# McInroy \& Wood 

PERSONAL INVESTMENT MANAGERS

INCOME FUND<br>A pooled management service for private clients

INTERIM REPORT
AND FINANCIAL STATEMENTS

At $31^{\text {st }}$ August 2021, total net assets of the fund amounted to $£ 215,342,295$ compared with $£ 205,082,130$ six months before. There were 604 unitholders, excluding ISAs, with an average holding worth $£ 287,730$.

The price of units in the fund at $31^{\text {st }}$ August 2021 stood at $£_{2} 29.350$, representing a gain of $9 \%$ over the reporting period. This reflected attractive returns from the fund's global equity allocation, which had little exposure to Chinese technology companies, and more than compensated for dull returns from conventional government bonds. The fund also benefitted from appreciation in the price of inflation-protected government bonds and gold, which moved upward on the expectation of higher inflation.

The fund's objective is to preserve and grow the real value of investors' capital and income, with an emphasis on the generation of income. Real value is defined as the value of capital and income after adjusting for the impact of inflation, as measured by the UK Retail Prices Index, over the same period. Over the 3 years to $31^{\text {st }}$ August 2021, the total return for unitholders in the fund was $21 \%$, compared to inflation of $8 \%$ on the above basis over the same period. Over 5 years, the fund returned $26 \%$ against inflation of $16 \%$. The fund has provided a total return to unitholders of $493 \%$ above inflation since its inception in March 1994.

A second interim dividend distribution of 14.000 p per unit is now being paid to unitholders. This, in addition to the interim distribution paid at the end of July, brings the total distributions over the six-month period to 28.000 p, which is 2.500 p ( $10 \%$ ) higher than the equivalent payment last year.

Based on current forecasts, the total distribution for the full year is estimated to be higher than in 2020. This primarily reflects the recovery in business activity across developed markets that has allowed companies to reinstate, and in some cases, increase their dividend payments.

A strategic decision was taken towards the end of the previous reporting year to add to the overseas element of the portfolio's equity allocation, focusing on companies that offer better prospects of dividend growth. Some of the related transactions took place in this period.

The global economy has now rebounded from the worst effects of the pandemic. Consumer demand has surged in many countries, and while sales have risen robustly, companies are now finding it difficult to insulate profit margins from rising costs. Moreover, any sustained pick-up in inflation may force central banks to tighten monetary policy, exposing financial markets to the impact of the speed and timing of any changes.

## SUMMARY

The fund has sought companies that marry encouraging growth prospects and sustainable competitive advantages with a longstanding commitment to steadily increasing dividend payments, borne out in a strong track record. These companies are relatively well-positioned to protect their profits. Meanwhile, if interest rates were to rise, the contribution made by government bonds to the income earned by the fund may also improve.

Nevertheless, recent gains in markets have left many equity valuations appearing stretched with little scope to accommodate any negative surprises from monetary tightening or supply chain disruptions. The portfolio remains broadly diversified with a wide range of holdings in global equities balanced by allocations to government bonds, which include exposure to inflation-protected issues, and gold.

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*The information provided on the back of this booklet also forms part of the Authorised Fund Manager's Report.

## INTRODUCTION

The McInroy \& Wood Income Fund (the fund) is an authorised unit trust for investors who wish to have their assets personally managed by McInroy \& Wood Limited (MW) and for whom a discretionary managed portfolio may not be appropriate. Investors will gain access, through the fund, to a portfolio which it might well be impracticable for them to assemble themselves.

The fund has been established with the aim of providing investors with professional investment management at an economic cost.
Through the fund, investors who have similar objectives are able to pool their resources in order to secure the benefits of scale.

The investment objective of the fund is to preserve and to grow the real value of investors' capital and income, with an emphasis on the generation of income. The fund may invest in any geographical areas and any economic sectors. Real value is defined as the value of capital and income after adjusting for the impact of inflation. The UK Retail Price Index is the measure of inflation used by the Manager. The investment should be held for a minimum period of 3 years. Investors should be aware that their capital is at risk.

The Manager has power to invest more than $35 \%$ in value of the scheme property of the fund in government and other public securities. This power is restricted to bonds or other securities issued by the Governments of the United Kingdom or the United States of America.

Further information and application forms may be obtained from McInroy \& Wood Portfolios Limited ("MWP"), Easter Alderston, Haddington, EH41 3SF (Tel. $+44(0) 1620$ 825867) or through the website: www.mcinroy-wood.co.uk.

## MANAGER'S INVESTMENT REPORT

At $31^{\text {st }}$ August 2021, total net assets of the fund amounted to $£ 215,342,295$ compared with $£ 205,082,130$ six months before. There were 604 unitholders, excluding ISAs, with an average holding worth $£ 287,730$.

