates and therefore future cash flows. The fair value represents the net present value of the difference between the cash flows produced by the contracted rate and the valuation rate. The carrying value of the derivatives at the reporting date was £29,577,000 asset (30 June 2022: £13,557,000; 31 December 2022: £24,449,000). The significant methods and assumptions used in estimating the fair value of the interest rate derivatives are set out in note 16.

### 3.1.3. Dilapidation income

The Group recognises dilapidation income in the Group's Statement of Comprehensive Income when the right to receive the income arises. In determining accrued dilapidations, the Group has considered historic recovery rates, while also factoring in expected costs associated with recovery.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

# 3.1.4. Operating lease contracts – the Group as lessee

The Group has a number of leases concerning the long-term lease of land associated with its long leasehold investment properties. Under IFRS16, the Group calculates the lease liability at each reporting date and at the inception of each lease and at 1 January 2019 when the standard was first adopted. The liability is calculated using present value of future lease payments using the Group's incremental borrowing rate as the discount rate.

At 30 June 2023, there were ten leases with the range of the period left to run being 25 and 95 years. The Directors have determined that the discount rate to use in the calculation for each lease is 4% being the Group's weighted average cost of debt at the date of transition. Any new leases entered in to following the transition date will apply a discount rate based on the Group's weighted average cost of debt at the date the lease is entered into.

# 3.2. Critical judgements in applying the Group's accounting policies

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the condensed consolidated financial statements:

### 3.2.1. Leases – the Group as lessor

The Group has acquired investment properties that are subject to commercial property leases with tenants. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, particularly the duration of the lease terms and minimum lease payments, that it retains all of the significant risks and rewards of ownership of these properties and so accounts for the leases as operating leases.

### 3.2.2. Recognition of income

Service charges and other similar receipts are included in net rental and property income gross of the related costs as the Directors consider the Group acts as principal in this respect.

### 3.2.3. Acquisition of subsidiary companies

For each acquisition, the Directors consider whether the acquisition met the definition of the acquisition of a business or the acquisition of a group of assets and liabilities.

A business is defined in IFRS 3 as an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing a return in the form of dividends, lower costs or other economic benefits directly to investors or other owners, members or participants. Furthermore, a business consists of inputs and processes applied to those inputs that have the ability to create outputs.

The companies acquired in the year have comprised portfolios of investment properties and existing leases with multiple tenants over varying periods, with little in the way of processes acquired. It has therefore concluded in each case that the acquisitions did not meet the criteria for the acquisition of a business as outlined above.

# 3.3. Consolidation of entities in which the Group holds less than 50%

Management considered that up until 9 November 2018, the Group had de facto control of View Castle Limited and its 27 subsidiaries (the "View Castle Sub Group") by virtue of the amended and restated Call Option Agreement dated 3 November 2015. Following a restructure of the View Castle Sub Group, the majority of properties held within the View Castle Sub Group were transferred into two new special purpose vehicles ("SPVs") with two additional properties to be transferred into these SPVs at a later date. A new call option was entered into dated 9 November 2018 with View Castle Limited and five of its subsidiaries (the "View Castle Group"). As per the previous amended and restated Call Option Agreement, under this new option the Group may acquire any of the properties held by the View Castle Group for a fixed nominal consideration. Despite having no equity holding, the Group is deemed to have control over the View Castle Group as the Option Agreement means that the Group is exposed to, and has rights to, variable returns from its involvement with the View Castle Group, through its power to control.

# 4. Summary of significant accounting policies

With the exception of new accounting standards listed below, the accounting policies adopted in this report are consistent with those applied in the Group's statutory accounts for the year ended 31 December 2022 and are expected to be consistently applied for the current year ending 31 December 2023. The changes to the condensed consolidated financial statements arising from accounting standards effective for the first time are noted below:

- IFRIC Agenda Item: Following clarification by IFRIC on the classification of monies held in restricted accounts, monies that are restricted by use only are classified at 31 March 2023 as "Cash and cash equivalents". The clarification has not had a material impact on the financial statements.
- IFRIC Agenda Item: In October 2022, the IFRIC issued an agenda decision in respect of 'Lessor forgiveness of lease payments (IFRS 9 and IFRS 16)' ('the IFRIC Decision on Concessions'). This concluded that losses incurred on granting retrospective rent concessions should be charged to the income statement on the date that the legal rights to income are conceded (i.e. immediate recognition in full rather than smoothed over the life of the lease). The clarification has not had a material impact on the financial statements.

- Amendments to IAS 12 'Income Taxes' (effective for periods beginning on or after 1 January 2023) clarify how companies account for deferred tax on transactions such as leases and decommissioning obligations. The amendments have not had a significant impact on the preparation of the financial statements.
- Amendments to IAS 1 'Presentation of Financial Statements' (effective for periods beginning on or after 1 January 2023) are intended to help entities in deciding which accounting policies to disclose in their financial statements. The amendments have not had a significant impact on the preparation of the financial statements.
- Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' (effective for periods beginning on or after 1 January 2023) introduce the definition of an accounting estimate and include other amendments to help entities distinguish changes in accounting estimates from changes in accounting policies. The amendments have not had a significant impact on the preparation of the financial statements.

### **5. Rental and property income**

Total	44,415	45,211	93,318
Recoverable service charge income and other similar items	10,106	8,155	16,999
Rental income – long leasehold property	5,949	5,801	14,861
Rental income – freehold property	28,360	31,255	61,458
	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000

### 6. Property costs

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Other property expenses and irrecoverable costs	8,332	8,112	13,673
Recoverable service charge expenditure and other similar costs	10,106	8,155	16,999
Total	18,438	16,267	30,672

Property costs represent direct operating expenses which arise on investment properties generating rental income.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

### 7. Administrative and other expenses

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Investment management fees	1,035	1,469	2,687
Property management fees	1,324	1,284	3,044
Asset management fees	1,034	1,494	2,691
Directors' remuneration	157	134	302
Administration fees	317	315	697
Legal and professional fees	914	939	2,083
Marketing and promotion	38	43	111
Other administrative costs	111	82	195
Bad debt cost/(credit)	397	(199)	(405)
Bank charges	14	7	16
Total	5,341	5,568	11,421

### 8. Finance income

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Interest income	17	34	126
Total	17	34	126

### 9. Finance expense

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Interest payable on bank borrowings	6,301	6,277	12,940
Amortisation of loan arrangement fees	243	659	1,421
Bond interest	1,125	1,125	2,250
Bond issue costs amortised	77	77	156
Bond expenses	4	4	8
Lease interest	203	295	510
Total	7,953	8,437	17,285

### 10. Taxation

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Corporation tax charge	-	-	_
Decrease in deferred tax liability	-	-	(6)
Total	-	-	(6)

The Group elected to be treated as a UK REIT with effect from 7 November 2015. The UK REIT rules exempt the profits of the Group's UK property rental business from corporation tax. Gains on UK properties are also exempt from tax, provided that they are not held for trading or sold in the three years after completion of development. The Group is otherwise subject to UK corporation tax.

