# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

☐ TRANSITION REPORT PUR	RSHANT TO SECT	or FION 13 OR 15(d) OF THE SECURI	TIES EXCHANGE ACT C	OF 1934
	For the transition pe	eriod from to	THE EXCHANGE TO	11704
	Commiss	ion File Number: 001-37757		
		ADIENT		
		Adient plc		
	(exact name of R	Registrant as specified in its charter)		
Ireland			98-1328821	
(State or other jurisdiction of incorporation or			R.S. Employer Identification No	o.)
3 Dul	_	th Wall Quay, Dublin 1, Ireland D01	H104	
	(Address	of principal executive offices) 734-254-5000		
	(Registrant's tel	ephone number, including area code)		
		d pursuant to Section 12(b) of the Act:		
Title of each class		Trading symbol	Name of exchange on wh	ich registered
Ordinary Shares, par value \$0.001		ADNT	New York Stock Ex	
the past 90 days. Yes ☑ No ☐  Indicate by check mark whether the registrant has Regulation S-T (§232.405 of this chapter) during Yes ☑ No ☐				
Indicate by check mark whether the registrant is emerging growth company. See the definitions of in Rule 12b-2 of the Exchange Act. (Check one):				
Large accelerated filer	$\checkmark$	Accelerated filer		
Non-accelerated filer		Smaller reporting company Emerging growth company		
If an emerging growth company, indicate by check revised financial accounting standards provided pu	k mark if the registrarsuant to Section 13	rant has elected not to use the extended $a(a)$ of the Exchange Act. $\square$	d transition period for compl	ying with any new or
Indicate by check mark whether the registrant is a	shell company (as d	efined in Rule 12b-2 of the Act). Yes	s □ No ☑	
	1 20 2024 07.1	20.022 1: 1 1 1 1 1 1	200	
At	June 30, 2024, 87,1	89,933 ordinary shares were outstanding	ig.	

# Adient plc Form 10-Q For the Three Months Ended June 30, 2024

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# PART I - FINANCIAL INFORMATION

# Item 1. Unaudited Financial Statements

# Adient plc Consolidated Statements of Income (unaudited)

	Three Moi Jun	nths le 30,	Nine Months Ended June 30,				
(in millions, except per share data)	 2024		2023		2024		2023
Net sales	\$ 3,716	\$	4,055	\$	11,126	\$	11,666
Cost of sales	 3,509		3,753		10,443		10,883
Gross profit	 207		302		683		783
Selling, general and administrative expenses	121		148		383		427
Restructuring and impairment costs	16		6		152		30
Equity income	 24		25		65		57
Earnings before interest and income taxes	94		173		213		383
Net financing charges	48		49		139		149
Other pension expense	1		1		5		12
Income before income taxes	45		123		69		222
Income tax provision	 40		28		68		84
Net income	5		95		1		138
Income attributable to noncontrolling interests	 16		22		62		68
Net income (loss) attributable to Adient	\$ (11)	\$	73	\$	(61)	\$	70
Earnings (loss) per share:							
Basic	\$ (0.12)	\$	0.78	\$	(0.67)	\$	0.74
Diluted	\$ (0.12)	\$	0.77	\$	(0.67)	\$	0.73
Shares used in computing earnings per share:	00.7		04.1		00.7		04.0
Basic	88.6		94.1		90.7		94.8
Diluted	88.6		94.9		90.7		95.6

The accompanying notes are an integral part of the consolidated financial statements.

# Adient plc Consolidated Statements of Comprehensive Income (unaudited)

		Three Months Ended June 30,				Nine Months Ended June 30,				
(in millions)		2024		2023		2024		2023		
Net income	\$	5	\$	95	\$	1	\$	138		
Other comprehensive income, net of tax:										
Foreign currency translation adjustments		(49)		(92)		(9)		48		
Realized and unrealized gains (losses) on derivatives		(23)		11		(20)		50		
Other comprehensive income (loss)		(72)		(81)		(29)		98		
Total comprehensive income (loss)	<u> </u>	(67)		14		(28)		236		
Comprehensive income attributable to noncontrolling interests		11		8		60		75		
Comprehensive income (loss) attributable to Adient	\$	(78)	\$	6	\$	(88)	\$	161		

The accompanying notes are an integral part of the consolidated financial statements.

## Adient plc Consolidated Statements of Financial Position (unaudited)

(in millions, except share and per share data)	June	e 30, 2024	Septemb	oer 30, 2023
Assets				
Cash and cash equivalents	\$	890	\$	1,110
Accounts receivable - net		1,825		1,874
Inventories		775		841
Other current assets		509		491
Current assets		3,999		4,316
Property, plant and equipment - net		1,365		1,382
Goodwill		2,085		2,094
Other intangible assets - net		369		408
Investments in partially-owned affiliates		328		303
Assets held for sale		8		7
Other noncurrent assets		941		914
Total assets	\$	9,095	\$	9,424
Liabilities and Shareholders' Equity				
Short-term debt	\$	3	\$	2
Current portion of long-term debt		139		132
Accounts payable		2,462		2,526
Accrued compensation and benefits		352		400
Other current liabilities		730		678
Current liabilities		3,686		3,738
Long-term debt		2,395		2,401
Pension and postretirement benefits		90		92
Other noncurrent liabilities		639		590
Long-term liabilities		3,124		3,083
Commitments and Contingencies (Note 17)				
Redeemable noncontrolling interests		63		57
Preferred shares issued, par value \$0.001; 100,000,000 shares authorized, Zero shares issued and outstanding at June 30, 2024		_		_
Ordinary shares issued, par value \$0.001; 500,000,000 shares authorized, 87,189,933 shares issued and outstanding at June 30, 2024		_		_
Additional paid-in capital		3,760		3,973
Accumulated deficit		(964)		(903)
Accumulated other comprehensive income (loss)		(869)		(842)
Shareholders' equity attributable to Adient		1,927		2,228
Noncontrolling interests		295		318
Total shareholders' equity		2,222		2,546
Total liabilities and shareholders' equity	\$	9,095	\$	9,424

The accompanying notes are an integral part of the consolidated financial statements.

## Adient plc Consolidated Statements of Cash Flows (unaudited)

Nine Months Ended June 30,

		2024				
(in millions)	2024		2023			
Operating Activities						
Net income (loss) attributable to Adient	\$	(61)				
Income attributable to noncontrolling interests		62	68			
Net income		1	138			
Adjustments to reconcile net income to cash provided (used) by operating activities:						
Depreciation		213	214			
Amortization of intangibles		35	38			
Pension and postretirement expense		9	16			
Pension and postretirement contributions, net		(21)	(11)			
Equity in earnings of partially-owned affiliates, net of dividends received		(19)	(28)			
Impairment of interests in nonconsolidated partially owned affiliates		_	7			
Premium paid on repurchase of debt		_	7			
Deferred income taxes		7	(2)			
Equity-based compensation		28	25			
Other		4	3			
Changes in assets and liabilities, excluding impact of acquisitions/divestitures:						
Receivables		27	(170)			
Inventories		69	120			
Other assets		(59)	(84)			
Accounts payable and accrued liabilities		_	88			
Accrued income taxes		(14)	12			
Cash provided by operating activities		280	373			
Investing Activities						
Capital expenditures		(194)	(177)			
Sale of property, plant and equipment		14	16			
Acquisition of businesses, net of cash acquired		_	(6)			
Business divestitures		(3)	5			
Other		—	(2)			
Cash used by investing activities		(183)	(164)			
Financing Activities						
Increase (decrease) in short-term debt		1	(2)			
Increase in long-term debt		_	1,002			
Repayment of long-term debt		(3)	(1,104)			
Debt financing costs		(5)	(23)			
Share repurchases		(225)	(65)			
Dividends paid to and other transactions with noncontrolling interests		(69)	(57)			
Share based compensation and other		(12)	(12)			
Cash used by financing activities		(313)	(261)			
Effect of exchange rate changes on cash and cash equivalents		(4)	13			
Decrease in cash and cash equivalents		(220)	(39)			
Cash and cash equivalents at beginning of period		1,110	947			
Cash and cash equivalents at end of period	\$	890 5				
Cash and Cash equivalents at the or period	Ψ	0,0	700			

The accompanying notes are an integral part of the consolidated financial statements.

## Adient plc Notes to Consolidated Financial Statements (unaudited)

### 1. Organization and Summary of Significant Accounting Policies

Adient is a global leader in the automotive seating supplier industry and maintains relationships with the largest global automotive original equipment manufacturers, or OEMs. Adient's proprietary technologies extend into virtually every area of automotive seating solutions, including complete seating systems, frames, mechanisms, foam, head restraints, armrests and trim covers. Adient is an independent seat supplier with global scale and the capability to design, develop, engineer, manufacture, and deliver complete seat systems and components in every major automotive producing region in the world.

#### **Basis of Presentation**

The unaudited consolidated financial statements of Adient have been prepared in accordance with the rules and regulations of the U.S. Securities and Exchange Commission and in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). These interim consolidated financial statements include all adjustments (consisting of normal recurring adjustments) that management believes are necessary for a fair statement of the results of operations, financial position and cash flows of Adient for the interim periods presented. Certain figures for comparative periods were regrouped to conform to current period presentation.

## **Principles of Consolidation**

Adient consolidates its wholly-owned subsidiaries and those entities in which it has a controlling interest. Investments in partially-owned affiliates are accounted for by the equity method when Adient's interest exceeds 20% and does not have a controlling interest.

#### Consolidated VIEs

Based upon the criteria set forth in the Financial Accounting Standards Board (the FASB) Accounting Standards Codification (ASC) 810, "Consolidation," Adient has determined that it was the primary beneficiary in two variable interest entities (VIEs) for the reporting periods ended June 30, 2024, and September 30, 2023, as Adient absorbs significant economics of the entities and has the power to direct the activities that are considered most significant to the entities.

The two VIEs manufacture seating products in North America for the automotive industry. Adient funds the entities' short-term liquidity needs through revolving credit facilities and has the power to direct the activities that are considered most significant to the entities through its key customer supply relationships.

The carrying amounts and classification of assets (none of which is restricted) and liabilities included in Adient's consolidated statements of financial position for the consolidated VIEs are as follows:

(in millions)	June 30, 2024			September 30, 2023
Current assets	\$	255	\$	265
Noncurrent assets		95		121
Total assets	\$	350	\$	386
Current liabilities	\$	195	\$	228
Noncurrent liabilities		12		13
Total liabilities	\$	207	\$	241

## **Earnings Per Share**

The following table reconciles the numerators and denominators used to calculate basic and diluted earnings per share:

	Three Months Ended June 30,				Nine Months Ended June 30,					
(in millions, except per share data)		2024		2023		2024		2023		
Income available to shareholders										
Net income (loss) attributable to Adient	\$	(11)	\$	73	\$	(61)	\$	70		
Weighted average shares outstanding  Basic weighted average shares outstanding  Effect of dilutive securities:  Stock options, unvested restricted stock and unvested performance share awards		88.6		94.1		90.7		94.8		
Diluted weight average shares outstanding		88.6		94.9		90.7		95.6		
Earnings (loss) per share:										
Basic	\$	(0.12)	\$	0.78	\$	(0.67)	\$	0.74		
Diluted	\$	(0.12)	\$	0.77	\$	(0.67)	\$	0.73		

Potentially dilutive securities whose effect would have been anti-dilutive are excluded from the computation of diluted earnings per share for the three and nine months ended June 30, 2024 as a result of being in a loss position.

### **New Accounting Pronouncements**

Standards Adopted During Fiscal 2024

On October 1, 2023, Adient adopted Accounting Standards Codification (ASU) 2022-04, *Liabilities - Supplier Finance Programs (Subtopic 405-50):*Disclosure of Supplier Finance Program Obligations, which requires disclosures of key terms of Adient's material supplier finance program. Refer to Note 8, "Debt and Financing Arrangements," of the notes to consolidated financial statements for additional information.

Standards Effective After Fiscal 2024

Adient has considered the new standards that are summarized below, each to be effective after fiscal 2024:

Standard to be Adopted	Description	<b>Date Effective</b>
ASU 2023-07 Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures	The ASU requires additional disclosures on significant segment expenses that are regularly provided to the chief operating decision maker and included within each reported measure of segment profit or loss (collectively referred to as the "significant expense principle"). The ASU also requires additional disclosures of an amount for other segment items by reportable segment and a description of its composition.	October 1, 2024
ASU 2023-09 Income Taxes (Topic 740): Improvements to Income Tax Disclosures.	The ASU requires disclosure of additional details about the reporting entity's reconciliation of the effective tax rate to the statutory rate for federal, state, and foreign income taxes. The ASU also requires further disaggregation of income tax amounts paid by federal, state and foreign, as well as by material jurisdiction.	October 1, 2025

Standard to be Adopted	Description	Date Effective

SEC Climate Disclosure Rules Final Rule 33-11275 In March 2024, the SEC adopted the final rule surrounding disclosures of the impacts and risks of climate-related matters that have a material impact on Adient's operations and consolidated financial statements. These disclosures would be required in annual reports and registration statements and would discuss Scope 1 and Scope 2 greenhouse gas emissions along with other climate-related information such as severe weather events and other natural conditions. In April 2024, the SEC voluntarily stayed the climate disclosure rules pending judicial review. Adient is monitoring the outcome and evaluating the impact of these rules on its consolidated financial statements and related disclosures.

October 1, 2025 (under final rules which are now staved)

## 2. Revenue Recognition

Adient generates revenue through the sale of automotive seating solutions, including complete seating systems and the components of complete seating systems. Adient provides production and service parts to its customers under awarded multi-year programs. The duration of a program is generally consistent with the life cycle of a vehicle, however, the program can be canceled at any time without cause by the customer. Programs awarded to Adient to supply parts to its customers do not contain a firm commitment by the customer for volume or price and do not reach the level of a performance obligation until Adient receives either a purchase order and/or a materials release from the customer for a specific number of parts at a specified price, at which point an enforceable contract exists. Sales revenue is generally recognized at the point in time when parts are shipped and control has transferred to the customer, at which point an enforceable right to payment exists. Contracts may provide for annual price reductions over the production life of the awarded program, and prices are adjusted on an ongoing basis to reflect changes in product content/cost and other commercial factors. The amount of revenue recognized reflects the consideration that Adient expects to be entitled to in exchange for such products based on purchase orders, annual price reductions and ongoing price adjustments (some of which are accounted for as variable consideration and subject to being constrained), net of the impact, if any, of consideration paid to the customer. Approximately 1% of net sales recorded during the third quarter of fiscal 2024 were related to product sales transacted in prior periods.