## Markets

Equity markets were generally strong over the six months to $31^{\text {st }}$ August 2021, although share prices in China fell. Developed market equities rose appreciably as economic activity continued to recover following a general easing of restrictions. Western authorities launched remarkably successful vaccination drives, providing confidence that social distancing could be relaxed and support measures removed. Meanwhile, emerging market investors appeared unperturbed by fresh outbreaks of the disease, taking comfort in rising commodity prices and recovering global demand. In stark contrast, the Chinese market fell sharply after the introduction of much tighter regulation over private enterprises, targeting large high-profile technology firms in particular.

Measured by MSCI indices in local currencies, the US (+18\%), Europe ( $+17 \%$ ) and the UK ( $+10 \%$ ) all recorded substantial gains; Japan rose by a more modest $5 \%$. The $19 \%$ fall in China weighed heavily on the Emerging Markets Index ( $-2 \%$ ), which otherwise would have finished the period up $10 \%$. Overall, the MSCI All Country World Index finished the period up $14 \%$ in sterling terms.

There was little movement in short-dated conventional bond prices, but short-dated inflation-protected issues gained $4 \%$ in the US and $3 \%$ in the UK, respectively. The price of gold ended the period up $5 \%$.

In foreign exchange markets, sterling strengthened against the euro $(+1 \%)$ and the Japanese yen ( $+2 \%$ ) but weakened against the dollar (-1\%).

As measured by the UK Retail Price Index, inflation was $3.7 \%$ over the six months to $31^{\text {st }}$ August 2021.

## Results

The price of units in the fund at $31^{\text {st }}$ August 2021 stood at $£_{2}^{29.350}$, representing a gain of $9 \%$ over the reporting period. This reflected attractive returns from the fund's global equity allocation, which had little exposure to Chinese technology companies, and more than compensated for dull returns from conventional government bonds. The fund also benefitted from appreciation in the price of inflation-protected government bonds and gold, which moved upward on the expectation of higher inflation.

## MANAGER'S INVESTMENT REPORT

## Results continued

The fund's objective is to preserve and grow the real value of investors' capital and income, with an emphasis on the generation of income. Real value is defined as the value of capital and income after adjusting for the impact of inflation, as measured by the UK Retail Prices Index, over the same period. Over the 3 years to $31^{\text {st }}$ August 2021, the total return for unitholders in the fund was $21 \%$, compared to inflation of $8 \%$ on the above basis over the same period. Over 5 years, the fund returned $26 \%$ against inflation of $16 \%$. The fund has provided a total return to unitholders of $493 \%$ above inflation since its inception in March 1994.

## Dividend Distribution

A second interim dividend distribution of 14.000 p per unit is now being paid to unitholders. This, in addition to the interim distribution paid at the end of July, brings the total distributions over the six-month period to 28.000 p, which is 2.500 p ( $10 \%$ ) higher than the equivalent payment last year. Based on current forecasts, the total distribution for the full year is estimated to be higher than in 2020. This primarily reflects the recovery in business activity across developed markets that has allowed companies to reinstate, and in some cases, increase their dividend payments.

## Portfolio Strategy

The portfolio holds a diversified selection of global equities, counterbalanced by positions in conventional and inflationprotected government bonds, and gold. At $31^{\text {st }}$ August, $66 \%$ of the portfolio was allocated to equities ( $63 \%$ at $28^{\text {th }}$ February 2021), $28 \%$ to bonds ( $29 \%$ ), $4 \%$ to gold ( $4 \%$ ), and $2 \%$ to cash deposits (4\%).

A strategic decision was taken towards the end of the previous reporting year to add to the overseas element of the portfolio's equity allocation, focusing on companies that offer better prospects of dividend growth. Some of the related transactions took place in this period.

## Investments

New holdings were established in Novo Nordisk, a Danish pharmaceutical company specialising in insulin for the treatment of diabetes; Sonic Healthcare, a global leader in the provision of medical diagnostics; and Vietnam Dairy Products, a dominant supplier of dairy products in Vietnam and neighbouring countries. Two Japanese stocks were also added to the fund: Nissan Chemical, a speciality chemical manufacturer, and Nabtesco, a leading manufacturer of precision reduction gears for robots and transportation equipment.

Kuehne + Nagel ( $+55 \%$ ), Spirax Sarco ( $+50 \%$ ) and Hill \& Smith $(+46 \%)$ performed best over the year. It was a more challenging period forVitasoy ( $-41 \%$ ) and Vietnam Dairy Products ( $-17 \%$ ).

## MANAGER'S INVESTMENT REPORT

## Outlook

The global economy has now rebounded from the worst effects of the pandemic. IMF forecasts indicate that worldwide output will grow by $6 \%$ this year and nearly $5 \%$ in 2022. Consumer demand has surged in many countries, and while sales have risen robustly, companies are now finding it difficult to insulate profit margins from rising costs. Moreover, any sustained pick-up in inflation may force central banks to tighten monetary policy, exposing financial markets to the impact of the speed and timing of any changes. In this environment, sensible diversification is required, based on a wide range of global equities and an allocation to government bonds.