Income tax, corporation tax and deferred tax above arise on entities which form part of the Group's condensed consolidated accounts but do not form part of the REIT group.

Due to the Group's REIT status and its intention to continue meeting the conditions required to obtain approval in the foreseeable future, no provision has been made for deferred tax on any capital gains or losses arising on the revaluation or disposal of investments held by entities within the REIT group. No deferred tax asset has been recognised in respect of losses carried forward due to unpredictability of future taxable profits.

As a REIT, Regional REIT Ltd is required to pay PIDs equal to at least 90% of the Group's exempted net income. To retain UK REIT status, there are a number of conditions to be met in respect of the principal company of the Group, the Group's qualifying activity and its balance of business. The Group continues to meet these conditions.

### 11. Earnings per Share

Earnings per share ("EPS") amounts are calculated by dividing profits for the period attributable to ordinary equity holders of the Company by the weighted average number of Ordinary Shares in issue during the period.

The calculation of basic and diluted earnings per share is based on the following:

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Calculation of earnings per Share			
Net (loss)/profit attributable to Ordinary Shareholders	(12,135)	28,252	(65,163)
Adjustments to remove:			
Changes in fair value of investment properties	29,491	(4,785)	113,233
Changes in fair value of right of use assets	69	112	185
Loss on disposal of investment property	403	3,281	8,636
Gain on the disposal of right of use assets	-	(36)	(76)
Change in fair value of interest rate derivatives and			
financial assets	(5,128)	(11,851)	(22,743)
Deferred tax credit	-	-	(6)
EPRA net profit attributable to Ordinary Shareholders	12,700	14,973	34,066
Weighted average number of Ordinary Shares	515,736,853	515,736,853	515,736,583
(Loss)/earnings per Share - basic and diluted	(2.4)p	5.5p	(12.6)p
EPRA earnings per Share - basic and diluted	2.5p	2.9p	6.6p

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

### 12. Dividends

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Dividend of 1.65 (2022: 1.70) pence per Ordinary Share for the period 1 October – 31 December	8,510	8,768	8,768
Dividend of 1.65 (2022: 1.65) pence per Ordinary Share for the period 1 January – 31 March	8,509	8,510	8,510
Dividend of nil (2022: 1.65) pence per Ordinary Share for the period 1 April – 30 June	-	-	8,509
Dividend of nil (2022: 1.65) pence per Ordinary Share for the period 1 July – 30 September	-	-	8,509
Total	17,019	17,278	34,296

On 23 February 2023, the Company announced a dividend of 1.65 pence per Share in respect of the period 1 October 2022 to 31 December 2022. The dividend was paid on 6 April 2023 to Shareholders on the register as at 3 March 2023.

On 24 May 2023, the Company announced a dividend of 1.65 pence per Share in respect of the period 1 January 2023 to 31 March 2023. The dividend was paid on 4 August 2023 to Shareholders on the register as at 2 June 2023.

### 13. Investment properties

In accordance with International Accounting Standard, IAS 40, 'Investment Property', investment property has been independently valued at fair value by Colliers International Property Consultants Ltd, a Chartered Surveyor who is an accredited independent valuer with recognised and relevant professional qualifications and with recent experience in the locations and categories of the investment properties being valued. The valuation has been prepared in accordance with the Red Book and incorporates the recommendations of the International Valuation Standards Committee which are consistent with the principles set out in IFRS 13.

Investment property valuations in comparative periods were carried out by Cushman & Wakefield.

The valuation is the ultimate responsibility of the Directors. Accordingly, the critical assumptions used in establishing the independent valuation are reviewed by the Board.

Group Movement in investment properties for the six months ended 30 June 2023 (unaudited)	Freehold Property £'000	Long Leasehold Property £'000	Total £′000
Valuation at 1 January 2023	643,630	145,850	789,480
Property additions – acquisitions	6	85	91
Property additions – subsequent expenditure	4,631	2,033	6,664
Property disposals	(14,168)	53	(14,115)
Loss on disposals of investment properties	(350)	(53)	(403)
Change in fair value during the period	(28,543)	(948)	(29,491)
Valuation at 30 June 2023 (unaudited)	605,206	147,020	752,226

1,940	2,845	4,785
(2,792)	(489)	(3,281)
(67,907)	(3,516)	(71,423)
1,735	1,319	3,054
64,709	14,207	78,916
751,440	154,709	906,149
	64,709 1,735 (67,907) (2,792)	64,709 14,207 1,735 1,319 (67,907) (3,516) (2,792) (489)

Group Movement in investment properties for the year ended 31 December 2022 (audited)			
Valuation at 1 January 2022	751,440	154,709	906,149
Property additions- acquisitions	70,322	8,948	79,270
Property additions – subsequent expenditure	5,994	4,023	10,017
Property disposals	(80,436)	(3,651)	(84,087)
Gain/(loss) on the disposal of investment properties	(8,032)	(604)	(8,636)
Change in fair value during the period	(95,658)	(17,575)	(113,233)
Valuation at 31 December 2022 (audited)	643,630	145,850	789,480

The historic cost of the properties was £908,464,000 (30 June 2022: £944,480,000; 31 December 2022: £92,723,000).

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

The following table provides the fair value measurement hierarchy for investment properties:

Date of valuation:	Total £'000	Quoted active prices (level 1) £'000	Significant observable inputs (level 2) £'000	Significant unobservable inputs (level 3) £'000
30 June 2023	752,226	-	-	752,226
30 June 2022	918,200	-	-	918,200
31 December 2022	789,480	-	-	789,480

The hierarchy levels are defined in note 16.

It has been determined that the entire investment properties portfolio should be classified under the level 3 category.

There have been no transfers between levels during the period.

The determination of the fair value of the investment properties held by each consolidated subsidiary requires the use of estimates such as future cash flows from investment properties, which take into consideration lettings, tenants' profiles, future revenue streams, capital values of fixtures and fittings, any environmental matters and the overall repair and condition of the property, and discount rates applicable to those assets. Future revenue streams comprise contracted rent (passing rent) and estimated rental value after the contract period. In calculating ERV, the potential impact of future lease incentives to be granted to secure new contracts is taken into consideration. All these estimates are based on local market conditions existing at the reporting date.