In a typical arrangement with the customer, purchase orders are issued for pre-production activities which consist of engineering, design and development, tooling and prototypes for the manufacture and delivery of component parts. Adient has concluded that these activities are not in the scope of ASC 606.

Adient includes shipping and handling fees billed to customers in revenue, while including costs of shipping and handling in cost of sales. Taxes collected from customers are excluded from revenue and credited directly to obligations to the appropriate government agencies. Payment terms with customers are established based on customary industry and regional practices and do not contain significant financing components.

Contract assets primarily relate to the right to consideration for work completed, but not billed at the reporting date on contracts with customers. The contract assets are transferred to receivables when the rights become unconditional. Contract liabilities primarily relate to contracts where advance payments or deposits have been received, but performance obligations have not yet been satisfied and revenue has not been recognized. No significant contract assets or liabilities exist at September 30, 2023 or at June 30, 2024. As described above, the issuance of a purchase order and/or a materials release by the customer represents the point at which an enforceable contract with the customer exists. Therefore, Adient has elected to apply the practical expedient in ASC 606, paragraph 606-10-50-14 and does not disclose information about the remaining performance obligations that have an original expected duration of one year or less. Refer to Note 15, "Segment Information," of the notes to consolidated financial statements for disaggregated revenue by geographical market.

### 3. Acquisitions and Divestitures

In November 2023, Adient finalized the sale of 51% of its interest (previously held 100%) in Adient (Langfang) Seating Co., Ltd. ("LFADNT") in China for ¥44 million (\$6 million), resulting in the deconsolidation of LFADNT, including \$9 million of cash. Adient recorded an \$8 million loss as a result of the transaction in the Asia segment, including \$5 million of allocated goodwill.

In April 2023, Adient completed the acquisition of Nantong Yanfeng Adient Seating Trim Co., Ltd. ("YFAT") from KEIPER Seating Mechanisms Co., Ltd. ("KEIPER") for ¥150 million (\$23 million). Adient made an initial deposit of ¥75 million (\$12 million) in fiscal 2022, which represents 50% of the purchase price (reflected within other current assets as of September 30, 2022). During fiscal 2023, Adient paid the remaining purchase price of ¥75 million (\$11 million). The acquisition was accounted for using the acquisition method, and the operating results and cash flows of YFAT are included in Adient's consolidated financial statements starting from May 2023. The acquisition has provided additional synergies within the Asia segment. Adient recorded a purchase price allocation for the assets acquired and liabilities assumed based on their fair values as of the April 2023 acquisition date, which included \$13 million of goodwill and \$5 million of acquired cash. The allocation of the purchase price is based on the valuations performed to determine the fair value of the net assets as of the acquisition date. If the acquisition of YFAT had occurred on October 1, 2021, its impact on Adient's net sales and net income attributable to Adient for fiscal 2022 and fiscal 2023 would have been immaterial. Upon acquisition, YFAT was renamed as Adient (Nantong) Automotive Seating Components Co., Ltd.

### 4. Inventories

Inventories consisted of the following:

(in millions)	 June 30, 2024	Septemb	er 30, 2023
Raw materials and supplies	\$ 594	\$	644
Work-in-process	29		34
Finished goods	152		163
Inventories	\$ 775	\$	841

### 5. Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill are as follows:

(in millions)	Aı	nericas	 EMEA	 Asia	 Total
Balance at September 30, 2023	\$	609	\$ 317	\$ 1,168	\$ 2,094
Business divestiture (1)		_	_	(5)	(5)
Currency translation and other		(3)	8	(9)	(4)
Balance at June 30, 2024	\$	606	\$ 325	\$ 1,154	\$ 2,085

<sup>(1)</sup> Refer to Note 3, "Acquisitions and Divestitures," for information on the sale of 51% of Adient's interest in LFADNT.

Refer to Note 15, "Segment Information," of the notes to consolidated financial statements for more information on Adient's reportable segments.

Adient's intangible assets, primarily from business acquisitions valued based on independent appraisals, consisted of:

	June 30, 2024						September 30, 2023						
(in millions)	Gross Carryin Amoun	ng	?			Gross Carrying Amount	Accumulated Amortization		Net				
Intangible assets													
Patented technology	\$	79	\$	(37)	\$	42	\$	79	\$	(32)	\$	47	
Customer relationships		545		(230)		315		550		(201)		349	
Trademarks		_		_		_		17		(17)		_	
Miscellaneous		24		(12)		12		24		(12)		12	
Total intangible assets	\$	648	\$	(279)	\$	369	\$	670	\$	(262)	\$	408	

. . . . . .

Amortization of intangible assets for the nine months ended June 30, 2024 and 2023 was \$35 million and \$38 million, respectively.

#### 6. Product Warranties

Adient offers warranties to its customers depending upon the specific product and terms of the customer purchase agreement. A typical warranty program requires that Adient replace defective products within a specified time period from the date of sale. Adient records an estimate for future warranty-related costs based on actual historical return rates and other known factors. Based on analysis of return rates and other factors, Adient's warranty provisions are adjusted as necessary. Adient monitors its warranty activity and adjusts its reserve estimates when it is probable that future warranty costs will be different than those estimates. Adient's product warranty liability is recorded in the consolidated statements of financial position in other current liabilities.

The changes in Adient's total product warranty liability are as follows:

		Nine Months Ended June 30,					
(in millions)	202	4	2023				
Balance at beginning of period	\$	21 \$	21				
Accruals for warranties issued during the period		5	6				
Settlements made (in cash or in kind) during the period		(5)	(7)				
Currency translation		_	1				
Balance at end of period	\$	21 \$	21				

## 7. Leases

Adient's lease portfolio consists of operating leases for real estate including production facilities, warehouses and administrative offices, equipment such as forklifts and computer servers and laptops, and fleet vehicles.

The components of lease costs included in the consolidated statement of income for the three and nine months ended June 30, 2024 and 2023 were as follows:

	Three Months Ended June 30,					Nine Months Ended June 30,			
(in millions)		2024		2023		2024		2023	
Operating lease cost	\$	27	\$	27	\$	81	\$	81	
Short-term lease cost		6		9		21		23	
Total lease cost	\$	33	\$	36	\$	102	\$	104	

Operating lease right-of-use assets and lease liabilities included in the consolidated statement of financial position were as follows:

(in millions)		June 30, 2024		<b>September 30, 2023</b>	
Operating leases:					
Operating lease right-of-use assets	Other noncurrent assets	\$	248 \$	241	
Operating lease liabilities - current	Other current liabilities	\$	79 \$	77	
Operating lease liabilities - noncurrent	Other noncurrent liabilities		168	163	
		\$	247 \$	240	
Weighted average remaining lease term:					
Operating leases			5 years	5 years	
Weighted average discount rate:					
Operating leases			6.3 %	6.1 %	

Maturities of operating lease liabilities and minimum payments for operating leases having initial or remaining non-cancelable terms in excess of one year as of June 30, 2024 are as follows:

	Operating leases
Fiscal years (in millions)	June 30, 2024
2024 (excluding the nine months ended June 30, 2024)	\$ 26
2025	85
2026	61
2027	42
2028	26
Thereafter	61
Total lease payments	301
Less: imputed interest	(54)
Present value of lease liabilities	\$ 247

Supplemental cash flow information related to leases is as follows:

	June 30,						
(in millions)	2024			2023			
Right-of-use assets obtained in exchange for lease obligations:							
Operating leases (non-cash activity)	\$	64	\$	28			
Operating cash flows:							
Cash paid for amounts included in the measurement of lease liabilities	\$	82	\$	81			

Nine Months Ended

### 8. Debt and Financing Arrangements

Long-term and short-term debt consisted of the following:

(in millions)	June 30, 2024	S	eptember 30, 2023
Long-term debt:			
8.25% Notes due 2031	\$ 500	\$	500
7.00% Secured Notes due 2028	500		500
Term Loan B due in 2031	633		635
4.875% Notes due in 2026	795		795
3.50% Notes due in 2024	132		130
Other bank borrowings and finance lease obligations	3		4
Less: debt issuance costs	(29)		(31)
Gross long-term debt	2,534		2,533
Less: current portion	139		132
Net long-term debt	\$ 2,395	\$	2,401
			_
Short-term debt:			
Other bank borrowings	\$ 3	\$	2
Total short-term debt	\$ 3	\$	2

Adient US LLC ("Adient US"), a wholly owned subsidiary of Adient, together with certain of Adient's other subsidiaries, maintains an asset-based revolving credit facility (the "ABL Credit Facility"), which provides for a revolving line of credit up to \$1,250 million, including a North American subfacility of up to \$950 million and a European subfacility of up to \$300 million, subject to borrowing base capacity and certain other restrictions, including a minimum fixed charge coverage ratio. The ABL Credit Facility, as amended in November 2022, is set to mature on November 2, 2027, subject to certain springing maturity provisions. Adient paid \$7 million in debt issuance costs for the amended ABL Credit Facility and will pay a commitment fee of 0.25% to 0.375% on the unused portion of the commitments under the asset-based revolving credit facility based on average global availability. Letters of credit are limited to the lesser of (x) \$150 million and (y) the aggregate unused amount of commitments under the ABL Credit Facility then in effect. Subject to certain conditions, the ABL Credit Facility may be expanded by up to \$250 million in additional commitments. Loans under the ABL Credit Facility may be denominated, at the option of Adient, in U.S. dollars, Euros, Pounds Sterling or Swedish Kroner. It also provides flexibility for future amendments to the ABL Facility to incorporate certain sustainability-based pricing provisions. The ABL Credit Agreement is secured on a first-priority lien on all accounts receivable, inventory and bank accounts (and funds on deposit therein) and a second-priority lien on all of the tangible and intangible assets of certain Adient subsidiaries. Interest is payable on the ABL Credit Facility at a fluctuating rate of interest determined by reference to Term SOFR, in the case of amounts outstanding in dollars, EURIBOR, in the case of amounts outstanding in euros, STIBOR, in the case of amounts outstanding in pounds sterling, in each case, plus an applicable margin of 1.50% to 2.00%. A

2024, Adient had not drawn down on the ABL Credit Facility and had availability under this facility of \$923 million (net of \$11 million of letters of credit).

In addition, Adient Global Holdings S.à r.l., a wholly-owned subsidiary of Adient, maintains a senior secured term loan facility (the "Term Loan B Agreement"), that had an outstanding balance of \$635 million as of September 30, 2023 and an outstanding balance of \$633 million as of June 30, 2024. The Term Loan B Agreement permits Adient to incur incremental term loans in an aggregate amount not to exceed the greater of \$750 million and an unlimited amount subject to a pro forma first lien secured net leverage ratio of not greater than 1.75 to 1.00 and certain other conditions. Interest on the Term Loan B Agreement accrues at Term SOFR plus an applicable margin. The Term Loan B Agreement was previously due on April 8, 2028. During the second quarter of fiscal 2024, the Term Loan B Agreement was amended to reduce the applicable margin from 3.25% to 2.75% and extend final maturity to January 31, 2031. The Term Loan B Agreement amortizes in equal quarterly installments at a rate of 1.00% per annum of the original principal amount thereof, with the remaining balance due at final maturity. Adient incurred \$5 million of costs associated with the modification, of which \$4 million was recorded as deferred financing costs.

The ABL Credit Facility and Term Loan B Agreement contain covenants that are usual and customary for facilities and debt instruments of this type and that, among other things, restrict the ability of Adient and its restricted subsidiaries to: create certain liens and enter into sale and lease-back transactions; create, assume, incur or guarantee certain indebtedness; pay dividends or make other distributions on, or repurchase or redeem, Adient's capital stock or certain other debt; make other restricted payments; and consolidate or merge with, or convey, transfer or lease all or substantially all of Adient's and its restricted subsidiaries' assets, to another person. These covenants are subject to a number of other limitations and exceptions set forth in the agreements. The agreements also provide for customary events of default, including, but not limited to, cross-default clauses with other debt arrangements, failure to pay principal and interest, failure to comply with covenants, agreements or conditions, and certain events of bankruptcy or insolvency involving Adient and its significant subsidiaries.

During March 2023, Adient Global Holdings Ltd. ("AGH"), a wholly-owned subsidiary of Adient, issued (i) \$500 million (net proceeds of \$494 million) in aggregate principal amount of 7% senior secured notes due 2028 and (ii) \$500 million (net proceeds of \$494 million) in aggregate principal amount of 8.250% senior unsecured notes due 2031. Interest on both of these notes is paid on April 15 and October 15 each year, beginning on October 15, 2023. These notes contain covenants that are usual and customary. The total net proceeds of \$988 million along with cash on hand were used primarily to redeem \$350 million of the senior secured term loan facility under the Term Loan B Agreement, and repurchase €700 million (\$743 million) of the 3.50% unsecured notes due 2024 as described below. Adient paid \$16 million in debt issuance costs for these debt issuances.

AGH also maintains 4.875% USD-denominated unsecured notes due 2026. The aggregate principal amount of these notes was \$795 million as of June 30, 2024 and September 30, 2023.

AGH also previously maintained  $\in$ 823 million aggregate principal amount of 3.50% unsecured notes due in August 2024. During March 2023, Adient repurchased  $\in$ 700 million (\$743 million) of the 3.50% unsecured notes at a premium of  $\in$ 7 million (\$7 million) plus  $\in$ 3 million (\$3 million) of accrued and unpaid interest, and expensed  $\in$ 2 million (\$2 million) of previously deferred financing costs to net financing charges. As of June 30, 2024, the remaining balance of this debt was  $\in$ 123 million (\$132 million) and is classified as current portion of long-term debt on the consolidated statement of financial position.