The USA has seen the strongest economic recovery among developed nations over the past year, and output has already reached pre-pandemic levels. GDP is forecast to expand by $7 \%$ this year and by almost $5 \%$ over 2022. Policymakers in Washington and the Federal Reserve hope that massive stimulus programmes will increase the economy's capacity and better equip the country to compete internationally. However, inflation fears and political infighting may hamper President Biden's agenda, particularly as he seeks to pass a $\$ 3.5$ trillion budget plan and a $\$ 1$ trillion infrastructure package in tandem.

Concerns over growing inflationary pressure are well-founded. The price of shipping goods from China to North America has increased tenfold since the pandemic began, principally due to bottlenecks at major ports. The prices of energy and computer chips have also soared dramatically. The IMF and Federal Reserve believe these pressures are a temporary consequence of pent-up demand, supply chain interruptions and economic reopening. But more sustained inflation, for example, if it were to take root meaningfully in wages, may require a sharp policy change to regain control. Any such shift might prove to be very testing for sentiment in financial markets, where stretched valuations assume that interest rates will remain anchored over the longer term.

Inflation expectations for the eurozone are lower than elsewhere, yet pockets of pricing pressure are emerging across the bloc. Germany's Consumer Price Index rose by more than 3\% over the year to July, its highest level in over a decade, buoyed by rebounding export demand. Economic growth across the trading bloc outstripped both the US and China in the quarter to June, and forecasts for the remainder of the year are similarly encouraging. Business confidence has improved following the lifting of local restrictions in the spring and the implementation of the EU's recovery plan.

## MANAGER'S INVESTMENT REPORT

## Outlook continued

The immediate outlook for the UK is also more optimistic. Of all advanced economies, the country suffered one of the most significant dips in output during the pandemic. But the IMF has upgraded its growth forecast to $7 \%$ for 2021 and expects GDP to reach pre-virus levels next year. With over $80 \%$ of the adult population fully vaccinated, attention has now turned to the country's stretched fiscal position. Recent government announcements will see tax as a share of GDP rising to a 70-year peak by the end of the current parliament. Looking beyond the near future, the resulting increase in social security and corporation tax payments will add to pressure on corporate profit margins.

GDP forecasts and business sentiment have also improved in Japan. Tight restrictions during the Tokyo Olympics brought the number of Covid-19 cases under control, while the country's vaccination programme was ramped up to inoculate $1 \%$ of the population daily. Export demand has recovered strongly, and the recently appointed prime minister is expected to instigate a major increase in public expenditure.

Much of Asia and the developing world are also experiencing high rates of infection. Most alarming, however, is the rising death toll in countries with much lower vaccination rates. At the time of writing, India, the second-largest economy in emerging markets, has immunised only $15 \%$ of its population, and Vietnam just $7 \%$. While developing countries typically have a younger demographic who are better able to recover from infections, the slow pace of inoculation has broader implications. Not only could containment measures hamper global trade, but delays may allow new variants of the disease to spread, increasing the risk of renewed contagion worldwide.

China, too, has suffered fresh outbreaks of the disease. The country reported disappointing growth figures for July that were also affected by widespread flooding. But there is a growing sense of more profound change in the economy; industrial demand that had initially fuelled the country's recovery is now fading, and caution is mounting among consumers. The ruling party has introduced anticapitalist measures as they seek to redistribute wealth and reassert control. This intervention has done little to assuage rising geopolitical tensions with America, particularly as some prominent Chinese companies are also listed on US stock exchanges. Nevertheless, the IMF expects the country's output to grow by $8 \%$ this year and 6\% in 2022.

## MANAGER'S INVESTMENT REPORT

## Outlook continued

Investing for income in the current environment remains challenging. We have now lived through more than a decade of quantitative easing (the process by which central banks have purchased vast quantities of government debt). This has suppressed interest rates while helping to inflate company valuations. As a result, income returns from both bonds and equities have diminished quite considerably. For example, before the financial crisis, the British government paid investors over two per cent per annum (after inflation) to borrow money over ten years. By contrast, now the bondholders have to pay around two per cent (after inflation). At the same time, it has also become much harder to identify companies offering attractive dividend returns as share prices rise.

Meanwhile, rising prices, costlier borrowings, and higher taxes are now looking increasingly likely to hit company profits and the level of dividend payments. The fund seeks to allay these threats by selecting companies that marry encouraging growth prospects and sustainable competitive advantages with longstanding track records of steadily increasing dividends. Investors should also at least receive some compensation for the negative impact of rising interest rates in the form of increased income from the bonds in the portfolio.

While there is much to encourage investors in the present state of the global economy, recent gains in markets have left many equity valuations appearing stretched with little scope to accommodate any negative surprises from monetary tightening or supply chain disruptions. The portfolio remains broadly diversified with a wide range of holdings in global equities balanced by allocations to government bonds, which include exposure to inflation-protected issues, and gold.