As at 30 June 2023, the estimated fair value of each property has been primarily derived using comparable recent market transactions on arm's length terms and assessed in accordance with the relevant parts of the RICS Valuation – Global Standards and the RICS Valuation UK National Supplement.

In arriving at their estimates of fair values as at 30 June 2023, the valuers used their market knowledge and professional judgement and did not rely solely on historical transactional comparables.

## Techniques used for valuing investment properties

The following descriptions and definitions relate to valuation techniques and key unobservable inputs made in determining the fair values:

# Valuation technique: market comparable method Under the market comparable method (or market approach), a property fair value is estimated based on

approach), a property fair value is estimated based on comparable transactions in the market.

### **Observable input: market rental**

The rent at which space could be let in the market conditions prevailing at the date of valuation £12,500 - £3,589,000 per annum (30 June 2022: £9,000 - £3,317,000 per annum; 31 December 2022: £12,500-£3,317,000).

### Observable input: rental growth

The decrease in rent is based on contractual agreements: -3.18%; 30 June 2022: -1.2%; 31 December 2022: -5.08%). There is a gross contracted rent reduction, as per normal operations it is a combination of property disposals, space under refurbishment and lease expiries.

### Observable input: net initial yield

The initial net income from a property at the accounting date, expressed as a percentage of the gross purchase price including the costs of purchase 0% – 21.4%; (30 June 2022: 0% – 21.81%; 31 December 2022; 0% to 22.58%).

#### **Unobservable inputs:**

The significant unobservable input (level 3) are sensitive to the changes in the estimated future cash flows from investment properties such as increases and decreases in contract rents, operating expenses and capital expenditure, plus transactional activity in the real estate market.

Geographical and sector specific market evidence reviewed in the course of preparing the June 2023 valuation had an initial yield range of 5.59% to 9.33% (31 December 2022: 5.20% to 17.55%). As set out within the significant accounting estimates and judgements, the Group's property portfolio valuation is open to judgement and is inherently subjective by nature, and actual values can only be determined in a sales transaction.

As set out within the significant accounting estimates and judgements above, the Group's property portfolio valuation is open to judgement and is inherently subjective by nature, and actual values can only be determined in a sales transaction.

The impact of changes to the significant unobservable inputs:

	30 June 2023 Impact on statement of comprehensive income £'000	30 June 2023 Impact on statement of financial position £'000	31 December 2022 Impact on statement of comprehensive income £'000	31 December 2022 Impact on statement of financial position £'000
Improvement in ERV by 5%	32,721	32,721	39,166	39,166
Worsening in ERV by 5%	(32,199)	(32,199)	(38,625)	(38,625)
Improvement in yield by 0.125%	12,174	12,174	16,066	16,066
Worsening in yield by 0.125%	(1,012)	(1,012)	(15,558)	(15,558)

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

### 14. Bank and loan borrowings

Bank borrowings are secured by charges over individual investment properties held by certain asset-holding subsidiaries. The banks also hold charges over the shares of certain subsidiaries and any intermediary holding companies of those subsidiaries.

Any associated fees in arranging the bank borrowings unamortised as at the period end are offset against amounts drawn on the facilities as shown in the table below:

	376,331	386,932	385,265
Unamortised loan issue costs	(5,362)	(5,957)	(5,527)
Repayable after more than 5 years	98,516	265,444	100,115
Repayable between 2 to 5 years	283,177	127,445	290,677
Repayable between 1 to 2 years	-	-	-
Repayable within 1 year	-	-	-
Maturity of bank borrowings			
At end of period	376,331	386,932	385,265
Add: loan issue costs amortised in the period	243	659	1,421
Less: loan issue costs incurred in the period	(78)	(153)	(485)
Less: unamortised costs at start of period	(5,527)	(6,463)	(6,463)
Bank borrowings drawn at end of period	381,693	392,889	390,792
Bank borrowings repaid	(11,043)	(11,370)	(13,467)
Bank borrowings drawn	1,944	14,322	14,322
Bank borrowings drawn at start of period	390,792	389,937	389,937
	2023 (unaudited) £′000	2022 (unaudited) £'000	2022 (audited) £'000
	30 June	30 June	31 December

The table below lists the Group's borrowings.

Lender	Original facility £'000	Outstanding debt* £'000	Maturity date	Gross loan to value**	Annual interest rate	Amortisation
Royal Bank of Scotland, Bank of Scotland and Barclays	128,000	125,677	August 2026	52.70%	2.40% over 3 months £ SONIA	Mandatory prepayment
Scottish Widows Ltd & Aviva Investors Real Estate Finance	157,500	157,500	December 2027	51.40%	3.28% Fixed	None
Scottish Widows Ltd	36,000	36,000	December 2028	43.80%	3.37% Fixed	None
Santander UK	65,870	62,516	June 2029	47.20%	2.20% over 3 months £ SONIA	Mandatory prepayment
Total bank borrowings	387,370	381,693				
Retail eligible bond	50,000	50,000	August 2024		4.50% Fixed	None
Total	437,370	431,693				

SONIA = Sterling Over Night Indexed Average

Before unamortised debt issue cost:

<sup>\*\*</sup> Based upon Colliers property valuations

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

The weighted average term to maturity of the Group's debt at the period end was 4.0 years (30 June 2022: 5.0 years; 31 December 2022: 4.5 years).

The weighted average interest rate payable by the Group on its debt portfolio, excluding hedging, as at the period end was 4.9% per annum (30 June 2022: 3.4% per annum; 31 December 2022: 3.5% per annum).

The Group has been in compliance with all of the financial covenants of the above facilities as applicable throughout the period covered by these condensed consolidated financial statements. Each facility has distinct covenants which generally include: historic interest cover, projected interest cover, loan-to-value cover and debt to rent cover. A breach of agreed covenant levels would typically result in an event of default of the respective facility, giving the lender the right, but not the obligation, to declare the loan immediately due and payable. Where a loan is repaid in these circumstances, early repayment fees will apply, which are generally based on percentage of the loan repaid or calculated with reference to the interest income foregone by the lenders as a result of the repayment.

As shown in note 16, the Group uses a combination of interest rate swaps and fixed rate bearing loans to hedge against interest rate risks. The Group's exposure to interest rate volatility is minimal.

### **15. Retail Eligible Bonds**

The Company has in issue £50,000,000 of 4.5% retail eligible bonds with a maturity date of 6 August 2024. The bonds are listed on the LSE ORB platform.