### **Net Financing Charges**

Adient's net financing charges in the consolidated statements of income contained the following components:

	Three Months Ended June 30,					Nine Months Ended June 30,			
(in millions)		2024		2023		2024		2023	
Interest expense, net of capitalized interest costs	\$	48	\$	49	\$	142	\$	138	
Banking fees and debt issuance cost amortization		4		5		13		16	
Interest income		(6)		(6)		(21)		(15)	
Premium paid on repurchase of debt		_		_		_		7	
Net foreign exchange		2		1		5		3	
Net financing charges	\$	48	\$	49	\$	139	\$	149	

Total interest paid on both short and long-term debt for the nine months ended June 30, 2024 and 2023 was \$150 million and \$95 million, respectively.

### Other Arrangements

Adient enters into supply chain financing programs in certain domestic and foreign jurisdictions to either sell or discount accounts receivable without recourse to third-party institutions. Sales or discounts of accounts receivable are reflected as a reduction of accounts receivable on the consolidated statements of financial position and the proceeds are included in cash flows from operating activities in the consolidated statements of cash flows. As of June 30, 2024, \$133 million was funded under these programs compared to \$170 million as of September 30, 2023.

Adient also has a program with an external financial institution under which Adient's suppliers can sell their receivables from Adient to the financial institution at their sole discretion. Adient is not a party to the agreements between the participating suppliers and the financial institution. Adient's obligation under the program is to pay the original amounts of supplier invoices to the financial institution on the original invoice dates. No fees are paid and no assets are pledged by Adient. The payment terms for trade payables can range from 45 days to 120 days depending on types of services and goods being purchased. The payment terms for molds, dies and other tools that are acquired as part of pre-production activities are in general longer, and are normally dependent on the terms which Adient has agreed with its customers. As of June 30, 2024, and September 30, 2023, Adient's liabilities related to this program were \$62 million and \$50 million, respectively. Cash flows related to the program are all presented within operating activities in Adient's consolidated statements of cash flows.

### 9. Derivative Instruments and Hedging Activities

Adient selectively uses derivative instruments to reduce Adient's market risk associated with changes in foreign currency. Under Adient's policy, the use of derivatives is restricted to those intended for hedging purposes; the use of any derivative instrument for speculative purposes is strictly prohibited. A description of each type of derivative utilized to manage Adient's risk is included in the following paragraphs. In addition, refer to Note 10, "Fair Value Measurements," of the notes to consolidated financial statements for information related to the fair value measurements and valuation methods utilized by Adient for each derivative type.

Adient has global operations and participates in the foreign exchange markets to minimize its risk of loss from fluctuations in foreign currency exchange rates. Adient primarily uses foreign currency exchange contracts to hedge certain foreign exchange rate exposures. Adient hedges 70% to 90% of the nominal amount of each of its known foreign exchange transactional exposures. Gains and losses on derivative contracts offset gains and losses on underlying foreign currency exposures. These contracts have been designated as cash flow hedges under ASC 815, "Derivatives and Hedging," and the hedge gains or losses due to changes in fair value are initially recorded as a component of accumulated other comprehensive income (AOCI) and are subsequently reclassified into earnings when the hedged transactions occur and affect earnings. All contracts were highly effective in hedging the variability in future cash flows attributable to changes in currency exchange rates at June 30, 2024 and September 30, 2023, respectively.

The €123 million (\$132 million) aggregate principal amount of 3.50% euro-denominated unsecured notes due 2024 was previously designated as a net investment hedge to selectively hedge portions of Adient's net investment in Europe. The currency effects of Adient's euro-denominated bonds were reflected in the AOCI account within shareholders' equity attributable to Adient where they offset gains and losses recorded on Adient's net investment in Europe. During the first quarter of fiscal 2024, Adient de-designated these notes as a net investment hedge concurrent with entering into a foreign exchange forward contract designated as a fair value hedge of the principal balance on the 3.50% notes. The impact of foreign currency changes on the notes and the contract are recorded in net financing charges until payment of the notes and maturity of the foreign exchange forward contract in August 2024.

During the second quarter of fiscal 2024, Adient entered into a ¥685 million (\$96 million) foreign exchange forward contract to selectively hedge portions of its net investment in China. The contract is set to mature in October 2024. During the third quarter of fiscal 2024, Adient entered into an additional ¥570 million (\$78 million) contract to selectively hedge portions of its net investment in China. The contract is set to mature in October 2025.

The following table presents the location and fair values of derivative instruments and other amounts used in hedging activities included in Adient's consolidated statements of financial position:

		Derivatives and Hedging Activities Designated as Hedging Instruments under ASC 815					Derivatives and Hedging Activities Not Designated as Hedging Instruments under ASC 815			
(in millions)	Jun	e 30, 2024	Septe	ember 30, 2023	June 30, 2024		<b>September 30, 2023</b>			
Other current assets		_		_		_				
Foreign currency exchange derivatives	\$	13	\$	30	\$	3	\$	4		
Other noncurrent assets										
Foreign currency exchange derivatives		1		_		3		_		
Total assets	\$	14	\$	30	\$	6	\$	4		
Other current liabilities										
Foreign currency exchange derivatives	\$	15	\$	8	\$	_	\$	_		
Other noncurrent liabilities										
Foreign currency exchange derivatives		7		6		_		_		
Long-term debt										
Foreign currency denominated debt				130				_		
Total liabilities	\$	22	\$	144	\$		\$			

Adient enters into International Swaps and Derivatives Associations (ISDA) master netting agreements with counterparties that permit the net settlement of amounts owed under the derivative contracts. The master netting agreements generally provide for net settlement of all outstanding contracts with a counterparty in the case of an event of default or a termination event. Adient has not elected to offset the fair value positions of the derivative contracts recorded in the consolidated statements of financial position. Collateral is generally not required of Adient or the counterparties under the master netting agreements. As of June 30, 2024 and September 30, 2023, no cash collateral was received or pledged under the master netting agreements.

The gross and net amounts of derivative instruments and other amounts used in hedging activities are as follows:

	Assets					Liabilities			
(in millions)	Jun	e 30, 2024	Sep	tember 30, 2023		June 30, 2024	Sej	ptember 30, 2023	
Gross amount recognized	\$	20	\$	34	\$	22	\$	144	
Gross amount eligible for offsetting		(10)		(12)		(10)		(12)	
Net amount	\$	10	\$	22	\$	12	\$	132	

The following table presents the effective portion of pretax gains (losses) recorded in other comprehensive income related to cash flow hedges:

	 Three Months June 30	Nine Months Ended June 30,			
(in millions)	 2024	2023	2024		2023
Foreign currency exchange derivatives	\$ (25) \$	32	\$	13 \$	97

The following table presents the location and amount of the effective portion of pretax gains (losses) on cash flow hedges reclassified from AOCI into Adient's consolidated statements of income:

			Three Months June 30,	Ended	Nine Months Ended June 30,			
(in millions)		2	024	2023	2024		2023	
Foreign currency exchange derivatives	Cost of sales	\$	12 \$	19	\$	45 \$	41	

During the next twelve months, \$2 million of pretax losses on cash flow hedges are expected to be reclassified from AOCI into Adient's consolidated statements of income.

The following table presents the location and amount of pretax gains (losses) on fair value hedge activity in Adient's consolidated statements of income:

		Three M Ju	onths Ine 30,	Ended	 Nine I		ths Ei	ıded	
(in millions)		 2024		2023	2024			2023	
Foreign currency exchange derivatives	Net financing charges	\$ (1	) \$	_	\$	2	\$		

The following table presents the location and amount of pretax gains (losses) on derivatives not designated as hedging instruments recognized in Adient's consolidated statements of income:

		Three Mor	Ended	Nine Mon Jun	ths E e 30,	inded
(in millions)		 2024	2023	2024		2023
Foreign currency exchange derivatives	Cost of sales	\$ (2)	\$ 	\$ (3)	\$	11
Foreign currency exchange derivatives	Net financing charges	(1)	(5)			(3)
Total		\$ (3)	\$ (5)	\$ (3)	\$	8

The effective portion of pretax gains (losses) recorded in currency translation adjustment ("CTA") within other comprehensive income (loss) related to net investment hedges was \$1 million and \$1 million for the three months ended June 30, 2024 and 2023, respectively, and \$0 million and \$(70) million for the nine months ended June 30, 2024 and 2023, respectively. For the three and nine months ended June 30, 2024 and 2023, no gains or losses were reclassified from CTA into income for Adient's outstanding net investment hedges.

For the three and nine months ended June 30, 2024 and 2023, no ineffectiveness was recognized in the consolidated statements of income resulting from cash flow hedges.

### 10. Fair Value Measurements

ASC 820, "Fair Value Measurement," defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 also establishes a three-level fair value hierarchy that prioritizes information used in developing assumptions when pricing an asset or liability as follows:

- Level 1: Observable inputs such as quoted prices in active markets;
- Level 2: Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable inputs where there is little or no market data, which requires the reporting entity to develop its own assumptions.

ASC 820 requires the use of observable market data, when available, in making fair value measurements. When inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement.

## **Recurring Fair Value Measurements**

The following tables present Adient's fair value hierarchy for those assets and liabilities measured at fair value:

	Fair Value Measurements Using:												
(in millions)		Total as of June 30, 2024		Quoted Prices in Active Markets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)					
Other current assets	· ·					_							
Foreign currency exchange derivatives	\$	16	\$	_	\$	16	\$	_					
Other noncurrent assets													
Foreign currency exchange derivatives		4		_		4		_					
Total assets	\$	20	\$	_	\$	20	\$	_					
Other current liabilities													
Foreign currency exchange derivatives		15		_		15		_					
Other noncurrent liabilities													
Foreign currency exchange derivatives		7		_		7		_					
Total liabilities	\$	22	\$		\$	22	\$						

			Fair Value Meas	ure	ments Using:	
(in millions)		tal as of ber 30, 2023	Quoted Prices in Active Markets (Level 1)		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Other current assets						
Foreign currency exchange derivatives	\$	34	\$ <u> </u>	\$	34	\$ _
Total assets	\$	34	\$ 	\$	34	\$ 
Other current liabilities	<u></u>					
Foreign currency exchange derivatives	\$	8	\$ _	\$	8	\$ _
Other noncurrent liabilities						
Foreign currency exchange derivatives		6	_		6	_
Total liabilities	\$	14	\$ _	\$	14	\$ _

## Valuation Methods

Foreign currency exchange derivatives: Adient selectively hedges anticipated transactions and net investments that are subject to foreign exchange rate risk primarily using foreign currency exchange hedge contracts. The foreign currency exchange derivatives are valued under a market approach using publicized spot and forward prices. Changes in fair value on foreign exchange derivatives accounted for as hedging instruments under ASC 815 are initially recorded as a component of AOCI and are subsequently reclassified into earnings when the hedged transactions occur and affect earnings. These contracts were highly effective in hedging the variability in future cash flows attributable to changes in currency exchange rates at June 30, 2024 and September 30, 2023, respectively. The changes in fair value of foreign currency exchange derivatives not designated as hedging instruments under ASC 815 are recorded in the consolidated statements of income.

The fair value of cash and cash equivalents, accounts receivable, short-term debt and accounts payable approximate their carrying values. The fair value of long-term debt, which was \$2.5 billion and \$2.5 billion at June 30, 2024 and September 30,

2023, respectively, was determined primarily using market quotes classified as Level 1 inputs within the ASC 820 fair value hierarchy.

# 11. Equity and Noncontrolling Interests

For the three months ended June 30, 2024:

(in millions)	rdinary Shares	ditional in Capital	tained Earnings Accumulated Deficit)	A	Accumulated Other Comprehensive Income (Loss)	Shareholders' Equity Attributable to Adient	Eq	Shareholders' uity Attributable Noncontrolling Interests	-	Total Equity
Balance at March 31, 2024	\$ 	\$ 3,830	\$ (953)	\$	(802)	\$ 2,075	\$	327	\$	2,402
Net income (loss)	_	_	(11)		_	(11)		9		(2)
Foreign currency translation adjustments	_	_	_		(44)	(44)		(3)		(47)
Realized and unrealized gains (losses) on derivatives	_	_	_		(23)	(23)		_		(23)
Dividends attributable to noncontrolling interests	_	_	_		_	_		(39)		(39)
Repurchases of common stock	_	(75)	_		_	(75)		_		(75)
Share based compensation and other		5	 <u> </u>			5		1		6
Balance at June 30, 2024	\$ 	\$ 3,760	\$ (964)	\$	(869)	\$ 1,927	\$	295	\$	2,222

For the nine months ended June 30, 2024:

(in millions)	dinary hares	lditional -in Capital	tained Earnings Accumulated Deficit)	1	Accumulated Other Comprehensive Income (Loss)	Shareholders' Equity Attributable to Adient	Eq	Shareholders' uity Attributable Noncontrolling Interests	7	Total Equity
Balance at September 30, 2023	\$ 	\$ 3,973	\$ (903)	\$	(842)	\$ 2,228	\$	318	\$	2,546
Net income (loss)	_	_	(61)		_	(61)		35		(26)
Foreign currency translation adjustments	_	_	_		(7)	(7)		(2)		(9)
Realized and unrealized gains (losses) on derivatives	_	_	_		(20)	(20)		_		(20)
Dividends attributable to noncontrolling interests	_	_	_		_	_		(57)		(57)
Repurchases of common stock	_	(225)	_		_	(225)		_		(225)
Share based compensation and other	_	12	_		_	12		1		13
Balance at June 30, 2024	\$ 	\$ 3,760	\$ (964)	\$	(869)	\$ 1,927	\$	295	\$	2,222

For the three months ended June 30, 2023:

(in millions)	•	Ordinary Shares	Additional id-in Capital	tained Earnings (Accumulated Deficit)	A	Accumulated Other Comprehensive Income (Loss)	Shareholders' Equity Attributable to Adient	Eq	Shareholders' uity Attributable Noncontrolling Interests	-	Total Equity
Balance at March 31, 2023	\$		\$ 3,995	\$ (1,111)	\$	(687)	\$ 2,197	\$	335	\$	2,532
Net income		_	_	73		_	73		15		88
Foreign currency translation adjustments		_	_	_		(78)	(78)		(9)		(87)
Realized and unrealized gains (losses) on derivatives		_	_	_		11	11		_		11
Dividends attributable to noncontrolling interests		_	_	_		_	_		(30)		(30)
Repurchases of common stock		_	(35)	_		_	(35)		_		(35)
Share based compensation and other			6			_	6		<u> </u>		6
Balance at June 30, 2023	\$		\$ 3,966	\$ (1,038)	\$	(754)	\$ 2,174	\$	311	\$	2,485

For the nine months ended June 30, 2023:

(in millions)	Ordinary Shares	dditional d-in Capital	tained Earnings (Accumulated Deficit)	A	Accumulated Other Comprehensive Income (Loss)	Shareholders' Equity Attributable to Adient	Shareholders' quity Attributable o Noncontrolling Interests	Т	Total Equity
Balance at September 30, 2022	\$ 	\$ 4,026	\$ (1,108)	\$	(845)	\$ 2,073	\$ 302	\$	2,375
Net income (loss)	_	_	70		_	70	45		115
Foreign currency translation adjustments	_	_	_		41	41	_		41
Realized and unrealized gains (losses) on derivatives	_	_	_		50	50	_		50
Dividends attributable to noncontrolling interests	_	_	_		_	_	(36)		(36)
Repurchases of common stock	_	(65)	_		_	(65)	_		(65)
Share based compensation and other	_	5	_		_	5	_		5
Balance at June 30, 2023	\$ 	\$ 3,966	\$ (1,038)	\$	(754)	\$ 2,174	\$ 311	\$	2,485

The following table presents changes in AOCI attributable to Adient:

		nths Ended e 30,		Nine Mon Jun	 
(in millions)	2024	2023		2024	2023
Foreign currency translation adjustments					
Balance at beginning of period	\$ (817)	\$ (71	7) \$	(854)	\$ (836)
Aggregate adjustment for the period, net of tax	 (44)	(7	8)	(7)	 41
Balance at end of period (1)	\$ (861)	\$ (79	5) \$	(861)	\$ (795)
Realized and unrealized gains (losses) on derivatives		_			
Balance at beginning of period	\$ 16	\$ 3	1 \$	13	\$ (8)
Current period changes in fair value, net of tax	(16)	2	8	13	86
Reclassification to income, net of tax	 (7)	(1	7)	(33)	 (36)
Balance at end of period	\$ (7)	\$ 4	2 \$	(7)	\$ 42
Pension and postretirement plans					
Balance at beginning of period	\$ (1)	\$ (	1) \$	(1)	\$ (1)
Balance at end of period	\$ (1)	\$ (	1) \$	(1)	\$ (1)
Accumulated other comprehensive income (loss), end of period	\$ (869)	\$ (75	4) \$	(869)	\$ (754)

(1) Foreign currency translation adjustments as of June 30, 2024 and 2023 include gains on designated net investment hedge instruments of \$2 million and \$73 million, respectively. During the next twelve months, no gains or losses are expected to be reclassified from AOCI into Adient's consolidated statements of income.

Adient consolidates certain subsidiaries in which the noncontrolling interest party has within their control the right to require Adient to redeem all or a portion of its interest in the subsidiary. These redeemable noncontrolling interests are reported at their estimated redemption value. Any adjustment to the redemption value impacts retained earnings but does not impact net income. Redeemable noncontrolling interests which are redeemable only upon future events, the occurrence of which is not currently probable, are recorded at carrying value. The following table presents changes in the redeemable noncontrolling interests:

	 Three Moi Jun	nths l e 30,	Ended	Nine Mon Jun	nded	
(in millions)	2024		2023	2024		2023
Beginning balance	\$ 58	\$	55	\$ 57	\$	45
Net income (1)	7		7	27		23
Dividends	_		_	(21)		(18)
Foreign currency translation adjustments	 (2)		(5)			7
Ending balance	\$ 63	\$	57	\$ 63	\$	57

<sup>(1)</sup> During the first quarter of fiscal 2024, a \$5 million adjustment was recorded to increase income attributable to noncontrolling interest related to the three months ended September 30, 2023.

## **Repurchases of Equity Securities**

In November 2022, Adient's board of directors authorized the repurchase of the Company's ordinary shares up to an aggregate purchase price of \$600 million with no expiration date. Under the share repurchase authorization, Adient's ordinary shares may be purchased either through discretionary purchases on the open market, by block trades or privately negotiated transactions. The number of ordinary shares repurchased, if any, and the timing of repurchases will depend on a number of factors, including share price, trading volume and general market conditions, as well as on working capital requirements, general business conditions and other factors. During fiscal year 2023, Adient repurchased and immediately retired 1,756,777 of its ordinary shares at an average purchase price per share of \$37.00. The aggregate amount of cash paid to repurchase shares during fiscal year 2023 was \$65 million, all of which had been spent as of June 30, 2023. During the third quarter of fiscal 2024, Adient repurchased and immediately retired 2,633,704 of its ordinary shares at an average purchase price per share of \$28.48. The aggregate amount of cash paid to repurchase shares during the third quarter of fiscal 2024 was \$75 million. During the first nine months of fiscal 2024, Adient repurchased and immediately retired 7,098,052 of its ordinary shares at an average purchase price per share of \$31.70. The aggregate amount of cash paid to repurchase shares during the nine months ended June 30, 2024 was \$225 million. As of June 30, 2024, the remaining aggregate amount of authorization remaining under the share repurchase authorization was \$310 million.

#### 12. Retirement Plans

Adient maintains non-contributory defined benefit pension plans covering primarily non-U.S. employees and a limited number of U.S. employees. The following table contains the components of net periodic benefit cost:

	Three Mo Jun	nths ie 30,		Nine Months Ended June 30,					
(in millions)	2024		2023	2024		2023			
Service cost	\$ 1	\$	2	\$ 4	\$	4			
Interest cost	4		4	14		13			
Expected return on plan assets	(3)		(3)	(9)		(9)			
Net actuarial and settlement/curtailment (gain) loss	_			_		8			
Net periodic benefit cost	\$ 2	\$	3	\$ 9	\$	16			

The interest cost, expected return on plan assets, and net actuarial and settlement/curtailment (gain) loss components of net periodic benefit cost are included in other pension expense (income) in the consolidated statements of income. During the first nine months of fiscal 2023, Adient recorded an \$8 million curtailment loss associated with employee termination benefit plans in the Americas segment.

## 13. Restructuring and Impairment Costs

To better align its resources with its overall strategies and reduce the cost structure of its global operations to address the softness in certain underlying markets, Adient commits to restructuring plans as necessary. Adient, in general, records costs associated with separation programs when management has approved the plan for separation, the affected employees are identified, and it is unlikely that actions required to complete the separation plan will change significantly. Costs associated with benefits that are contingent on the employee continuing to provide service are accrued over the required service period. All other costs associated with restructuring activities are expensed as incurred.

During the first nine months of fiscal 2024, Adient committed to restructuring actions ("2024 Plan") resulting in charges of \$152 million which included a charge of \$14 million recorded during the three months ended June 30, 2024. Additional charges totaling \$2 million related to prior year plans were also recorded during the three months ended June 30, 2024. The third quarter charges were mostly related to termination benefits in Europe. The 2024 Plan is being implemented in response to structural changes occurring in the European automotive market and to ensure Adient maintains a competitive cost structure by reducing operating, administrative and engineering costs, and increasing efficiencies. Restructuring actions associated with these specific plans will primarily occur in fiscal years 2025 and 2026 and are expected to be substantially complete by fiscal year 2027. Restructuring costs are included in restructuring and impairment costs in the consolidated statements of income. The following tables summarize the changes in Adient's restructuring reserve.

For the three months ended June 30, 2024:

(in millions)	Seve Ter	nployee rance and mination enefits	Curr Trans		Total
Balance at March 31, 2024	\$	175	\$	(6) \$	169
2024 Plan charges		14			14
Utilized - cash		(10)		_	(10)
Noncash and other adjustments		2		<u> </u>	2
Balance at June 30, 2024	\$	181	\$	(6) \$	175
Current restructuring reserve - other current liabilities				\$	85
Noncurrent restructuring reserve - other noncurrent liabilities					90
Balance at June 30, 2024				\$	175

For the nine months ended June 30, 2024:

(in millions)	Employee Severance and Termination Benefits	Currency Translation	Total
Balance at September 30, 2023	\$ 56	\$ (5)	\$ 51
2024 Plan charges	152	_	152
Utilized - cash	(27)	_	(27)
Noncash and other adjustments	_	(1)	(1)
Balance at June 30, 2024	\$ 181	\$ (6)	\$ 175

For the three months ended June 30, 2023:

(in millions)	Sevei Teri	ployee ance and nination enefits	rency slation	Total
Balance at March 31, 2023	\$	57	\$ (4) \$	53
2023 Plan charges		2		2
Utilized - cash		(8)	_	(8)
Noncash and other adjustments		3	 	3
Balance at June 30, 2023	\$	54	\$ (4) \$	50
Current restructuring reserve - other current liabilities			\$	50
Noncurrent restructuring reserve - other noncurrent liabilities				<u> </u>
Balance at June 30, 2023			\$	50

For the nine months ended June 30, 2023:

(in millions)	Sev Te	Employee verance and ermination Benefits	Currency Translation	Total
Balance at September 30, 2022	\$	69	\$ (9)	\$ 60
2023 Plan charges		26	_	26
Utilized - cash		(45)	_	(45)
Noncash and other adjustments		4	5	9
Balance at June 30, 2023	\$	54	\$ (4)	\$ 50

Adient's management closely monitors its overall cost structure and continually analyzes each of its businesses for opportunities to consolidate current operations, improve operating efficiencies and locate facilities in low-cost countries in close proximity to customers. This ongoing analysis includes a review of its manufacturing, engineering, purchasing and administrative functions, as well as the overall global footprint for all its businesses. Future adverse developments in the automotive industry could impact Adient's liquidity position, lead to impairment charges and/or require additional restructuring of its operations.

## 14. Income Taxes

In calculating the provision for income taxes, Adient uses an estimate of the annual effective tax rate based upon the facts and circumstances known at each interim period. On a quarterly basis, the actual effective tax rate is adjusted, as appropriate, based on changes in facts and circumstances, if any, as compared to those forecasted at the beginning of the fiscal year and each interim period thereafter. For the three and nine months ended June 30, 2024, Adient's income tax expense was \$40 million equating to an effective tax rate of 89%, and \$68 million equating to an effective tax rate of 99%, respectively. The three and nine month income tax expense was higher than the Irish statutory rate of 12.5% primarily due to the inability to record a tax benefit for losses in jurisdictions with valuation allowances and tax expense related to foreign exchange remeasurements of tax balances primarily in Mexico, with the nine month income tax expense also partially offset by tax benefits from the release of uncertain tax positions due to audit closures. For the three and nine months ended June 30, 2023, Adient's income tax expense was \$28 million equating to an effective tax rate of 23%, and \$84 million equating to an effective tax rate of 38%, respectively. The three and nine month income tax expense was higher than the Irish statutory rate of 12.5% primarily due to the inability to record a tax benefit for losses in jurisdictions with valuation allowances and foreign tax rate differentials.

### **Valuation Allowances**

As a result of the Company's third quarter fiscal 2024 analysis of the realizability of its worldwide deferred tax assets, and after considering tax planning initiatives and other positive and negative evidence, Adient determined that no changes to valuation allowances were required.

Adient reviews the realizability of its deferred tax assets on a quarterly basis, or whenever events or changes in circumstances indicate that a review is required. In determining the requirement for a valuation allowance, the historical and projected financial results of the legal entity or combined group recording the net deferred tax asset are considered, along with any other positive or negative evidence. All of the factors that Adient considers in evaluating whether and when to establish or release all or a portion of the deferred tax asset valuation allowance involve significant judgment. Since future financial results may differ from previous estimates, periodic adjustments to Adient's valuation allowances may be necessary.

Given current earnings and anticipated future earnings at certain subsidiaries, the Company believes that there is a reasonable possibility that sufficient positive evidence may become available that would allow the release of all, or a portion of, valuation allowances at certain subsidiaries within the next twelve months. A release of valuation allowances, if any, would result in the recognition of certain deferred tax assets which could generate a material income tax benefit for the period in which such release is recorded.

#### **Uncertain Tax Positions**

At June 30, 2024, Adient had gross tax effected unrecognized tax benefits of \$509 million. If recognized, \$147 million of Adient's unrecognized tax benefits would impact the effective tax rate. Total net accrued interest at June 30, 2024 was approximately \$28 million (net of tax benefit). The interest and penalties accrued for the three and nine months ended June 30, 2024 was \$2 million and \$5 million, respectively. Additionally, during the nine months ended June 30, 2024, Adient recognized tax benefits of \$17 million related to the release of uncertain tax positions due to audit closures. At June 30, 2023, Adient had gross tax effected unrecognized tax benefits of \$523 million. If recognized, \$126 million of Adient's unrecognized tax benefits would impact the effective tax rate. Total net accrued interest at June 30, 2023 was approximately \$29 million (net of tax benefit). The interest and penalties accrued for the three and nine months ended June 30, 2023 was \$2 million and \$6 million, respectively. Adient recognizes interest and penalties related to unrecognized tax benefits as a component of income tax expense.

#### 15. Segment Information

Adient manages its business on a geographic basis and operates in the following three reportable segments for financial reporting purposes: (i) Americas, which is inclusive of North America and South America; (ii) Europe, Middle East, and Africa ("EMEA"); and (iii) Asia Pacific/China ("Asia").

Adient evaluates the performance of its reportable segments using an adjusted EBITDA metric defined as income before income taxes and noncontrolling interests, excluding net financing charges, restructuring and impairment costs, restructuring related-costs, net mark-to-market adjustments on pension and postretirement plans, transaction gains/losses, purchase accounting amortization, depreciation, stock-based compensation and other non-recurring items ("Adjusted EBITDA"). Also, certain corporate-related costs are not allocated to the segments. The reportable segments are consistent with how management views the markets served by Adient and reflect the financial information that is reviewed by its chief operating decision maker.