## CAPITAL RECORD

Highest and lowest unit prices.
Accounting year

| (to $28^{\text {th }}$ Feb.) | High | Low |
| :--- | :---: | :---: |
| 2019 | $£ 26.348$ | $£ 24.746$ |
| $2020^{\star}$ | $£ 27.702$ | $£ 25.085$ |
| 2021 | $£ 28.080$ | $£ 23.150$ |
| $2022^{\star \star}$ | $£ 29.350$ | $£ 26.674$ |

*Up to $29^{\text {th }}$ February 2020.
**Up to $31^{\text {st }}$ August 2021, for the year ending 28 ${ }^{\text {th }}$ February 2022.

## INCOME RECORD

Accounting year

| (to $28^{\text {th }}$ Feb.) | Per unit (net) |
| :--- | ---: |
| 2019 | 80.950 p |
| $2020^{\star}$ | 79.169 p |
| 2021 | 59.421 p |
| 2022 (interim only) | 28.000 p |

*Up to 29 ${ }^{\text {th }}$ February 2020.

## NET ASSET VALUES

| Date | Net asset value <br> of fund | Net asset value <br> per unit | Number <br> of units |
| :--- | :---: | :---: | :---: |
| 28.02 .19 | $£ 242,700,991$ | $£ 24.913$ | $9,741,880$ |
| 29.02 .20 | $£ 225,206,931$ | $£ 25.613$ | $8,792,722$ |
| 28.02 .21 | $£ 205,082,130$ | $£ 26.531$ | $7,729,841$ |
| 31.08 .21 | $£ 215,342,295$ | $£ 29.163$ | $7,384,130$ |

## OPERATING CHARGES

Date
28.02.19
29.02 .20
28.02 .21
31.08 .21

## PORTFOLIO TURNOVER

Date 28.02.19

Annualised
32\%
10\%
73\%
$32 \%$

Portfolio turnover increased as a result of a change in target asset allocations, as well as the ongoing management of the holdings during a period of significant market movements.

## DISCRETE PERFORMANCE

| Year to | Year to | Year to | Year to | Year to |
| :---: | :---: | :---: | :---: | :---: |
| 31.08 .21 | 31.08 .20 | 31.08 .19 | 31.08 .18 | 31.08 .17 |
| $15.7 \%$ | $-2.3 \%$ | $6.6 \%$ | $0.5 \%$ | $4.0 \%$ |

Mid to mid, income reinvested, Source: McInroy \& Wood.

## PORTFOLIO STATEMENT

as at $31^{\text {st }}$ August 2021 (unaudited)
INVESTMENTS

Bonds

## UK

UK Treasury 0.125\% I-L
2028
UK Treasury $0.5 \% 2022$
$£ 5,213,400$
$£ 1,516,000$
$£ 6,359,000$
$£ 4,873,000$

| 7,098 | 3.3 |  |
| ---: | ---: | ---: |
| 1,521 | 0.7 |  |
| 8,669 | 4.0 |  |
| 7,091 | 3.3 |  |
|  |  |  |
| 24,379 | 11.3 | 11.6 |

## USA

US Treasury 0.125\% I-L
2022

| \$7,662,000 | 6,323 | 3.0 |  |
| :---: | :---: | :---: | :---: |
| \$8,523,000 | 7,597 | 3.5 |  |
| \$5,531,000 | 4,096 | 1.9 |  |
| \$23,392,000 | 17,929 | 8.3 |  |
|  | 35,945 | 16.7 | 17.2 |
|  | 60,324 | 28.0 | 28.8 |

Equities

## UK

Assura
DS Smith
GlaxoSmithKline
Hill \& Smith
National Grid
Rio Tinto
Segro
Spirax-Sarco Engineering
Victrex
XP Power

| $5,888,125$ | 4,646 | 2.2 |  |
| ---: | ---: | ---: | :--- |
| 763,612 | 3,378 | 1.6 |  |
| 252,960 | 3,698 | 1.7 |  |
| 358,239 | 6,634 | 3.1 |  |
| 617,549 | 5,813 | 2.7 |  |
| 100,943 | 5,433 | 2.5 |  |
| 255,815 | 3,285 | 1.5 |  |
| 23,276 | 3,750 | 1.7 |  |
| 92,906 | 2,460 | 1.1 |  |
| 56,671 | 3,128 | 1.5 |  |
|  | 42,225 | 19.6 | 23.2 |

USA

| AbbVie | 71,667 | 6,288 | 2.9 |
| :--- | ---: | ---: | :--- |
| Cisco Systems | 127,270 | 5,458 | 2.6 |
| Flowers Foods | 197,545 | 3,463 | 1.6 |
| National Retail Properties | 120,280 | 4,160 | 1.9 |
| Paychex | 69,600 | 5,789 | 2.7 |
| Watsco | 18,834 | 3,810 | 1.8 |
|  |  | 28,968 | 13.5 |
|  |  |  | 13.0 |