	30 June 2023 (unaudited) £'000	30 June 2022 (unaudited) £'000	31 December 2022 (audited) £'000
Bond principal at start of period	50,000	50,000	50,000
Unamortised issue costs at start of period	(248)	(404)	(404)
Amortisation of issue costs	77	77	156
At end of period	49,829	49,673	49,752

#### 16. Derivative financial instruments

Interest rate caps and swaps are in place to mitigate the interest rate risk that arises as a result of entering into variable rate borrowings.

	30 June 2023 (unaudited) £'000	30 June 2022 (unaudited) £'000	31 December 2022 (audited) £'000
Fair value at start of period	24,449	1,706	1,706
Revaluation in the period	5,128	11,851	22,743
Fair value at end of period	29,577	13,557	24,449

The calculation of fair value of interest rate caps and swaps is based on the following calculation: the notional amount multiplied by the difference between the swap rate and the current market rate and then multiplied by the number of years remaining on the contract and discounted.

The fair value of interest rate caps and swaps represents the net present value of the difference between the cash flows produced by the contracted rate and the current market rate over the life of the instrument.

The table below details the hedging and swap notional amounts and rates against the details of the Group's loan facilities.

Lender	Original facility £'000	Outstanding debt* £'000	Maturity date	Annual interest rate	Notional amount £'000	Rate
Royal Bank of Scotland, Bank of Scotland and Barclays	128,000	125,677	August 2026	2.40% over 3 months £ SONIA	swap £73,000 cap £55,000	0.97% 0.97%
Scottish Widows Ltd & Aviva Investors Real Estate Finance	157,500	157,500	December 2027	3.28% Fixed	n/a	n/a
Scottish Widows Ltd	36,000	36,000	December 2028	3.37% Fixed	n/a	n/a
Santander UK	65,870	62,516	June 2029	2.20% over 3 months £ SONIA	swap £49,403 cap £16,468	1.39% 1.39%
Total	387,370	381,693				

SONIA = Sterling Over Night Indexed Average

As at 30 June 2023, the swap arrangements were £122.4m (30 June 2022: £122.4m; 31 December 2022: £122.4m) and the cap notional arrangements amounted to £71.5m (30 June 2022: £71.5m; 31 December 2022: £71.5m).

The Group weighted average cost of debt of 3.5% (30 June 2022: 3.5%; 31 December 2022: 3.5%) is inclusive of hedging costs.

The maximum exposure to credit risk at the reporting date is the fair value of the derivative liabilities.

It is the Group's target to hedge at least 90% of the total loan portfolio using fixed-rate facilities or interest rate derivatives. The hedging on all of the facilities matches the term. As at the period end date, the total proportion of hedged debt equated to 101.6% (30 June 2022: 100.5%; 31 December 2022: 100.9%), as shown below.

	30 June 2023 (unaudited) £'000	30 June 2022 (unaudited) £'000	31 December 2022 (audited) £'000
Total bank borrowings	381,693	392,889	390,792
Notional value of interest rate caps and swaps	193,870	193,870	193,871
Value of fixed rate debts	193,500	201,000	201,000
	387,370	394,870	394,871
Proportion of hedged debt	101.6%	100.5%	100.9%

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

### Fair value hierarchy

The following table provides the fair value measurement hierarchy for interest rate derivatives. The different levels are defined as follows.

- Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2: Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3: Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the condensed consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation at the end of each reporting period.

Date of valuation:	Total £'000	Quoted active prices (level 1) £'000	Significant observable inputs (level 2) £'000	Significant unobservable inputs (level 3) £'000
30 June 2023	29,577	-	29,577	-
30 June 2022	13,557	-	13,557	-
31 December 2022	24,449	-	24,449	-

The fair values of these contracts are recorded in the Condensed Consolidated Statement of Financial Position and are determined by forming an expectation that interest rates will exceed strike rates and by discounting these future cash flows at the prevailing market rates as at the period end.

There have been no transfers between levels during the period.

The Group has not adopted hedge accounting.

### 17. Stated capital

Stated capital represents the consideration received by the Company for the issue of Ordinary Shares.

	30 June 2023 (unaudited) £'000	30 June 2022 (unaudited) £'000	31 December 2022 (audited) £'000
Issued and fully paid Shares of no par value			
At start of the period	513,762	513,762	513,762
Number of Shares in issue			
At start and end of period	515,736,583	515,736,583	515,736,583

### 18. Net asset value per Share (NAV)

Basic NAV per share is calculated by dividing the net assets in the Condensed Consolidated Statement of Financial Position attributable to ordinary equity holders of the parent by the number of Ordinary Shares in issue at the end of the period.

EPRA net asset value is a key performance measure used in the real estate industry which highlights the fair value of net assets on an ongoing long-term basis. Assets and liabilities that are not expected to crystallise in normal circumstances such as the fair value of derivatives and deferred taxes on property valuation surpluses are therefore excluded.

Net asset values have been calculated as follows:

	30 June 2023 (unaudited) £'000	30 June 2022 (unaudited) £'000	31 December 2022 (audited) £'000
Net asset value per Condensed Consolidated Statement of			
Financial Position	373,788	513,375	402,942
Adjustment for calculating EPRA net tangible assets:			
Derivative financial instruments	(29,577)	(13,557)	(24,449)
Deferred tax liability	699	705	699
EPRA Net Tangible Assets	344,910	500,523	379,192
Number of Ordinary Shares in issue	515,736,583	515,736,583	515,736,583
Net asset value per Share – basic and diluted	72.5p	99.5p	78.1p
EPRA Net Tangible Assets per Share - basic and diluted	66.9p	97.1p	73.5p

### 19. Segmental information

After a review of the information provided for management purposes, it was determined that the Group had one operating segment and therefore segmental information is not disclosed in these condensed consolidated financial statements.

### **20. Transactions with related parties**

Transactions with the Asset Manager, London & Scottish Property Investment Management Limited and the Property Manager, L&S PM Limited.

Stephen Inglis is a non-executive Director of the Company, as well as being the Chief Executive Officer of London & Scottish Property Investment Management Limited ("LSPIM"), which is the parent company of L&S PM Limited. LSPIM has been contracted to act as the Asset Manager of the Group and L&S PM Limited contracted as the Property Manager.

In consideration for the provision of services provided, the Asset Manager is entitled in each financial year (or part thereof) to 50% of an annual management fee on a scaled rate of (i) 1.1% of the EPRA NTA up to and equal to £500,000,000; (ii) 0.9% of EPRA NTA above £500,000,000 and up to or equal to £1,000,000,000; (iii) 0.7% of EPRA NTA above £1,000,000,000 and up to or equal to £1,500,000,000; and (iv) 0.5% of EPRA NTA above £1,500,000,000.