The following table summarizes net sales and adjusted EBITDA by reportable segment for the three and nine months ended June 30, 2024 and 2023:

(in millions)	 Americas	 EMEA	Asia			rporate/Eliminations	 Consolidated
Three months ended June 30, 2024							
Net sales	\$ 1,737	\$ 1,288	\$	712	\$	(21)	\$ 3,716
Adjusted EBITDA	\$ 99	\$ 25	\$	101	\$	(23)	\$ 202
Nine months ended June 30, 2024							
Net sales	\$ 5,044	\$ 3,926	\$	2,224	\$	(68)	\$ 11,126
Adjusted EBITDA	\$ 259	\$ 127	\$	327	\$	(68)	\$ 645
Three months ended June 30, 2023							
Net sales	\$ 1,900	\$ 1,438	\$	742	\$	(25)	\$ 4,055
Adjusted EBITDA	\$ 95	\$ 103	\$	100	\$	(22)	\$ 276
Nine months ended June 30, 2023							
Net sales	\$ 5,385	\$ 4,021	\$	2,337	\$	(77)	\$ 11,666
Adjusted EBITDA	\$ 236	\$ 184	\$	351	\$	(68)	\$ 703

The following is a reconciliation of Adient's reportable segments' adjusted EBITDA to income before income taxes:

		Three Mo	nths lee 30,	Ended	Nine Months Ended June 30,				
(in millions)		2024		2023	2024	2023			
Adjusted EBITDA									
Americas	\$	99	\$	95	\$ 259	\$ 236			
EMEA		25		103	127	184			
Asia		101		100	327	351			
Subtotal	·	225		298	713	771			
Corporate-related costs (1)		(23)		(22)	(68)	(68)			
Restructuring and impairment costs (2)		(16)		(6)	(152)	(30)			
Purchase accounting amortization (3)		(12)		(13)	(36)	(39)			
Restructuring related charges (4)		(4)		(3)	3	(6)			
Impairment of interests in nonconsolidated partially owned affiliates (5)		_		_	_	(6)			
Depreciation		(71)		(74)	(213)	(214)			
Equity based compensation (6)		(5)		(7)	(28)	(25)			
Other items <sup>(7)</sup>				_	(6)	_			
Earnings before interest and income taxes		94		173	213	383			
Net financing charges		(48)		(49)	(139)	(149)			
Other pension expense (8)		(1)		(1)	(5)	(12)			
Income before income taxes	\$	45	\$	123	\$ 69	\$ 222			

## Notes:

- (1) Corporate-related costs not allocated to the segments include executive office, communications, corporate development, legal and corporate finance.
- (2) Reflects restructuring charges for costs that are probable and reasonably estimable and one-time asset impairments related to restructuring activities.

- (3) Reflects amortization of intangible assets including those related to partially owned affiliates recorded within equity income.
- (4) Reflects restructuring-related charges for costs that are recorded as incurred or as earned and other non-recurring impacts that are directly attributable to restructuring activities. The nine months ended June 30, 2024 includes a \$10 million gain on sale of a restructured facility.
- (5) The nine months ended June 30, 2023 reflects \$4 million and \$3 million of non-recurring impairment to certain of Adient's investments in nonconsolidated partially-owned affiliates in Asia and EMEA, respectively, partially offset by \$1 million non-recurring adjustment to certain of Adient's investments.
- (6) During the nine months ended June 30, 2024, a \$5 million adjustment was recorded to increase equity-based compensation expense related to a retired executive's equity awards that should have been recognized in periods prior to September 30, 2023.
- (7) The nine months ended June 30, 2024 includes an \$8 million loss on sale of 51% of Adient's interest in LFADNT (as described in Note 3, "Acquisitions and Divestitures," of the notes to consolidated financial statements), \$1 million of transaction costs and a \$1 million one-time divestiture related impact at an affiliate, partially offset by a \$3 million non-recurring gain on a contract related settlement and \$1 million of indirect tax recoveries in Brazil.
- (8) The nine months ended June 30, 2023 includes an \$8 million curtailment loss associated with employee termination benefit plans in the Americas segment.

# Geographic Information

Revenue by geographic area is as follows:

## **Net Sales**

Ivet saies	 Three Months E June 30,	Nine Months Ended June 30,					
(in millions)	 2024	2023	2024	2023			
Americas							
United States	\$ 1,515 \$	1,685	\$ 4,428	\$ 4,868			
Mexico	674	714	1,934	1,942			
Other Americas	77	84	224	266			
Regional elimination	 (529)	(583)	(1,542)	(1,691)			
	1,737	1,900	5,044	5,385			
EMEA							
Germany	245	278	723	831			
Poland	237	268	735	728			
Czech Republic	179	250	594	738			
Other EMEA	967	1,028	2,937	2,833			
Regional elimination	 (340)	(387)	(1,063)	(1,110)			
	1,288	1,437	3,926	4,020			
Asia							
China	346	336	1,056	1,041			
Korea	129	137	379	416			
Thailand	106	123	354	418			
Japan	77	91	256	281			
Other Asia	67	66	216	209			
Regional elimination	 (13)	(10)	(37)	(27)			
	712	743	2,224	2,338			
Inter-segment elimination	(21)	(25)	(68)	(77)			
Total	\$ 3,716 \$	4,055	\$ 11,126	\$ 11,666			

# 16. Nonconsolidated Partially-Owned Affiliates

Investments in the net assets of nonconsolidated partially-owned affiliates are reported in the "Investments in partially-owned affiliates" line in the consolidated statements of financial position as of June 30, 2024 and September 30, 2023. Equity in the net income of nonconsolidated partially-owned affiliates are reported in the "Equity income" line in the consolidated statements of income for the three and nine months ended June 30, 2024 and 2023, respectively.

Adient maintains total investments in partially-owned affiliates of \$328 million and \$303 million at June 30, 2024 and September 30, 2023, respectively. Operating information for nonconsolidated partially-owned affiliates is as follows:

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		Nine Months Ended June 30,									
(in millions)		2024									
Income statement data:	-										
Net sales	\$	2,863	\$	2,715							
Gross profit	\$	274	\$	257							
Net income	\$	139	\$	121							
Net income attributable to the entity	\$	137	\$	120							

Refer to Note 3, "Acquisitions and Divestitures," of the notes to consolidated financial statements for transactions involving Adient's investments in nonconsolidated partially-owned affiliates.

## 17. Commitments and Contingencies

Adient is involved in various lawsuits, claims and proceedings incident to the operation of its businesses, including those pertaining to product liability, casualty environmental, safety and health, intellectual property, employment, trade and other regulatory compliance, commercial and contractual matters, and various other matters. Although the outcome of any such lawsuit, claim or proceeding cannot be predicted with certainty and some may be disposed of unfavorably to Adient, it is management's opinion that none of these will have a material adverse effect on Adient's financial position, results of operations or cash flows. Costs related to such matters were not material to the periods presented.

Adient accrues for potential environmental liabilities when it is probable a liability has been incurred and the amount of the liability is reasonably estimable. Reserves for environmental liabilities totaled \$3 million and \$4 million at June 30, 2024 and September 30, 2023, respectively. Adient reviews the status of its environmental sites on a quarterly basis and adjusts its reserves accordingly. Such potential liabilities accrued by Adient do not take into consideration possible recoveries of future insurance proceeds. They do, however, take into account the likely share other parties will bear at remediation sites. It is difficult to estimate Adient's ultimate level of liability at many remediation sites due to the large number of other parties that may be involved, the complexity of determining the relative liability among those parties, the uncertainty as to the nature and scope of the investigations and remediation to be conducted, the uncertainty in the application of law and risk assessment, the various choices and costs associated with diverse technologies that may be used in corrective actions at the sites, the often quite lengthy periods over which eventual remediation may occur, and changing environmental laws. Nevertheless, Adient does not currently believe that any claims, penalties or costs in connection with known environmental matters will have a material adverse effect on Adient's financial position, results of operations or cash flows.

## 18. Related Party Transactions

In the ordinary course of business, Adient enters into transactions with related parties, such as equity affiliates. Such transactions consist of the sale or purchase of goods and other arrangements.

The following table sets forth the net sales to and purchases from related parties included in the consolidated statements of income:

	Three Mon June		Nine Months Ended June 30,					
(in millions)		2024	202.	3		2024		2023
Net sales to related parties	Net sales	\$ 59	\$	65	\$	190	\$	194
Purchases from related parties	Cost of sales	105		94		318		310

The following table sets forth the amount of accounts receivable due from and payable to related parties in the consolidated statements of financial position:

(in millions)		June 30, 20	24	<b>September 30, 2023</b>		
Accounts receivable due from related parties	Accounts receivable	\$	29	\$	26	
Accounts payable due to related parties	Accounts payable		108	•	67	

Average receivable and payable balances with related parties remained consistent with the period end balances shown above.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Forward-Looking Statements

This section and other parts of this Quarterly Report on Form 10-Q contain forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve risks and uncertainties. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Forward-looking statements can also be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "will," "would," "could," "can," "may," or similar terms. Forward-looking statements are not guarantees of future performance and Adient's actual results may differ significantly from the results discussed in the forward-looking statements. Adient cautions that these statements are subject to numerous important risks, uncertainties, assumptions and other factors, some of which are beyond Adient's control, that could cause Adient's actual results to differ materially from those expressed or implied by such forward-looking statements, including, among others, risks related to: the effects of local and national economic, credit and capital market conditions (including the persistence of high interest rates and volatile currency exchange rates) on the global economy, work stoppages, including due to strikes, supply chain disruptions and similar events, wage inflationary pressures due to labor shortages and new labor negotiations, volatile energy markets, Adient's ability and timing of customer recoveries for increased input costs, the availability of raw materials and component products (including components required by our customers for the manufacture of vehicles), geopolitical uncertainties such as the Ukraine and Middle East conflicts and the impact on the regional and global economies and additional pressure on supply chain and vehicle production, the ability of Adient to execute its restructuring plans and achieve the desired benefit, automotive vehicle production levels, mix and schedules, as well as our concentration of exposure to certain automotive manufacturers, the ability of Adient to effectively launch new business at forecast and profitable levels, the ability of Adjent to meet debt service requirements and, terms of future financing, the impact of global tax reform legislation, uncertainties in U.S. administrative policy regarding trade agreements, tariffs and other international trade relations, shifts in market shares among vehicles, vehicle segments or away from vehicles on which Adient has significant content, changes in consumer demand, global climate change and related emphasis on ESG matters by various stakeholders, and the ability of Adient to achieve its ESG-related goals, cancellation of or changes to commercial arrangements, and the ability of Adient to identify, recruit and retain key leadership. Additional information regarding these and other risks related to Adient's business that could cause actual results to differ materially from what is contained in the forward-looking statements is included in the section entitled "Risk Factors," contained in our Annual Report on Form 10-K for the fiscal year ended September 30, 2023. The following discussion should be read in conjunction with the consolidated financial statements and notes thereto included within this report as well as within Part II, Item 8 of our Annual Report on Form 10-K for the fiscal year ended September 30, 2023. All information presented herein is based on Adient's fiscal calendar. Unless otherwise stated, references to particular years, quarters, months or periods refer to Adient's fiscal years ended in September and the associated quarters, months and periods of those fiscal years. Adient assumes no obligation to revise or update any forward-looking statements for any reason, except as required by law.

#### Overview

Adient is a global leader in the automotive seating supply industry and maintains relationships with the largest global automotive original equipment manufacturers, or OEMs. Adient's proprietary technologies extend into virtually every area of automotive seating solutions, including complete seating systems, frames, mechanisms, foam, head restraints, armrests and trim covers. Adient is an independent seat supplier with global scale and the capability to design, develop, engineer, manufacture and deliver complete seat systems and components in every major automotive producing region in the world.

Adient designs, manufactures and markets a full range of seating systems and components for passenger cars, commercial vehicles and light trucks, including vans, pick-up trucks and sport/crossover utility vehicles. Adient operates more than 200 wholly- and majority-owned manufacturing or assembly facilities, with operations in 29 countries. Additionally, Adient has partially-owned affiliates in China, Asia, Europe and North America. Through its global footprint and vertical integration, Adient leverages its capabilities to drive growth in the automotive seating industry.

Adient manages its business on a geographic basis and operates in the following three reportable segments for financial reporting purposes: 1) Americas, which is inclusive of North America and South America; 2) Europe, the Middle East, and Africa ("EMEA") and 3) Asia Pacific/China ("Asia").

## Factors Affecting Adient's Operating Environment

The results presented below are not necessarily indicative of full-year results as Adient, along with the automotive industry, continues to experience softening consumer demand and lower than expected vehicle production along with higher interest rates, inflationary pressures and volatile commodity pricing on certain input costs. The automotive industry continues to also experience significant change with the ongoing rollout of electric vehicles, which continues to show signs of softening. Each segment is facing challenges including delayed vehicle launches in Americas, persistent operational and market-driven headwinds in EMEA and model changeovers in Asia. Refer to the consolidated results of operations and segment analysis discussion below for additional information on the impacts of these items on Adient's results. Adient is closely monitoring the financial results of its EMEA segment for implications on the recoverability of long-lived assets, including goodwill. While no impairment is deemed to have occurred as of June 30, 2024, if trends impacting the EMEA segment remain unfavorable and financial results further decline, additional restructuring actions may be necessary and impairment of long-lived assets, including goodwill, may occur in future periods.

### **Global Automotive Industry**

Adient conducts its business globally in the automotive industry, which is highly competitive and sensitive to economic, political and social factors in the various regions. During the three and nine months ended June 30, 2024, global light vehicle production increased 0.5% and 3.8%, respectively, driven by improved production volumes predominately in China and North America. The current operating environment varies by region, being impacted by a more traditional demand-driven model including higher interest rates and slowing consumer demand due to affordability concerns along with slower electric vehicle adoption rates in certain regions.