## PORTFOLIO STATEMENT

continued

|  | Bid | Percentage of Value |  |
| :---: | :---: | :---: | :---: |
|  | Market | of total net assets |  |
| Holding or | Value | $34^{\text {st Aug. }}$ | $28^{\text {th }}$ Feb. |
| Nominal Value | $\mathrm{\epsilon}^{\prime} 000$ | 2021 | 2021 |

Equities continued

## CANADA

TELUS

## DENMARK

Novo Nordisk
FRANCE
Air Liquide
Schneider Electric

| 37,780 | 4,918 | 2.3 |
| ---: | ---: | ---: |
| 47,265 | 6,133 | 2.9 |
| 136,810 | 4,382 | 2.0 |
|  | 15,433 |  |
|  |  |  |

## GERMANY

Fielmann
HELLA

$$
\begin{array}{r}
3,733 \\
66,860 \\
67,707 \\
\\
\cline { 2 - 3 } \\
\\
\hline
\end{array} \begin{aligned}
& 3,514 \\
& \hline
\end{aligned} \begin{aligned}
& 1.8 \\
& \hline
\end{aligned}
$$4.4

## NETHERLANDS

Royal Dutch Shell 'B'
189,675
2,714 $\qquad$
1.2 3.6

## SWITZERLAND

Kuehne + Nagel
International

$$
\begin{array}{rr}
50,849 & 5,542 \\
2,565 & 5,855 \\
& 11,397 \\
& \begin{array}{r}
2.6 \\
2.7 \\
\hline
\end{array} \\
\hline
\end{array}
$$4.0

## AUSTRALIA

Sonic Healthcare

## JAPAN

Nabtesco
Nissan Chemical Industries

| 92,300 |
| :--- |
| 74,600 |
|  | | 2,659 |
| :--- |
| 3,039 | 0.0

## PORTFOLIO STATEMENT

continued

|  | Bid | Percentage of Value |  |
| :---: | :---: | :---: | :---: |
|  | Market | of total net assets |  |
| Holding or | Value | $34^{\text {st Aug. }}$ | $28^{\text {h }}$ Feb. |
| Nominal Value | '土 $^{\prime} 000$ | 2021 | 2021 |

Equities continued

## DEVELOPING MARKETS

| Chile | Embotelladora Andina | 284,261 | 487 | 0.2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Embotelladora Andina ADR | 156,730 | 1,574 | 0.7 |  |
| Hong |  |  |  |  |  |
| Kong | Vitsoy Interrational | 1,292,000 | 2,420 | 1.1 |  |
| Mexico | Wal-Mart de |  |  |  |  |
|  | Mexico | 1,510,440 | 3,903 | 1.8 |  |
| Singapore | Thai Beverage | 7,992,000 | 2,936 | 1.4 |  |
| Vietnam | Vietram Diriry |  |  |  |  |
|  | Products | 980,000 | 2,729 | 1.3 |  |
|  |  |  | 14,049 | 6.5 | 5.1 |
| TOTAL | EQUITIES |  | 142,443 | 66.2 | 63.0 |
| Commodities |  |  |  |  |  |
| IRELAND |  |  |  |  |  |
| iShares Physical Gold ETC |  | 352,60 | 9,043 | 4.2 | 4.2 |
| TOTAL INVESTMENTS |  |  | 211,810 | 98.4 | 96.0 |
| Net other assets |  |  | 3,532 | 1.6 | 4.0 |
| TOTAL | NET ASSETS |  | 215,342 | 100.0 | 100.0 |

Note: Unless otherwise stated, the above securities are admitted to official stock exchange listings or traded on a regulated market.
All debt securities in the portfolio at $31^{\text {st }}$ August 2021 are investment grade.

## SUMMARY OF ALL PORTFOLIO CHANGES

for the six months ended $31^{\text {st }}$ August 2021 (unaudited)

| Purchases |  | Cost <br> £'000 |
| ---: | :--- | ---: |
| 18,525 | Air Liquide | 2,192 |
| 92,300 | Nabtesco | 3,157 |
| 74,600 | Nissan Chemical | 3,012 |
| 39,775 | Novo Nordisk | 2,009 |
| 1,135 | SGS | 2,381 |
| 232,340 | Sonic Healthcare | 4,161 |
| $1,670,000$ | Thai Beverage | 662 |
| 980,000 | Vietnam Dairy Products | 2,990 |
| 458,000 | Vitasoy International | 1,321 |
|  |  |  |
|  | TOTAL | 21,885 |
|  |  |  |