In respect of each portfolio property the Investment Manager has procured and shall, with the Company in future, procure that L&S PM Limited is appointed as the Property Manager. A property management fee of 4% per annum is charged by the Property Manager on a quarterly basis: 31 March, 30 June, 30 September and 31 December, based upon the gross rental yield. Gross rental yield means the rents due under the property's lease for the peaceful enjoyment of the property, including any value paid in respect of rental renunciations, but excluding any sums paid in connection with service charges or insurance costs.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE 2023

The Investment Manager is also entitled to a performance fee. Details of the performance fee are given below. The following tables show the fees charged in the period and the amount outstanding at the end of the period:

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Asset management fees charged <sup>1</sup> Property management fees charged <sup>1</sup>	1,034 1,324	1,494 1,284	2,691 3,044
Total	2,358	2,778	5,735

	30 June	30 June	31 December
	2023	2022	2022
	(unaudited)	(unaudited)	(audited)
	£'000	£'000	£'000
Total fees outstanding <sup>1</sup>	1,279	1,474	1,642

<sup>&</sup>lt;sup>1</sup> Including irrecoverable VAT charged where appropriate

### Transactions with the Investment Manager, Toscafund Asset Management LLP

In consideration for the provision of services provided, the Investment Manager is entitled in each financial year (or part thereof) to 50% of an annual management fee on a scaled rate of (i) 1.1% of the EPRA NTA up to and equal to £500,000,000; (ii) 0.9% of EPRA NTA above £500,000,000 and up to or equal to £1,000,000,000; (iii) 0.7% of EPRA NTA above £1,000,000,000 and up to or equal to £1,500,000,000; and (iv) 0.5% of EPRA NTA above £1,500,000,000.

The Investment Manager is also entitled to a Performance Fee. Details of the Performance Fee are given below.

The following tables show the fees charged in the period and the amount outstanding at the end of the period:

	Six months ended 30 June 2023 (unaudited) £'000	Six months ended 30 June 2022 (unaudited) £'000	Year ended 31 December 2022 (audited) £'000
Investment management fees charged	1,035	1,469	2,687
Total	1,035	1,469	2,687
	30 June 2023 (unaudited) £'000	30 June 2022 (unaudited) £'000	31 December 2022 (audited) £'000
Total fees outstanding	519	687	524

### **Performance Fee**

The Asset Manager and the Investment Manager are each entitled to 50% of a performance fee. The fee is calculated at a rate of 15% of the total shareholder return in excess of the hurdle rate of 8% per annum for the relevant performance period. Total shareholder return for any financial year consists of the sum of any increase or decrease in EPRA NAV per Ordinary Share and the total dividends per Ordinary Share declared in the financial year. A performance fee is only payable in respect of a performance period where the EPRA NAV per Ordinary Share exceeds the high water mark which is equal to the greater of the highest year-end EPRA NAV Ordinary Share in any previous performance period. The performance fee was calculated initially on 31 December 2018 and annually thereafter.

The performance fees are now payable 34% in cash and 66% in Ordinary Shares, at the prevailing price per share, with 50% of the shares locked-in for one year and 50% of the shares locked-in for two years.

No performance fee has been earned for the six months ending 30 June 2023 or June 2022 or the year ended 31 December 2022.

### 21. Subsequent events

On 11 September 2023, the Board of Directors approved a dividend of 1.20 pence per Share in respect of the period 1 April 2023 to 30 June 2023 for announcement on 12 September 2023. The dividend will be paid on 19 October 2023 to Shareholders on the register as at 22 September 2023. These condensed consolidated financial statements do not reflect this dividend.

### **EPRA PERFORMANCE MEASURES**

The Group is a member of the European Public Real Estate Association ("EPRA").

EPRA has developed and defined the following performance measures to give transparency, comparability and relevance of financial reporting across entities which may use different accounting standards. The Group is pleased to disclose the following measures which are calculated in accordance with EPRA guidance:

EPRA Performance Measure	Definition	EPRA Performance Measure	Period ended 30 June 2023	Year ended 31 December 2022
EPRA EARNINGS	Earnings from operational activities.	EPRA Earnings	£12,700,000	£34,066,000
		EPRA Earnings per Share (basic and diluted	2.5p	6.6p
	e adjustments to the NAV per the IFRS financ ne assets and liabilities of a real estate invest	•		ost relevant
EPRA Net Reinstatement Value	EPRA NAV metric which assumes that entities never sell assets and aims to represent the value required to rebuild	EPRA Net Reinstatement Value	£344,910,000	£379,192,000
	the entity.	EPRA Net Reinstatement Value per Share (diluted)	66.9p	73.5p
EPRA Net Tangible Assets	EPRA NAV metric which assumes that entities buy and sell assets, thereby crystallising certain levels of unavoidable	EPRA Net Tangible Assets	£344,910,000	£379,192,000
	deferred tax.	EPRA Net Tangible Assets per Share (diluted)	66.9p	73.5p
EPRA Net Disposal Value	EPRA NAV metric which represents the Shareholders' value under a disposal scenario, where deferred tax, financial instruments and certain	EPRA Net Disposal Value	£400,226,000	£422,226,000
	other adjustments are calculated to the full extent of their liability, net of any resulting tax.	EPRA Net Disposal Value per Share (diluted)	77.6р	81.9p
EPRA Net Initial Yield (NIY)	Annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the market value of the property with (estimated) purchasers' costs.	EPRA Net Initial Yield	6.5%	6.4%
EPRA 'Topped-up' NIY	This measure incorporates an adjustment to the EPRA NIY in respect of the expiration of rent-freeperiods (or other unexpired lease incentives such as discounted rent periods and stepped rents).	EPRA 'Topped-up' Net Initial Yield	7.2%	7.2%
EPRA Vacancy Rate	Estimated Market Rental Value (ERV) of vacancy space divided by ERV of the whole portfolio.	EPRA Vacancy Rate	16.2%	16.6%
EPRA Costs Ratio	Administrative and operating costs (including and excluding costs of direct	EPRA Costs Ratio	39.9%	32.8%
	vacancy) divided by gross rental income.	EPRA Costs Ratio (excluding direct vacancy costs)	17.3%	16.28%
EPRA LTV	Debt divided by the market value of property	EPRA LTV	55.0%	52.8%

### NOTES TO THE CALCULATION OF EPRA PERFORMANCE MEASURES

# 1. EPRA earnings and Company Adjusted Earnings

For calculations, please refer to note 11 to the financial statements.