Light vehicle production levels by geographic region are provided below:

		Light Vehicle Production									
	Th	ree Months Ended June 30,		Nine Months Ended June 30,							
(units in millions)	2024	Change	2023	2024	Change	2023					
Global	22.1	0.5 %	22.0	67.7	3.8 %	65.2					
North America	4.2	2.4 %	4.1	11.9	3.5 %	11.5					
South America	0.7	(12.5)%	0.8	2.0	(9.1)%	2.2					
EMEA	4.4	(4.3)%	4.6	13.7	1.5 %	13.5					
China	7.0	6.1 %	6.6	22.1	11.1 %	19.9					
Asia, excluding China, and Other	5.8	(1.7)%	5.9	18.0	(0.6)%	18.1					

Source: S&P Global, July 2024

## **Financial Results Summary**

Significant aspects of Adient's financial results for the third quarter of fiscal 2024 include the following:

- Adient recorded net sales of \$3,716 million for the third quarter of fiscal 2024, representing a decrease of \$339 million or 8.4% when compared to the third
  quarter of fiscal 2023. The decrease in net sales is attributable to Adient's lower overall production volumes in all regions, the unfavorable impact of
  foreign currencies, unfavorable material economics recoveries, and unfavorable net pricing adjustments.
- Gross profit was \$207 million, or 5.6% of net sales, for the third quarter of fiscal 2024 compared to \$302 million, or 7.4% of net sales for the third quarter of fiscal 2023. Profitability, including gross profit as a percentage of net sales, was lower due to lower production volumes in all regions, the unfavorable impact of foreign currencies, unfavorable business performance in EMEA, unfavorable material economics, net of recoveries and non-recurring net benefits largely associated with insurance recoveries in fiscal 2023.
- Equity income was \$24 million for the third quarter of fiscal 2024, compared to \$25 million for the third quarter of fiscal 2023. The decrease is primarily attributable to the unfavorable impact of foreign currencies and the impact of the KEIPER supply agreement modifications executed in fiscal 2023, partially offset by favorable operating performance at partially-owned affiliates.

• Net loss attributable to Adient was \$11 million for the third quarter of fiscal 2024, compared to net income attributable to Adient of \$73 million for the third quarter of fiscal 2023. The higher net loss in the third quarter of fiscal 2024 is primarily attributable to lower overall production volumes, unfavorable business performance, non-recurring net benefits largely associated with insurance recoveries in fiscal 2023, higher income tax expense, the unfavorable impact of foreign currencies and higher restructuring costs, partially offset by lower SG&A expenses mainly driven by lower compensation expense and net engineering and other administrative spending and lower income attributable to noncontrolling interests.

### **Consolidated Results of Operations**

	Thr	ee Months Ei June 30,	nded	Nine Months Ended June 30,					
(in millions)	2024	Change		2023		2024	Change		2023
Net sales	\$ 3,716	(8)%	\$	4,055	\$	11,126	(5)%	\$	11,666
Cost of sales	3,509	(7)%		3,753		10,443	(4)%		10,883
Gross profit	 207	(31)%		302		683	(13)%		783
Selling, general and administrative expenses	121	(18)%		148		383	(10)%		427
Restructuring and impairment costs	16	>100%		6		152	>100%		30
Equity income	24	(4)%		25		65	14%		57
Earnings before interest and income taxes	 94	(46)%		173		213	(44)%		383
Net financing charges	48	(2)%		49		139	(7)%		149
Other pension expense	1	%		1		5	(58)%		12
Income before income taxes	 45	(63)%		123		69	(69)%		222
Income tax provision	40	43%		28		68	(19)%		84
Net income	 5	(95)%		95		1	(99)%		138
Income attributable to noncontrolling interests	16	(27)%		22		62	(9)%		68
Net income (loss) attributable to Adient	\$ (11)	>(100%)	\$	73	\$	(61)	>(100%)	\$	70

### **Net Sales**

	Thi	ree Months En June 30,	ded		Nine Months Ended June 30,						
(in millions)	2024	Change		2023		2024 Change		2023			
Net sales	\$ 3,716	(8)%	\$	4,055	\$	11,126	(5)%	\$	11,666		

Net sales decreased by \$339 million, or 8%, in the third quarter of fiscal 2024 as compared to the third quarter of fiscal 2023 due to lower overall production volumes in all regions primarily resulting from slower than expected product launches in the Americas and from softening demand and weaker program mix in EMEA (\$263 million), the unfavorable impact of foreign currencies (\$54 million) and unfavorable material economics recoveries (\$20 million).

Net sales decreased by \$540 million, or 5%, during the first nine months of fiscal 2024 as compared to the first nine months of fiscal 2023 due to lower overall production volumes in all regions that are resulting from slower than expected product launches, production disruptions at certain customers resulting primarily from the United Auto Workers ("UAW") strike during the first fiscal quarter in the Americas and softening demand and weaker program mix in EMEA (\$489 million), unfavorable material economics recoveries (\$73 million) and the unfavorable impact of foreign currencies (\$26 million), partially offset by net favorable pricing adjustments (\$48 million). Refer to the segment analysis below for a discussion of segment net sales.

### Cost of Sales / Gross Profit

	 Thi	ree Months E June 30,	nded		 Nine Months Ended June 30,					
(in millions)	2024	Change		2023	2024	Change		2023		
Cost of sales	\$ 3,509	(7)%	\$	3,753	\$ 10,443	(4)%	\$	10,883		
Gross profit	\$ 207	(31)%	\$	302	\$ 683	(13)%	\$	783		
% of sales	5.6%			7.4%	6.1 %			6.7 %		

Cost of sales decreased by \$244 million, or 7%, and gross profit decreased by \$95 million, or 31%, in the third quarter of fiscal 2024 as compared to the third quarter of fiscal 2023. The year over year decrease in cost of sales was primarily due to lower production volumes (\$203 million), the favorable impact of foreign currencies (\$38 million), favorable material economics (\$18 million), favorable supplier pricing adjustments (\$6 million) and the favorable impact of the KEIPER supply agreement modifications (\$3 million), partially offset by non-recurring net benefits largely associated with insurance recoveries in fiscal 2023 (\$21 million). Gross profit for the three months ended June 30, 2024 was unfavorably impacted by lower production volume, the unfavorable impact of foreign currencies, unfavorable business performance, unfavorable material economics, net of recoveries and non-recurring net benefits largely associated with insurance recoveries in fiscal 2023.

Cost of sales decreased by \$440 million, or 4%, and gross profit decreased by \$100 million, or 13%, in the first nine months of fiscal 2024 as compared to the first nine months of fiscal 2023. The year over year decrease in cost of sales was primarily due to lower production volumes (\$361 million), favorable material economics (\$83 million), the favorable impact of the KEIPER supply agreement modifications (\$14 million), favorable business performance (\$10 million) and favorable supplier pricing adjustments (\$8 million), partially offset by non-recurring net benefits largely associated with insurance recoveries in fiscal 2023 (\$21 million), higher depreciation expense (\$6 million), the unfavorable impact of foreign currencies (\$5 million) and higher restructuring related charges (\$3 million). Gross profit for the nine months ended June 30, 2024 was unfavorably impacted by lower production volumes, the unfavorable impact of foreign currencies, unfavorable business performance, higher depreciation expense and non-recurring net benefits largely associated with insurance recoveries in fiscal 2023, partially offset by favorable material economics, net of recoveries. Refer to the segment analysis below for a discussion of segment profitability.

## Selling, General and Administrative (SG&A) Expenses

	Thi	ree Months Ei June 30,	ıded		Nine Months Ended June 30,						
(in millions)	2024	Change		2023		2024	Change		2023		
Selling, general and administrative expenses	\$ 121	(18)%	\$	148	\$	383	(10)%	\$	427		
% of sales	3.3%			3.6%		3.4%			3.7%		

SG&A expenses decreased by \$27 million, or 18%, in the third quarter of fiscal 2024 as compared to the third quarter of fiscal 2023. The year over year decrease in SG&A was primarily due to lower net engineering and other administrative spending (\$13 million), lower compensation expense including lower performance-based incentive compensation costs (\$7 million), lower depreciation and amortization expense (\$5 million) and the favorable impact of foreign currencies (\$3 million).

SG&A for the first nine months of fiscal 2024 decreased by \$44 million, or 10%, as compared to the first nine months of fiscal 2023. The year over year decrease in SG&A was primarily due to lower net engineering and other administrative spending (\$20 million), lower compensation expense including performance-based incentive compensation costs and other compensation related austerity measures (\$12 million), lower depreciation and amortization expense (\$10 million), higher levels of gains on sales of assets (\$4 million), non-recurring contract related settlement (\$3 million), the favorable impact of foreign currencies (\$2 million) and lower transaction costs (\$2 million), partially offset by a one-time loss on business divestiture (\$8 million).

### **Restructuring and Impairment Costs**

	Th	ree Months Ei June 30,	nded	Nine Months Ended June 30,					
(in millions)	 2024	Change		2023		2024	Change		2023
Restructuring and impairment costs	\$ 16	>100%	\$	6	\$	152	>100%	\$	30

Restructuring and impairment costs were higher by \$10 million during the third quarter of fiscal 2024 and higher by \$122 million during the first nine months of fiscal 2024 due to restructuring actions taken primarily in EMEA in response to structural changes occurring in the European automotive market and to ensure Adient maintains a competitive cost structure by reducing labor costs and increasing efficiencies. Adient continues to monitor and assess market conditions within the automotive industry in each of its regions, with particular focus on EMEA in the near term, and will consider taking further restructuring action as needed to stay competitive and to position Adient to serve the needs of its customers. Refer to Note 13, "Restructuring and Impairment Costs," of the notes to the consolidated financial statements and the discussion under Liquidity and Capital Resources below for additional information related to Adient's restructuring plans.

## **Equity Income**

	Th	ree Months En June 30,	ded		Nine Months Ended June 30,					
(in millions)	2024	Change		2023		2024	Change		2023	
Equity income	\$ 24	(4)%	\$	25	\$	65	14%	\$	57	

Equity income was \$24 million for the third quarter of fiscal 2024, compared to \$25 million in the third quarter of fiscal 2023. The decrease is primarily attributable to the unfavorable impact of foreign currencies (\$2 million) and the impact of the KEIPER supply agreement modifications executed in fiscal 2023 (\$2 million), partially offset by various non-recurring gains (\$3 million).

Equity income was \$65 million for the first nine months of fiscal 2024, compared to \$57 million for the first nine months of fiscal 2023. The increase is primarily attributable to favorable production volumes and operating performance at partially-owned affiliates (\$11 million), the non-recurrence of prior year non-cash impairment charges recorded on certain of Adient's investments in non-consolidated affiliates (\$6 million) and various non-recurring gains (\$3 million), partially offset by the impact of the KEIPER supply agreement modifications executed in fiscal 2023 (\$6 million), the unfavorable impact of foreign currencies (\$4 million) and a one-time divestiture related tax impact at an affiliate (\$2 million).

## **Net Financing Charges**

	Th	ree Months En June 30,	ded		Nine Months Ended June 30,					
(in millions)	 2024	Change		2023		2024	Change		2023	
Net financing charges	\$ 48	(2)%	\$	49	\$	139	(7)%	\$	149	

Net financing charges decreased by \$1 million in the third quarter of fiscal 2024 as compared to the third quarter of fiscal 2023.

Net financing charges decreased by \$10 million during the first nine months of fiscal 2024 as compared to the first nine months of fiscal 2023 due primarily to premiums paid and deferred financing cost write offs associated with repurchasing of debt in the second quarter of fiscal 2023. Refer to Note 8, "Debt and Financing Arrangements," of the notes to the consolidated financial statements for further information related to Adient's debt transactions and components of net financing charges.

### Other Pension Expense (Income)

		Th	ree Months En June 30,	nded		Nine Months Ended June 30,						
(in millions)		2024	Change		2023		2024	Change		2023		
Other pension expense	\$	1	%	\$	1	\$	5	(58)%	\$	12		

There was no change in other pension expense in the third quarter of fiscal 2024 compared to the third quarter of fiscal 2023.

Other pension expense was lower by \$7 million for the first nine months of fiscal 2024 as compared to the first nine months of fiscal 2023 due primarily to a prior year non-recurring curtailment loss associated with employee termination benefit plans in the Americas. Refer to Note 12, "Retirement Plans," of the notes to the consolidated financial statements for information related to the non-service components of Adient's net periodic pension costs.

#### **Income Tax Provision**

		Th	ree Months En June 30,	ided		Nine Months Ended June 30,					
(in millions)		2024	Change	2023		2024		Change		2023	
Income tax provision	\$	40	43%	\$	28	\$	68	(19)%	\$	84	

The third quarter fiscal 2024 income tax expense of \$40 million was higher than the Irish statutory rate of 12.5% primarily due to the inability to record a tax benefit for losses in jurisdictions with valuation allowances and \$15 million of tax expense related to foreign exchange remeasurements of tax balances primarily in Mexico. The third quarter of fiscal 2023 income tax expense of \$28 million was higher than the statutory rate of 12.5% primarily due to the inability to record a tax benefit for losses in jurisdictions with valuation allowances and foreign tax rate differentials.

The first nine months of fiscal 2024 income tax expense of \$68 million was higher than the Irish statutory rate of 12.5% primarily due to the inability to record a tax benefit for losses in jurisdictions with valuation allowances and \$8 million of tax expense related to foreign exchange remeasurements of tax balances primarily in Mexico, partially offset by \$17 million of tax benefits from the release of uncertain tax positions due to audit closures. The first nine months of fiscal 2023 income tax expense of \$84 million was higher than the statutory rate of 12.5% primarily due to the inability to record a tax benefit for losses in jurisdictions with valuation allowances and foreign tax rate differentials.

### **Income Attributable to Noncontrolling Interests**

	Three Months Ended June 30,						Nin	Nine Months Ended June 30,					
(in millions)		2024	Change		2023		2024	Change		2023			
Income attributable to noncontrolling interests	\$	16	(27)%	\$	22	\$	62	(9)%	\$	68			

The decrease in income attributable to noncontrolling interests in the third quarter of fiscal 2024 as compared to the third quarter of fiscal 2023 is primarily attributable to lower production volumes associated with new launches at certain affiliates.