## SUMMARY OF ALL PORTFOLIO CHANGES

continued

| Disposals |  | Proceeds f'000 |
| :---: | :---: | :---: |
| 8,573 | AbbVie | 713 |
| 3,545 | Air Liquide | 455 |
| 2,715,335 | Assura | 1,938 |
| 13,230 | Cisco Systems | 500 |
| 200,645 | GlaxoSmithKline | 2,592 |
| 58,535 | HELLA | 2,591 |
| 12,305 | Hill \& Smith | 200 |
| 9,711 | Kuehne + Nagel International | 2,103 |
| 113,490 | National Grid | 941 |
| 11,000 | Paychex | 800 |
| 9,110 | Rio Tinto | 506 |
| 339,170 | Royal Dutch Shell 'B' | 4,916 |
| 38,995 | Segro | 499 |
| 1,345 | Spirax-Sarco Engineering | 201 |
| 108,370 | TELUS | 1,651 |
| 20,937 | TotalEnergies | 728 |
| 142,200 | Victrex | 2,967 |
| 3,863 | Watsco | 816 |
| 35,822 | XP Power | 1,721 |
|  | TOTAL | 26,838 |

## GENERAL INFORMATION

## Authorisation

The Income Fund is an authorised unit trust scheme within the meaning of the Financial Services and Markets Act 2000 and is categorised as a UK UCITS scheme under the rules contained in the Collective Investment Schemes Sourcebook made by the Financial Conduct Authority.

McInroy \& Wood Limited and its subsidiary, McInroy \& Wood Portfolios Limited, are authorised and regulated by the Financial Conduct Authority.

## Capital Gains Tax

Authorised unit trusts are exempt from UK capital gains tax on realised capital gains. Overseas capital gains tax is accounted for on an accruals basis.

## Applications

The minimum initial and subsequent investment in the fund is $£ 1,000$. Regular monthly contributions may be made for a minimum of $£ 100$. Online dealing is available.

## Costs of Investment Research

McInroy \& Wood Limited, the Investment Adviser to the Income Fund, pays for all research costs relating to the management of the investments within the fund from its own resources. No additional charges are placed upon the fund relating to the provision of investment research.

## Using your Personal Information

The personal information which we obtain from you when you invest in the fund is used to help administer your investment. All processing of your personal information will be carried out in accordance with our Privacy Policy, which you can access at the foot of the homepage on our website (www.mcinroy-wood.co.uk). Please read our Privacy Policy, as it sets out your rights with respect to any personal information we collect from or about you, and explains in more detail how we use that information to administer your investment.

## GENERAL INFORMATION

continued

## Remuneration Policy

McInroy \& Wood Portfolios Limited ("MWP") delegates investment management of the fund, and other in-house funds (together "funds") to McInroy \& Wood Limited ("MW"), the Investment Adviser. Directors and staff working on the fund are not remunerated by MWP, but they are subject to the remuneration requirements of the UCITS Remuneration Code. The group remuneration policy is approved annually by the MW Board and is designed to ensure that the remuneration of directors and staff is consistent with and promotes sound and effective risk management. MW pays no variable remuneration to its directors. No other employees have authority to influence the risk profile of the funds. It is, therefore, not possible for variable remuneration incentives to encourage risk taking which is inconsistent with the risk profile of the funds managed. MWP's compliance with its duty to act in the best interests of the funds it manages is therefore not subject to any conflict of interest.

## A Word of Caution

You should remember that the price of units and the income from them may go down as well as up. Gains are not necessarily achieved in the short term. Exchange rate fluctuations may also cause the value of an investment to rise and fall. Investment in emerging markets can be subject to risk not normally associated with developed markets.

Synthetic Risk and Reward Indicator (Volatility measure)

| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Lower risk

Typically lower rewards

Higher risk
Typically higher rewards

This indicator shows how much a fund's price has risen and fallen in the past and therefore how much its returns have varied: it is a measure of the fund's volatility. The higher the past volatility, the higher the number on the scale. The lowest number on the scale does not mean that a fund is risk free.

This indicator is prescribed by EU reporting guidelines as adopted by the Financial Conduct Authority and is based on historical data. It should not be used as an indicator of the fund's future risk profile. The risk and reward profile shown is not guaranteed to remain the same and may shift over time.

## Value Assessment

The Manager conducted an assessment of value for the fund. The assessment of value report will be made available to investors annually by $30^{\text {th }}$ June in a composite report for all the McInroy \& Wood funds on our website.

## STATEMENT OF THE MANAGER'S RESPONSIBILITIES

The Collective Investment Schemes Sourcebook as issued and amended by the Financial Conduct Authority ("the Rules") requires the Manager to prepare financial statements for each annual accounting period which give a true and fair view in accordance with United Kingdom Generally Accepted Accounting Practice (including FRS 102), of the financial position of the fund and of its net revenue and the net capital gains on the property of the fund for the period. In preparing the financial statements the Manager is required to:

- select suitable accounting policies and then apply them consistently;
- comply with the disclosure requirements of the Statement of Recommended Practice relating to Authorised Funds issued by the Investment Management Association in May 2014, updated in June 2017;
- follow generally accepted accounting principles and applicable accounting standards;
- prepare the accounts on the basis that the fund will continue as a going concern unless it is inappropriate to do so; and
- keep proper accounting records which enable it to demonstrate that the financial statements as prepared comply with the above requirements.