### 2. EPRA Net Reinstatement Value

	30 June 2023 £'000	31 December 2022 £'000
NAV per the financial statements	373,788	402,942
Fair value of derivative financial instruments	(29,577)	(24,449)
Deferred tax liability	699	699
EPRA Net Reinstatement Value	344,910	379,192
Dilutive number of Shares	515,736,583	515,736,583
EPRA Net Reinstatement Value per Share	66.9p	73.5p

### 3. EPRA Net Tangible Assets

	30 June 2023 £'000	31 December 2022 £'000
NAV per the financial statements	373,788	402,942
Fair value of derivative financial instruments	(29,577)	(24,449)
Deferred tax liability	699	699
EPRA Net Tangible Assets	344,910	379,192
Dilutive number of Shares	515,736,583	515,736,583
EPRA Net Tangible Assets per Share	66.9p	73.5p

### 4. EPRA Net Disposal Value

	30 June 2023 £'000	31 December 2022 £'000
NAV per the financial statements	373,788	402,942
Adjustment for the fair value of bank borrowings	24,109	18,867
Adjustment for the fair value of retail eligible bonds	2,329	417
EPRA Net Disposal Value	400,226	422,226
Dilutive number of Shares	515,736,583	515,736,583
EPRA Net Disposal Value per Share	77.6p	81.9p

### NOTES TO THE CALCULATION OF EPRA PERFORMANCE MEASURES

### **5. EPRA Net Initial Yield**

Calculated as the value of investment properties divided by annualised net rents:

	30 June 2023 £'000	31 December 2022 £′000
Investment properties	752,226	789,480
Purchaser costs	49,633	51,993
	801,859	841,473
Annualised cash passing rental income	61,663	63,687
Property outgoings	(9,694)	(9,705)
Annualised net rents	51,969	53,982
Add notional rent expiration of rent-free periods or other lease incentives	5,985	6,402
Topped-up net annualised rent	57,954	60,384
EPRA NIY	6.5%	6.4%
EPRA topped up NIY	7.2%	7.2%

### **6. EPRA Vacancy Rate**

	Six months ended 30 June 2023 £'000	Year ended 31 December 2022 £'000
Estimated Market Rental Value (ERV) of vacant space	14,729	14,579
Estimated Market Rental Value (ERV) of whole portfolio	84,260	87,652
EPRA Vacancy Rate	17.5%	16.6%

### 7. EPRA Cost Ratios

	Six months ended 30 June 2023 £'000	Year ended 31 December 2022 £'000
Property costs	18,438	30,672
Less recoverable service charge income and other similar costs	(10,106)	(16,999)
Add administrative and other expenses	5,341	11,421
EPRA costs (including direct vacancy costs)	13,673	25,094
Direct vacancy costs	(7,723)	(12,712)
EPRA costs (excluding direct vacancy costs)	5,950	12,382
Gross rental income	44,415	93,318
Less recoverable service charge income and other similar items	(10,106)	(16,999)
Gross rental income less ground rents	34,309	76,319
EPRA Cost Ratio (including direct vacancy costs)	39.9%	32.8%
EPRA Cost Ratio (excluding direct vacancy costs)	17.3%	16.2%

The Group has not capitalised any overhead or operating expenses in the accounting years disclosed above.

### 8. EPRA LTV

	30 June 2023 £'000	31 December 2022 £'000
Borrowings from financial institutions	381,693	390,792
Bond loans	50,000	50,000
Net payables	23,731	26,888
Cash and cash equivalents	(41,231)	(50,148)
EPRA Net debt	414,193	417,532
Investment properties at fair value	752,226	789,480
Financial Assets – loans	645	770
Total property value	752,871	790,250
EPRA LTV	55.0%	52.8%

### PROPERTY RELATED CAPITAL EXPENDITURE ANALYSIS

	Six months ended 30 June 2023 £'000	Year ended 31 December 2022 £′000
Acquisitions	91	79,270
Development	-	-
Investment properties	-	
Incremental lettable space	-	-
Enhancing lettable space	6,664	10,017
Tenant incentives	-	-
Other material non-allocated types of expenditure	-	-
Capitalised interest	-	-
Total Capital Expenditure	6,755	89,287
Conversion from accurals to cash basis	-	-
Total Capital Expenditure on cash basis	6,755	89,287

Acquisitions – this represents the purchase cost of investment properties and associated incidental purchase expenses such as stamp duty land tax, legal fees, agents' fees, valuations and surveys.

Subsequent capital expenditure – this represents capital expenditure which has taken place post the initial acquisition of an investment property.

### OTHER PERFORMANCE MEASURES

### **Net LTV**

	30 June 2023 £'000	31 December 2022 £'000
Borrowings from financial institutions	381,693	390,792
Bond loans	50,000	50,000
Cash and cash equivalents	(41,231)	(50,148)
Net debt	390,462	390,644
Investment properties at fair value	752,226	789,480
Net LTV	51.9%	49.5%



### **GLOSSARY OF TERMS**

**AIC** – Association of Investment Companies. A trade body for closed-end investment companies (www.theaic.co.uk).

AIF - Alternative Investment Fund.

AIFMD – Alternative Investment Fund Managers Directive. Issued by the European Parliament in 2012 and 2013, the Directive requires the Company to appoint an Alternative Investment Fund Manager (AIFM). The Board of Directors of a closed-ended investment company nevertheless remains fully responsible for all aspects of the Company's strategy, operations and compliance with regulations.

AIFM – Alternative Investment Fund Manager. The entity which ensures the Company complies with the AIFMD. The Company's AIFM is Toscafund Asset Management LLP.

**Alternative Performance Measures (APMs)** – APMs are key performance indicators used by the Board to assess the Company's performance.

Auditor - RSM UK Audit LLP.

**Board** – the Board of Directors of the Company.

**Borrowings** – aggregate amount of total drawn bank facilities and the retail eligible bond.

**Break Option** – a clause in a lease which provides the landlord or tenant with an ability to terminate the lease before its contractual expiry date.

**CAPEX** – capital expenditure relates to spend used by the organisation to maintain or upgrade physical assets.

**Company** – Regional REIT Limited (Company Number 60527).

**Core Plus Property** – growth and income properties with the ability to increase cash flows through asset management initiatives.

**Company Adjusted Earnings** – a company specific earnings measure which adds back the performance fee charged in the accounts to EPRA Earnings.

**Core Property** – stable income properties with low risk.

**Core Plus Property** – growth and income properties with the ability to increase cash flows through asset management initiatives.