The decrease in income attributable to noncontrolling interests in the first nine months of fiscal 2024 compared to the first nine months of fiscal 2023 is attributable to lower production volumes associated with new launches at certain affiliates, which are offset by a \$5 million adjustment to increase income attributable to noncontrolling interests related to periods prior to September 30, 2023.

### Net Income (loss) Attributable to Adient

	Thi	ree Months En June 30,	nded	Nine Months Ended June 30,					
(in millions)	2024	Change		2023		2024	Change		2023
Net income (loss) attributable to Adient	\$ (11)	>(100%)	\$	73	\$	(61)	>(100%)	\$	70

Net loss attributable to Adient was \$11 million for the third quarter of fiscal 2024, compared to net income attributable to Adient of \$73 million for the third quarter of fiscal 2023. The net loss in the third quarter of fiscal 2024 is primarily attributable to lower overall production volumes, unfavorable business performance, higher income tax expense, the unfavorable impact of foreign currencies, non-recurring net benefits largely associated with insurance recoveries in fiscal 2023 and higher restructuring costs, partially offset by lower SG&A expenses mainly driven by lower incentive compensation expense and net engineering and other administrative spending, favorable material economics, net of recoveries and lower income attributable to noncontrolling interests.

Net loss attributable to Adient was \$61 million for the first nine months of fiscal 2024, compared to net income attributable to Adient of \$70 million for the first nine months of fiscal 2023. The net loss in fiscal 2024 is primarily attributable to lower overall production volumes, higher restructuring costs, the unfavorable impact of foreign currencies, non-recurring net benefits largely associated with insurance recoveries in fiscal 2023, a one-time loss on business divestiture and higher depreciation, partially offset by lower SG&A expenses mainly driven by lower incentive compensation expense and net engineering and other administrative spending, favorable pricing adjustments, favorable material economics, net of recoveries, lower income tax expense, higher equity income, lower net financing charges and lower other pension expense.

### Comprehensive Income (loss) Attributable to Adient

	The	ree Months Ei June 30,	nded		Nine Months Ended June 30,					
(in millions)	2024	Change		2023		2024	Change		2023	
Comprehensive income (loss) attributable to Adient	\$ (78)	>(100%)	\$	6	\$	(88)	>(100%)	\$	161	

Comprehensive loss attributable to Adient was \$78 million for the third quarter of fiscal 2024 compared to \$6 million of comprehensive income for the third quarter of fiscal 2023. The decrease of \$84 million is due primarily to lower net income (\$90 million), higher realized and unrealized losses on derivatives (\$34 million), higher comprehensive income attributable to noncontrolling interests (\$3 million), partially offset by the impact of foreign currency translation adjustments (\$43 million).

Comprehensive loss attributable to Adient was \$88 million for the first nine months of fiscal 2024 compared to \$161 million of comprehensive income for the first nine months of fiscal 2023. The decrease of \$249 million is due primarily to lower net income (\$137 million), higher realized and unrealized losses on derivatives (\$70 million) and the unfavorable impact of foreign currency translation adjustments (\$57 million), partially offset by lower comprehensive income attributable to noncontrolling interests (\$15 million).

## **Segment Analysis**

Adient manages its business on a geographic basis and operates in the following three reportable segments for financial reporting purposes: 1) Americas, which is inclusive of North America and South America; 2) Europe, the Middle East, and Africa ("EMEA") and 3) Asia Pacific/China ("Asia").

Adient evaluates the performance of its reportable segments using an adjusted EBITDA metric defined as income before income taxes and noncontrolling interests, excluding net financing charges, restructuring and impairment costs, restructuring related-costs, net mark-to-market adjustments on pension plans, transaction gains/losses, purchase accounting amortization, depreciation, stock-based compensation and other non-recurring items. Also, certain corporate-related costs are not allocated to the segments. The reportable segments are consistent with how management views the markets served by Adient and reflect the financial information that is reviewed by its chief operating decision maker.

The results presented below are not necessarily indicative of full-year results as Adient, along with the automotive industry, continues to experience softening consumer demand and lower than expected vehicle production along with higher interest rates, inflationary pressures and volatile commodity pricing on certain input costs. The automotive industry continues to also experience significant change with the ongoing rollout of electric vehicles, which continues to show signs of softening. Refer to the Factors Affecting Adient's Operating Environment section in this Form 10-Q and within our Annual Report on Form 10-K for the fiscal year ended September 30, 2023, for additional information on factors that have impacted Adient. Adient is closely monitoring the financial results of its EMEA segment for implications on the recoverability of long-lived assets, including goodwill. While no impairment is deemed to have occurred as of June 30, 2024, if trends impacting the EMEA segment remain unfavorable and financial results further decline, additional restructuring actions may be necessary and impairment of long-lived assets, including goodwill, may occur in future periods.

Financial information relating to Adient's reportable segments is as follows:

(in millions)	Americas EMEA		EMEA		Asia		Asia		Asia Corporate/Eliminations		EA Asia Corpo		EMEA Asia Corporate/Eliminations		Asia		Corporate/Eliminations		Consolidated
Three months ended June 30, 2024																			
Net sales	\$	1,737	\$	1,288	\$	712	\$	(21)	\$	3,716									
Adjusted EBITDA	\$	99	\$	25	\$	101	\$	(23)	\$	202									
Nine months ended June 30, 2024																			
Net sales	\$	5,044	\$	3,926	\$	2,224	\$	(68)	\$	11,126									
Adjusted EBITDA	\$	259	\$	127	\$	327	\$	(68)	\$	645									
Three months ended June 30, 2023																			
Net sales	\$	1,900	\$	1,438	\$	742	\$	(25)	\$	4,055									
Adjusted EBITDA	\$	95	\$	103	\$	100	\$	(22)	\$	276									
Nine months ended June 30, 2023																			
Net sales	\$	5,385	\$	4,021	\$	2,337	\$	(77)	\$	11,666									
Adjusted EBITDA	\$	236	\$	184	\$	351	\$	(68)	\$	703									

The following is a reconciliation of Adient's reportable segments' adjusted EBITDA to income before income taxes:

		Three Mor Jun			iths Ended e 30,		
(in millions)		2024		2023	2024		2023
Adjusted EBITDA	_						
Americas	\$	99	\$	95	\$ 259	\$	236
EMEA		25		103	127		184
Asia		101		100	327		351
Subtotal		225		298	713		771
Corporate-related costs (1)		(23)		(22)	(68)		(68)
Restructuring and impairment costs (2)		(16)		(6)	(152)		(30)
Purchase accounting amortization (3)		(12)		(13)	(36)		(39)
Restructuring related charges (4)		(4)		(3)	3		(6)
Impairment of interests in nonconsolidated partially owned affiliates (5)		_		_	_		(6)
Depreciation		(71)		(74)	(213)		(214)
Equity based compensation (6)		(5)		(7)	(28)		(25)
Other items <sup>(7)</sup>		_		_	(6)		
Earnings before interest and income taxes	·	94		173	 213		383
Net financing charges		(48)		(49)	(139)		(149)
Other pension expense (8)		(1)		(1)	(5)		(12)
Income before income taxes	\$	45	\$	123	\$ 69	\$	222

# Notes:

- (1) Corporate-related costs not allocated to the segments include executive office, communications, corporate development, legal and corporate finance.
- (2) Reflects restructuring charges for costs that are probable and reasonably estimable and one-time asset impairments related to restructuring activities.

- (3) Reflects amortization of intangible assets including those related to partially owned affiliates recorded within equity income.
- (4) Reflects restructuring-related charges for costs that are recorded as incurred or as earned and other non-recurring impacts that are directly attributable to restructuring activities. The nine months ended June 30, 2024 includes a \$10 million gain on sale of a restructured facility.
- (5) The nine months ended June 30, 2023 reflects \$4 million and \$3 million of non-recurring impairment to certain of Adient's investments in nonconsolidated partially-owned affiliates in Asia and EMEA, respectively, partially offset by \$1 million non-recurring adjustment to certain of Adient's investments.
- (6) During the nine months ended June 30, 2024, a \$5 million adjustment was recorded to increase equity-based compensation expense related to a retired executive's equity awards that should have been recognized in periods prior to September 30, 2023.
- (7) The nine months ended June 30, 2024 includes an \$8 million loss on sale of 51% of Adient's interest in LFADNT (as described in Note 3, "Acquisitions and Divestitures," of the notes to consolidated financial statements), \$1 million of transaction costs and a \$1 million one-time divestiture related impact at an affiliate, partially offset by a \$3 million non-recurring gain on a contract related settlement and \$1 million of indirect tax recoveries in Brazil.
- (8) The nine months ended June 30, 2023 includes an \$8 million curtailment loss associated with employee termination benefit plans in the Americas segment.

#### **Americas**

	_	Three Months Ended June 30,						Nine Months Ended June 30,				
(in millions)	_	2024	Change		2023		2024	Change		2023		
Net sales	\$	1,737	(9)%	\$	1,900	\$	5,044	(6)%	\$	5,385		
Adjusted EBITDA	\$	99	4%	\$	95	\$	259	10%	\$	236		

Net sales decreased during the third quarter of fiscal 2024 by \$163 million primarily due to lower current quarter production volumes resulting from adverse customer mix and slower than expected product launches (\$172 million), unfavorable material economics recoveries (\$8 million) and the unfavorable impact of foreign currencies (\$8 million), partially offset by net favorable pricing adjustments (\$25 million).

Net sales decreased during the first nine months of fiscal 2024 by \$341 million primarily due to lower current year production volumes resulting from slower than expected product launches and the UAW strike-related disruptions during the first quarter of fiscal 2024 at certain customers (\$355 million), unfavorable material economics recoveries (\$43 million) and the unfavorable impact of foreign currencies (\$10 million), partially offset by net favorable pricing adjustments (\$67 million).

Adjusted EBITDA increased during the third quarter of fiscal 2024 by \$4 million due to favorable business performance resulting from net favorable pricing adjustments and improved freight costs (\$31 million), lower SG&A expenses driven by lower compensation expense, including lower performance-based compensation costs, along with improved engineering recoveries (\$14 million) and favorable material economics, net of recoveries (\$1 million), partially offset by lower current quarter production volumes (\$34 million), non-recurring net benefits largely associated with insurance recoveries in fiscal 2023 (\$4 million) and the unfavorable impact of foreign currencies (\$4 million).

Adjusted EBITDA increased during the first nine months of fiscal 2024 by \$23 million, despite a \$25 million unfavorable impact resulting from the UAW strike-related production disruptions during the first quarter of fiscal 2024 at certain customers. The increase was due to favorable business performance resulting from net favorable pricing adjustments and improved freight costs (\$97 million) and lower SG&A expenses driven by lower compensation expense, including lower performance based compensation costs and other compensation related austerity measures, along with improved engineering recoveries (\$35 million), partially offset by lower current year production volumes (\$74 million, including UAW strike-related impact), the unfavorable impact of foreign currencies (\$18 million), unfavorable material economics, net of recoveries (\$13 million) and non-recurring net benefits largely associated with insurance recoveries in fiscal 2023 (\$4 million).

#### **EMEA**

	Three Months Ended June 30,						Nine Months Ended June 30,				
(in millions)	 2024	Change		2023		2024	Change		2023		
Net sales	\$ 1,288	(10)%	\$	1,438	\$	3,926	(2)%	\$	4,021		
Adjusted EBITDA	\$ 25	(76)%	\$	103	\$	127	(31)%	\$	184		

Net sales decreased during the third quarter of fiscal 2024 by \$150 million primarily as a result of lower current quarter production volumes due to lower vehicle sales across customer platforms resulting from overall weakness in industry demand and program mix (\$90 million), net unfavorable pricing adjustments (\$38 million), unfavorable material economics recoveries (\$11 million) and the unfavorable impact of foreign currencies (\$11 million).

Net sales decreased during the first nine months of fiscal 2024 by \$95 million primarily as a result of lower production volumes (primarily occurring in the current quarter) due to lower vehicle sales across customer platforms resulting from overall weakness in industry demand and program mix (\$114 million), unfavorable material economics recoveries (\$28 million) and net unfavorable pricing adjustments (\$23 million), partially offset by the favorable impact of foreign currencies (\$70 million).

Adjusted EBITDA decreased during the third quarter of fiscal 2024 by \$78 million due to unfavorable business performance driven by higher operating costs associated with lower levels of customer orders, often with very little warning, leading to unplanned downtime and operating inefficiencies (\$38 million), non-recurring net benefits largely associated with insurance recoveries in fiscal 2023 (\$17 million), lower current quarter production volumes (\$16 million), unfavorable material economics, net of recoveries (\$5 million) and the unfavorable impact of foreign currencies (\$3 million), partially offset by increased equity income (\$1 million).

Adjusted EBITDA decreased during the first nine months of fiscal 2024 by \$57 million due to unfavorable business performance driven by higher operating costs associated with lower levels of customer orders, often with little warning, (primarily occurring in the current quarter) leading to unplanned downtime and operating inefficiencies (\$32 million), higher operating costs (\$27 million), non-recurring net benefits largely associated with insurance recoveries in fiscal 2023 (\$17 million) and the non-recurrence of prior year gains on sale of assets (\$6 million), partially offset by favorable material economics, net of recoveries (\$16 million), lower administrative and engineering expense (\$1 million), the favorable impact of foreign currencies (\$4 million) and increased equity income (\$4 million).

Asia

	 Three Months Ended June 30,						Nine Months Ended June 30,				
(in millions)	 2024	Change		2023		2024	Change		2023		
Net sales	\$ 712	(4)%	\$	742	\$	2,224	(5)%	\$	2,337		
Adjusted EBITDA	\$ 101	1%	\$	100	\$	327	(7)%	\$	351		

Net sales decreased during the third quarter of fiscal 2024 by \$30 million due to the unfavorable impact of foreign currencies (\$36 million), lower current quarter production volumes (\$5 million) and unfavorable material economics recoveries (\$1 million), partially offset by net favorable pricing adjustments (\$12 million).