The Manager is responsible for the management of the fund in accordance with its Trust Deed, Prospectus and the Rules, and for taking reasonable steps for the prevention and detection of fraud, error and non-compliance with law or regulations.

The maintenance and integrity of the McInroy \& Wood website is the responsibility of the Authorised Fund Manager.

## DIRECTORS' STATEMENT

In accordance with the requirements of the rules in the Collective Investment Schemes Sourcebook as issued and amended by the Financial Conduct Authority, we hereby certify the Report and Financial Statements of the fund on behalf of the Directors of McInroy \& Wood Portfolios Limited.


T A U Wood
Director


J C McAulay Director

## STATEMENT OF TOTAL RETURN

## for the six months ended $31^{\text {st }}$ August 2021 (unaudited)

|  | Six months ended | Six months ended |
| :---: | :---: | :---: |
|  | $31^{\text {st }}$ Aug. 2021 | $31^{\text {st }}$ Aug. 2020 |
| Notes | $\mathrm{f}^{\prime} 000 \quad £^{\prime} 000$ | $£^{\prime} 000 \quad £^{\prime} 000$ |


| Income |  |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
| $\quad$ Net capital |  |  |  |  |  |
|  |  |  | 19,935 |  | 546 |
| $\quad$ gains |  | 3,512 |  | 3,159 |  |
| Revenue | 2 | $(1,180)$ | $(1,233)$ |  |  |
| Expenses | 3 |  |  | 1,926 |  |
| Net revenue |  | 2,332 | $(80)$ |  |  |

Net revenue after taxation
Total return
before distributions
Distributions
Change in net assets attributable to unitholders from investment activities

2,056
1,846

Statement Of Change in net Assets ATTRIBUTABLE TO UNITHOLDERS

## for the six months ended 31 ${ }^{\text {st }}$ August 2021 (unaudited)

| Six months ended | Six months ended |
| :---: | :---: |
| $31^{\text {st }}$ Aug. 2021 | $31^{\text {st }}$ Aug. 2020 |
| $f^{\prime} 000{ }^{\prime}$ | $f^{\prime} 000 \quad f^{\prime} 000$ |

Opening net assets attributable to unitholders
Amounts receivable on creation of units

2,946
3,037
Amounts payable on cancellation of units

$$
(12,547)
$$

$$
(17,048)
$$

$$
\begin{equation*}
(9,601) \tag{14,011}
\end{equation*}
$$

Change in net assets attributable to unitholders from investment activities

Closing net assets attributable to unitholders

$$
215,342
$$

$$
\begin{aligned}
& 211,383 \\
& \hline \hline
\end{aligned}
$$

The opening net assets for the current period do not equal the closing net assets for the comparative period as the above table relates to six month interim periods only.

## BALANCE SHEET

as at $31^{\text {st }}$ August 2021 (unaudited)

|  | $31^{\text {st }}$ Aug. 2021 |  | $28^{\text {eh }}$ Feb. 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $£^{\prime} 000$ | $£^{\prime} 000$ | $¢^{\prime} 000$ | $£^{\prime} 000$ |
| ASSETS: |  |  |  |  |
| Fixed assets: |  |  |  |  |
| Investments |  | 211,810 |  | 196,782 |
| Current assets |  |  |  |  |
| Debtors | 1,348 |  | 4,451 |  |
| Cash \& bank balances | 3,747 |  | 7,808 |  |
| Total other assets |  | 5,095 |  | 12,259 |
| Total assets |  | 216,905 |  | 209,041 |
| LIABILITIES: |  |  |  |  |
| Creditors |  |  |  |  |
| Distribution payable | $(1,034)$ |  | $(1,463)$ |  |
| Other creditors | (529) |  | $(2,496)$ |  |
| Total liabilities |  | $(1,563)$ |  | $(3,959)$ |
| Net assets attributable to unitholders |  | $\underline{\text { 215,342 }}$ |  | $\underline{\text { 205,082 }}$ |

## NOTES TO THE FINANCIAL STATEMENTS

as at $31^{\text {st }}$ August 2021 (unaudited)

## 1. Accounting policies

The Interim Financial Statements have been prepared in accordance with accounting policies set out in the most recent Annual Financial Statements.
2. Revenue

|  | Six months ended $31^{1{ }^{\text {t }} \text { Aug. } 2021}$ \&' $^{\prime} 000$ | Six months ended $31^{1 t}$ Aug. 2020 £' $^{\prime} 000$ |
| :---: | :---: | :---: |
| Bank interest | - | 2 |
| Interest on overseas debt securities | 205 | 263 |
| Interest on UK debt securities | 276 | 341 |
| Overseas dividends | 1,654 | 1,285 |
| Property income distributions on |  |  |
| UK REITs | 106 | 64 |
| UK dividends | 1,271 | 1,204 |
| Total revenue | 3,512 | 3,159 |