**Directors** – the Directors of the Company whose names are set out on page 67.

**EPC** – Energy Performance Certificate.

**EPRA** – European Public Real Estate Association, a real estate industry body, which has issued Best Practice Recommendations to provide consistency and transparency in real estate financial reporting across Europe.

**EPRA Cost Ratio** – ratio of overheads and operating expenses against gross rental income. Net overheads and operating expenses relate to all administrative and operating expenses including the share of joint ventures' overheads and operating expenses, net of any service fees, recharges or other income specifically intended to cover overhead and property expenses.

**EPRA Dividend Cover** – EPRA earnings per Share divided by the dividend per Share.

**EPRA Earnings** – profit after taxation excluding investments and development property revaluations and gains/losses on disposals, changes in the fair value of financial instruments and associated close-out costs and their related taxation.

**EPRA LTV** – EPRA Loan-To-Value is calculated as debt (including net payables) divided by market value of property as defined in the EPRA Best Practice Guidelines

**EPRA Net Asset Value (EPRA NAV)** – IFRS assets excluding the mark-to-market on effective cash flow hedges and related debt instruments and deferred taxation revaluations.

**EPRA Net Initial Yield (EPRA NIY)** – annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the market value of the property with (estimated) purchasers' costs.

**EPRA Net Tangible Assets (EPRA NTA)** – EPRA Net Asset Value Measure assumes that entities buy and sell assets, thereby crystallising certain levels of unavoidable deferred tax.

**EPRA Occupancy Like for Like** – the like-for-like movement in EPRA Occupancy against the same period in the prior year, on properties owned throughout both comparable periods.

**EPRA Occupancy Rate** – occupancy expressed as a percentage being the ERV of let space divided by ERV of the whole portfolio. Occupancy Rate should only be calculated for all completed properties but excluding those properties which are under development.

**EPRA "Topped Up" Net Initial Yield** – this measure incorporates an adjustment to the EPRA NIY in respect of the expiration of rent-free periods (or other unexpired lease incentives such as discounted rent periods and stepped rents).

lease incentives such as discounted rent periods and stepped rents).

**EPRA Total Return** – the movement in EPRA NTA plus the dividend distributions paid during the period, expressed as a percentage of the EPRA NTA at the beginning of the period.

**EPRA Triple NAV (EPRA NNNAV)** – EPRA net assets adjusted to include deferred tax liabilities and the fair values of financial instruments and debt.

**EPRA Vacancy Rate** – occupancy expressed as a percentage being the ERV of vacant space divided by ERV of the whole portfolio. Vacancy Rate should only be calculated for all completed properties but excluding those properties which are under development.

**Equivalent Yield** – weighted average of the initial yield and reversionary yield, representing the return that a property will produce based on the occupancy data of the tenant leases.

**ESG** – Environmental, Social and Corporate Governance refers to the three central factors in measuring the sustainability and societal impact of an investment in a company or business.

#### Estimated Rental Value (ERV) or Market Rent (MR)

 external valuers' opinion as to what the open market rental value of the property is on the valuation date and which could reasonably be expected to be the rent obtainable on a new letting of that property on the valuation date.

**External Valuer** – independent external valuer of a property. The Company's external valuer is Colliers International Property Consultants Ltd.

**Fair Value Adjustment** – accounting adjustment to change the book value of an asset or liability to its market value.

**GRESB** – the Global Real Estate Sustainability Benchmark. The assessment is the investor-driven global ESG benchmark and reporting framework for listed property companies, private property funds, developers and investors that invest directly in real estate.

**Gross Asset Value** – the aggregate value of the total assets of the Company as determined in accordance with the accounting principles adopted by the Company from time to time.

**Gross Investment Property Assets** – investment properties encompassing the entire property portfolio of freehold and leasehold assets.

**Gross Loan-to-Value (LTV) Ratio** – (Borrowings)/ (Investment Properties Value), expressed as a percentage.

Gross Rental Income - see Rent Roll.

**Group** – Regional REIT Limited and its subsidiaries.

**IAS** – an international accounting standard established by the International Accounting Standards Board.

**IPO** – Initial Public Offering. The Company's admission to the London Stock Exchange was on 6 November 2015.

ISA - Individual Savings Account.

Law - The Companies (Guernsey) Law 2008, as amended.

**Lease** – legally binding contract between a landlord and a tenant which sets out the basis on which the tenant is permitted to occupy a property, including the lease length.

Lease Incentive – payment used to encourage a tenant to take on a new lease; for example, a landlord paying a tenant a sum of money to contribute to the cost of a tenant's fit-out of a property or by allowing a rent-free period.

**Lease Re-gear** – renegotiation of a lease during the term and often linked to another lease event; for example, a Break Option or Rent Review.

**Lease Renewal** – renegotiation of a lease with the existing tenant at its contractual expiry.

**Lease Surrender** – agreement whereby the landlord and tenant bring a lease to an end other than by contractual expiry or the exercise of a Break Option. This will frequently involve the negotiation of a surrender premium by one party to the other.

LIBOR - London Interbank Offer Rate.

Manager(s) – the Company's external Asset and Property Manager is London & Scottish Property Investment Management Limited. Its external Investment Manager is Toscafund Asset Management LLP.

Mark-to-Market (MTM) – difference between the book value of an asset or liability and its market value.

Net Asset Value (NAV) (or Shareholders' Funds) (Prior EPRA methodology) – the value of the investments and other assets of an investment company, plus cash and debtors, less borrowings and any other creditors. It represents the underlying value of an investment company at a point in time.

**Net Debt** – total cash and cash equivalents less short- and long-term debt.

**Net Gearing** – (Borrowings – cash and cash equivalents)/ (Total Issued Shares + Retained Earnings).

Net Loan-to-Value (LTV) Ratio / Net Borrowings – (Borrowings (before debt issuance costs) – less cash)/ (Investment Properties Value) expressed as percentage.

**Occupancy Percentage** – percentage of the total area of all properties and units currently let to tenants.

Ongoing Charges – a measure, expressed as a percentage of NAV, of the regular, recurring costs of running an investment company, which is calculated in line with AIC methodology.

**Ordinary Resolution** – a resolution passed by more than 50 per cent. majority in accordance with the Companies Law.

**Over Rented** – when the Contracted Rent is higher than the ERV.

**Passing Rent** – the rent that is payable at any particular time, allowing for lease incentives. This phrase is often used for Contracted Rent.

Property Income Distributions (PID) – profits from property related business distributed to Shareholders which are subject to tax in the hands of the Shareholders as property income. PIDs are normally paid net of withholding tax, currently at 20%, which the REIT pays to the tax authorities on behalf of the Shareholder. Certain types of Shareholder (i.e. pension funds) are tax exempt and receive PIDs without withholding tax. Property companies also pay out normal dividends, called non-PIDs, which are treated as not subject to withholding tax.