## 3. Expenses

| Six months ended | Six months ended |
| :---: | :---: |
| $31^{\text {st }}$ Aug. 2021 | 3 1st $^{\text {st }}$ Aug. 2020 |
| $£^{\prime} 000$ | $£^{\prime} 000$ |

Payable to the Manager, associates of the Manager and agents of either of them:

- Manager's periodic charge
1,061
1,097
- Transfer agency fee
Payable to the Trustee, associates of the Trustee and agents of either of them:
- Trustee's fee22
- Safe custody fee $20 \quad 13$

Other expenses:

- Audit fee 7
- Fund accounting fee 21 18
- Interest payable and similar
charges
- Sundry fees ${ }^{\star}$

Total expenses

| 1 | - |
| ---: | ---: |
| 8 | 10 |
|  |  |
| 1,180 |  |

${ }^{\star}$ Includes FT listing fees, financial statement printing and postage, tax computation fees for $£ 1,695$ performed by the fund's auditors, PricewaterhouseCoopers LLP (2020: £4,342), and other fees.

## NOTES TO THE FINANCIAL STATEMENTS

continued

## 4. Taxation

| Six months ended | Six months ended |
| :---: | :---: |
| $31^{\text {st }}$ Aug. 2021 | $31^{\text {st }}$ Aug. 2020 |
| ', $^{\prime} 000$ | $£^{\prime} 000$ |

Analysis of tax charge Overseas tax

|  | 80 |
| :---: | :---: |
| 276 | 80 |

## DISTRIBUTION TABLES

## in pence per unit

for the six months ended $31^{\text {st }}$ August 2021 (unaudited)

## INTERIM DISTRIBUTION - JULY 2021

Group 1 - Units purchased prior to $1^{\text {st }}$ March 2021
Group 2 - Units purchased $1^{\text {st }}$ March 2021 to $31^{\text {st }}$ May 2021

|  | Dividend |  | Amount <br> paid |
| :--- | ---: | ---: | ---: |
|  | income | Equalisation | 31.07 .21 |
| Group 1 | 14.000 | - | 14.000 |
| Group 2 | 0.257 | 13.743 | 14.000 |

## INTERIM DISTRIBUTION - OCTOBER 2021

Group 1 - Units purchased prior to $1^{\text {st }}$ June 2021
Group 2 - Units purchased $1^{\text {st }}$ June 2021 to $31^{\text {st }}$ August 2021

|  | Dividend income | Equalisation* | Amount <br> payable <br> 31.10 .21 |
| :---: | :---: | :---: | :---: |
| Group 1 | 14.000 | - | 14.000 |
| Group 2 | 0.000 | 14.000 | 14.000 |

*Income arises throughout each reporting period. Equalisation is the average amount of income included in the purchase price of all Group 2 units and is refunded to holders of these units as a return of capital. Being capital it is not liable to income tax. Instead, it must be deducted from the cost of units for capital gains purposes.

## DISTRIBUTION SUMMARY

in pence per unit
for the six months ended $31^{\text {st }}$ August 2021 (unaudited)

|  | Six months to <br> $31^{\text {st }}$ Aug. 2021 | $\begin{gathered} \text { Year to } \\ 28^{\text {th }} \text { Feb. } 2021 \end{gathered}$ |
| :---: | :---: | :---: |
| Interim paid - July | 14.000 | 12.500 |
| Interim payable/paid - |  |  |
| October | 14.000 | 13.000 |
| Interim paid - January | - | 15.000 |
| Final paid | - | 18.921 |
|  | 28.000 | 59.421 |

Manager
McInroy \& Wood Portfolios Limited
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Haddington
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Directors
T A U Wood
W A Ferguson
S J Fraser ${ }^{1}$
J R Jesty
J E Marshall
J C McAulay
D H Shaw Stewart ${ }^{2}$
J A Young
${ }^{1}$ Deceased 9/8/2021, ${ }^{2}$ Retired 24/6/2021
Secretary
J C McAulay
Investment Adviser
McInroy \& Wood Limited
Easter Alderston
Haddington
EH41 3SF

## Trustee

The Bank of New York Mellon (International) Limited
One Canada Square
London
E14 5AL

Registrar
McInroy \& Wood Portfolios Limited
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NG1 6FJ
Independent Auditors
PricewaterhouseCoopers LLP
Chartered Accountants
Level 4
Atria One
144 Morrison Street
Edinburgh
EH3 8EX

McInroy \& Wood Portfolios Limited is a subsidiary of McInroy \& Wood Limited

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