**Prospectus** – the Company's prospectus issued on 5 December 2017.

**REIT** – a qualifying entity which has elected to be treated as Real Estate Investment Trust for tax purposes. In the UK such entities must be listed on a recognised stock exchange, must be predominately engaged in property investments activities and must meet certain ongoing qualifications as set out under section 705 E of the Finance Act 2013.

**Rent Review** – periodic review of rent during the term of a lease, as provided for within a lease agreement.

**Rent Roll** – is the contracted gross property rent receivable which becomes payable after tenant incentives in the letting have expired.

**Reversion** – expected increase in rent estimated by the Company's External Valuers, where the passing rent is below the ERV. The increases to rent arise on rent reviews and lettings.

Reversionary Yield – anticipated yield, excluding lease expiry, to which the Net Initial Yield will rise (or fall) once the rent reaches the Estimated Rental Value. ERV/ Investment Properties Value expressed as a percentage.

**Shareholder** – a holder of Shares in the Company.

**Shares** – ordinary Shares issued by the Company.

SIPP – self-invested personal pension.

**SONIA** - Sterling Overnight Index Average.

**SSAS** – small self–administered scheme.

**TCFD** – Task Force on Climate-Related Financial Disclosures created in 2015 by the Financial Stability Board to develop consistent climate-related financial risk disclosures for use by companies, banks, and investors in providing information to stakeholders.

**Total Shareholder Return** – the movement in the Share price, plus the dividend distributions received and reinvested in the period, expressed as percentage of the Share price at the beginning of the period.

**Triple Net Initial Yield (NNNIY)** – (Annualised current passing rent net of property related taxes, building insurance, and maintenance costs (the three "nets"))/ (Investment Properties Value).

**UN SDG** – the Sustainable Development Goals or Global Goals are a collection of 17 interlinked global goals designed to be a "blueprint to achieve a better and more sustainable future for all". The SDGs were set up in 2015 by the United Nations General Assembly and are intended to be achieved by the year 2030.

**Weighted Average Cost of Debt (WACD)** – Group borrowings interest and net derivative costs per annum at the period end, divided by total Group debt in issue at the period end.

**Weighted Average Debt Duration (WADD)** – is calculated by multiplying each tranche of Group debt by the remaining period to its maturity, with the sum of the results being divided by total Group debt in issue at the period end.

**Weighted Average Debt to Maturity (WAD)** – each tranche of Group debt is multiplied by the remaining period to its maturity and the result is divided by total Group debt in issue at the period end.

**Weighted Average Effective Interest Rate** – the Group's loan interest and hedging derivative costs per annum divided by total Group debt in issue at the period end.

**Weighted Average Unexpired Lease Term (WAULT)** – is the average lease term remaining to first break, or expiry, across the portfolio weighted by rental income (including rent-free).

**Yield Compression** – occurs when the net equivalent yield of a property decreases, measured in basis points.

## **COMPANY INFORMATION**

#### Directors

**Kevin McGrath** (Chairman and Independent Non-Executive Director)

**Daniel Taylor** (Senior Independent Non-Executive Director)

**Frances Daley** (Independent Non-Executive Director, Audit Committee Chairman)

**Massy Larizadeh** (Independent Non-Executive Director, Management Engagement and Remuneration Committee Chairman)

**Stephen Inglis** (Non-Executive Director)

### **Registered Office**

### Regional REIT Limited

Mont Crevelt House Bulwer Avenue St. Sampson Guernsey GY2 4LH

### **Company Secretary**

### **Link Company Matters Limited**

65 Gresham Street London EC2V 7NQ

#### **Asset Manager**

### **London & Scottish Property**

**Investment** Management Limited 300 Bath Street Glasgow G2 4JR

### **Investment Manager**

### **Toscafund Asset Management LLP**

5th Floor 15 Marylebone Road London NW1 55D

### Financial Adviser and Joint Broker

### Peel Hunt LLP

7th Floor 100 Liverpool Street London EC2M 2AT

#### **Joint Broker**

### **Panmure Gordon**

1 New Change London EC4M 9AF

### **Legal Adviser to the Company**

#### Macfarlanes LLP

20 Cursitor Street London E C4A 1LT

#### Administrator

### **Jupiter Fund Services Limited**

Mont Crevelt House Bulwer Avenue St. Sampson Guernsey GY2 4LH

### **Sub-Administrator**

### Link Alternative Fund Administrators Limited

Broadwalk House Southernhay West Exeter EX1 1TS

### Registrar

### Link Market Services (Guernsey) Limited

10th Floor Central Square 29 Wellington Street Leeds LS1 4DL

### **Independent Auditor**

### **RSM UK Audit LLP**

Third Floor
Centenary House
69 Wellington Street Glasgow
G2 6HG

#### **Depositary**

### Ocorian Depositary (UK) Limited

20 Fenchurch Street London EC3M 3BY

#### **Public Relations**

### **Buchanan Communications**

Limited

107 Cheapside London EC2V 6DN

### **Property Valuer**

### Colliers International Property Consultants Limited

95 Wigmore Street London W1U 1DJ

### **Tax Adviser**

### **KPMG LLP**

319 St Vincent Street Glasgow G2 5AS

### **Regional REIT Limited ISIN:**

GG00BYV2ZQ34

### SEDOL: BYV2ZQ3

D111243

### Legal Entity Identifier: 549300D8G4NKLRIKBX73

549300D8G4NKLRIKBX/3

### **Company website**

www.regionalreit.com



# **FORTHCOMING EVENTS**



**OCTOBER 2023 –** Q2 Dividend payment



**NOVEMBER 2023** – Q3 Trading update and Dividend Declaration



**FEBRUARY 2024** – Q4 Dividend Declaration



MARCH 2024 - 2023 Preliminary Results



MAY 2024 - Q1 2024 Trading update and Dividend Declaration

Note: all future dates are provisional and subject to change.

### **Share Register enquiries: Link Group**

Please phone: 0371 664 0300 for any questions about:

- changing your address or other details
- your Shares
- buying and selling Shares

Calls are charged at the standard geographic rate and will vary by provider. Calls outside the United Kingdom will be charged at the applicable international rate. The Registrar is open between 09:00 and 17:30, Monday to Friday, excluding public holidays in England and Wales. For Shareholder enquiries, please email: **shareholderenquiries@linkgroup.co.uk.** 



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www.regionalreit.com