Net sales decreased during the first nine months of fiscal 2024 by \$113 million due to the unfavorable impact of foreign currencies (\$86 million), lower current year production volumes due primarily to program changeovers, program launches and lower volumes on foreign OEM platforms in China (\$30 million) and unfavorable material economics recoveries (\$2 million), partially offset by net favorable pricing adjustments (\$5 million).

Adjusted EBITDA increased during the third quarter of fiscal 2024 by \$1 million due to favorable business performance resulting from net favorable pricing adjustments and improved labor efficiencies (\$19 million) and favorable material economics, net of recoveries (\$1 million), partially offset by lower current year production volumes and unfavorable product mix (\$10 million), the unfavorable impact of foreign currencies (\$7 million) and lower equity income which reflects the impact of the KEIPER supply agreement modifications executed in fiscal 2023 (\$2 million).

Adjusted EBITDA decreased during the first nine months of fiscal 2024 by \$24 million due to lower current year production volumes and unfavorable product mix (\$23 million), the unfavorable impact of foreign currencies (\$20 million) and higher

administrative and engineering expense (\$2 million), partially offset by favorable business performance resulting from net favorable pricing adjustments and improved labor efficiencies (\$14 million), favorable material economics, net of recoveries (\$6 million) and higher equity income which includes the unfavorable impact of the KEIPER supply agreement modifications (\$1 million).

## **Liquidity and Capital Resources**

Adient's primary liquidity needs are to fund general business requirements, including working capital, capital expenditures, restructuring costs, debt service requirements and discretionary spending to repurchase Adient's shares. Adient's principal sources of liquidity are cash flows from operating activities, the revolving credit facility and other debt issuances, and existing cash balances. Adient actively manages its working capital and associated cash requirements and continually seeks more effective uses of cash. Working capital is highly influenced by the timing of cash flows associated with sales and purchases, and therefore can be difficult to manage at times. See below for discussion of Adient's financing arrangements. Adient believes that its current financial resources will be sufficient to fund its liquidity requirements for at least the next twelve months.

Adient US LLC ("Adient US"), a wholly owned subsidiary of Adient, together with certain of Adient's other subsidiaries, maintains an asset-based revolving credit facility (the "ABL Credit Facility"), which provides for a revolving line of credit up to \$1,250 million, including a North American subfacility of up to \$950 million and a European subfacility of up to \$300 million, subject to borrowing base capacity and certain other restrictions, including a minimum fixed charge coverage ratio. The ABL Credit Facility, as amended in November 2022, is set to mature on November 2, 2027, subject to certain springing maturity provisions. Adient paid \$7 million in debt issuance costs for the amended ABL Credit Facility and will pay a commitment fee of 0.25% to 0.375% on the unused portion of the commitments under the asset-based revolving credit facility based on average global availability. Letters of credit are limited to the lesser of (x) \$150 million and (y) the aggregate unused amount of commitments under the ABL Credit Facility then in effect. Subject to certain conditions, the ABL Credit Facility may be expanded by up to \$250 million in additional commitments. Loans under the ABL Credit Facility may be denominated, at the option of Adient, in U.S. dollars, Euros, Pounds Sterling or Swedish Kroner. It also provides flexibility for future amendments to the ABL Facility to incorporate certain sustainability-based pricing provisions. The ABL Credit Agreement is secured on a first-priority lien on all accounts receivable, inventory and bank accounts (and funds on deposit therein) and a second-priority lien on all of the tangible and intangible assets of certain Adient subsidiaries. Interest is payable on the ABL Credit Facility at a fluctuating rate of interest determined by reference to Term SOFR, in the case of amounts outstanding in dollars, EURIBOR, in the case of amounts outstanding in euros, STIBOR, in the case of amounts outstanding in Swedish krona and SONIA, in the case of amounts outstanding in pounds sterlin

In addition, Adient Global Holdings S.à r.l., a wholly-owned subsidiary of Adient, maintains a senior secured term loan facility (the "Term Loan B Agreement"), that had an outstanding balance of \$635 million as of September 30, 2023 and an outstanding balance of \$633 million as of June 30, 2024. The Term Loan B Agreement permits Adient to incur incremental term loans in an aggregate amount not to exceed the greater of \$750 million and an unlimited amount subject to a pro forma first lien secured net leverage ratio of not greater than 1.75 to 1.00 and certain other conditions. Interest on the Term Loan B Agreement accrues at Term SOFR plus an applicable margin. The Term Loan B Agreement was previously due on April 8, 2028. During the second quarter of fiscal 2024, the Term Loan B Agreement was amended to reduce the applicable margin from 3.25% to 2.75% and extend final maturity to January 31, 2031. The Term Loan B Agreement amortizes in equal quarterly installments at a rate of 1.00% per annum of the original principal amount thereof, with the remaining balance due at final maturity. Adient incurred \$5 million of costs associated with the modification, of which \$4 million was recorded as deferred financing costs.

The ABL Credit Facility and Term Loan B Agreement contain covenants that are usual and customary for facilities and debt instruments of this type and that, among other things, restrict the ability of Adient and its restricted subsidiaries to: create certain liens and enter into sale and lease-back transactions; create, assume, incur or guarantee certain indebtedness; pay dividends or make other distributions on, or repurchase or redeem, Adient's capital stock or certain other debt; make other restricted payments; and consolidate or merge with, or convey, transfer or lease all or substantially all of Adient's and its restricted subsidiaries' assets, to another person. These covenants are subject to a number of other limitations and exceptions set forth in the agreements. The agreements also provide for customary events of default, including, but not limited to, cross-default clauses with other debt arrangements, failure to pay principal and interest, failure to comply with covenants, agreements or conditions, and certain events of bankruptcy or insolvency involving Adient and its significant subsidiaries.

During March 2023, Adient Global Holdings Ltd. ("AGH"), a wholly-owned subsidiary of Adient, issued (i) \$500 million (net proceeds of \$494 million) in aggregate principal amount of 7% senior secured notes due 2028 and (ii) \$500 million (net

proceeds of \$494 million) in aggregate principal amount of 8.250% senior unsecured notes due 2031. Interest on both of these notes is paid on April 15 and October 15 each year, beginning on October 15, 2023. These notes contain covenants that are usual and customary. The total net proceeds of \$988 million along with cash on hand were used primarily to redeem \$350 million of the senior secured term loan facility under the Term Loan B Agreement, and repurchase €700 million (\$743 million) of the 3.50% unsecured notes due 2024 as described below. Adient paid \$16 million in debt issuance costs for these debt issuances.

AGH also maintains 4.875% USD-denominated unsecured notes due 2026. The aggregate principal amount of these notes was \$795 million as of June 30, 2024 and September 30, 2023.

AGH also previously maintained &823 million aggregate principal amount of 3.50% unsecured notes due in August 2024. During March 2023, Adient repurchased &823 million (\$743 million) of the 3.50% unsecured notes at a premium of &823 million (\$7 million) plus &823 million (\$8 million) of accrued and unpaid interest, and expensed &823 million (\$2 million) of previously deferred financing costs to net financing charges. As of June 30, 2024, the remaining balance of this debt was &8233 million (\$132 million) and is classified as current portion of long-term debt on the consolidated statement of financial position.

#### Sources of Cash Flows

	Nine Months Ended June 30,							
(in millions)		2024	2023					
Cash provided by operating activities	\$	280 \$	373					
Cash used by investing activities		(183)	(164)					
Cash used by financing activities		(313)	(261)					
Capital expenditures		(194)	(177)					

*Operating Cash Flows:* The decrease in cash flows from operating activities is primarily due to lower profitability driven by lower production volumes for the first nine months of fiscal 2024, partially offset by favorable changes to working capital year-over-year.

Investing Cash Flows: The increase in cash used by investing activities is primarily attributable to higher capital expenditures as further explained below.

Financing Cash Flows: The increase in cash used by financing activities is attributable to \$225 million common stock repurchases transacted during the first nine months of fiscal 2024, partially offset by the non-recurrence of prior year debt refinancing activities. Refer to Note 8, "Debt and Financing Arrangements," and Note 11, "Equity and Noncontrolling Interests," of the notes to the consolidated financial statements for additional information.

Capital expenditures: Higher capital expenditures during the first nine months of fiscal 2024 were due primarily to timing of program spend on product launches.

## Working capital

(in millions)	Jun	e 30, 2024	Septem	ber 30, 2023
Current assets	\$	3,999	\$	4,316
Current liabilities		3,686		3,738
Working capital	\$	313	\$	578

Working capital decreased by \$250 million due to decreases in cash and inventories and an increase in restructuring reserve, partially offset by decreases in accrued compensation and benefits.

# Restructuring Costs

During the first nine months of fiscal 2024, Adient committed to restructuring actions ("2024 Plan") resulting in charges of \$152 million which included a charge of \$14 million recorded during the three months ended June 30, 2024. Additional charges totaling \$2 million related to prior year plans were also recorded during the three months ended June 30, 2024. The third quarter charges were mostly related to termination benefits in Europe and will result in future cash expenditures of a similar amount.

The 2024 Plan is being implemented in response to structural changes occurring in the European automotive market and to ensure Adient maintains a competitive cost structure by reducing operating, administrative and engineering costs, and increasing efficiencies. Restructuring actions associated with these specific plans will primarily occur in fiscal years 2025 and 2026 and are expected to be substantially complete by fiscal year 2027. Adient currently estimates that upon completion of the restructuring actions, the 2024 Plan will reduce annual operating costs by approximately \$100 million, which is primarily the result of lower costs of sales and SG&A due to reduced employee-related costs, of which approximately 70% will result in net savings.

Adient's management closely monitors its overall cost structure and continually analyzes each of its businesses for opportunities to consolidate current operations, improve operating efficiencies and locate facilities in low cost countries in close proximity to customers. This ongoing analysis includes a review of its manufacturing, engineering, purchasing and administrative functions, as well as the overall global footprint for all its businesses. Because of the importance of new vehicle sales by major automotive manufacturers to operations, Adient is affected by the general business conditions in the automotive industry. Future adverse developments in the automotive industry could impact Adient's liquidity position, lead to impairment charges and/or require additional restructuring of its operations.

## Repurchases of Equity Securities

In November 2022, Adient's board of directors authorized the repurchase of the Company's ordinary shares up to an aggregate purchase price of \$600 million with no expiration date. Under the share repurchase authorization, Adient's ordinary shares may be purchased either through discretionary purchases on the open market, by block trades or privately negotiated transactions. The number of ordinary shares repurchased, if any, and the timing of repurchases will depend on a number of factors, including share price, trading volume and general market conditions, as well as on working capital requirements, general business conditions and other factors. During fiscal year 2023, Adient repurchased and immediately retired 1,756,777 of its ordinary shares at an average purchase price per share of \$37.00. The aggregate amount of cash paid to repurchase shares during fiscal year 2023 was \$65 million, all of which had been spent as of June 30, 2023. During the third quarter of fiscal 2024, Adient repurchased and immediately retired 2,633,704 of its ordinary shares at an average purchase price per share of \$28.48. The aggregate amount of cash paid to repurchase shares during the third quarter of fiscal 2024 was \$75 million. During the first nine months of fiscal 2024, Adient repurchased and immediately retired 7,098,052 of its ordinary shares at an average purchase price per share of \$31.70. The aggregate amount of cash paid to repurchase shares during the nine months ended June 30, 2024 was \$225 million. As of June 30, 2024, the remaining aggregate amount of authorization remaining under the share repurchase authorization was \$310 million.

#### **Off-Balance Sheet Arrangements**

Adient enters into supply chain financing programs in certain domestic and foreign jurisdictions to either sell or discount accounts receivable without recourse to third-party institutions. Sales or discounts of accounts receivable are reflected as a reduction of accounts receivable on the consolidated statements of financial position and the proceeds are included in cash flows from operating activities in the consolidated statements of cash flows. As of June 30, 2024, \$133 million has been funded under these programs compared to \$170 million as of September 30, 2023.

## **Effects of Inflation and Changing Prices**

The effects of inflation have historically not been significant to Adient's results of operations. Generally, Adient has been able to implement operating efficiencies to sufficiently offset cost increases, which over time have been moderate. The automotive industry has experienced periods of significant volatility in commodity and other input costs, including steel, petrochemical, freight energy and labor costs. This price volatility may continue into the future as demand increases and/or supply remains constrained. Price volatility has resulted in an overall increase of input costs for Adient that may not be, or may only be partially, offset through customer negotiations.

#### **Critical Accounting Estimates and Policies**

See "Critical Accounting Estimates and Policies" under the heading "Item 7" of Adient's Annual Report on Form 10-K for the fiscal year ended September 30, 2023, for a discussion of critical accounting estimates and policies. There have been no material changes to Adient's critical accounting estimates and policies during the three months ended June 30, 2024.

## **New Accounting Pronouncements**

See Note 1, "Organization and Summary of Significant Accounting Policies," of the notes to consolidated financial statements for a discussion of new accounting pronouncements.

#### Other Information

Not applicable

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

As of June 30, 2024, Adient had not experienced any adverse changes in market risk exposures that materially affected the quantitative and qualitative disclosures presented in Adient's Annual Report on Form 10-K for the fiscal year ended September 30, 2023.

#### Item 4. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

As of June 30, 2024, Adient's principal executive officer and principal financial officer evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act")), which are designed to provide reasonable assurance that we are able to record, process, summarize and report the information required to be disclosed in our reports under the Exchange Act within the time periods specified in SEC rules and forms. Based on their evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective to provide reasonable assurance that the information required to be disclosed in reports that we file or submit under the Exchange Act is accumulated and communicated to management, and made known to our principal executive officer and principal financial officer, on a timely basis to ensure that it is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms.

#### **Changes in Internal Control over Financial Reporting**

During the quarter ended June 30, 2024, Adient continued to implement a new ERP system at certain of its 100% owned entities in China. The implementation of the ERP is planned to occur in phases over the coming years for all majority-owned entities in China. There were no other changes in internal control over financial reporting during the quarter ended June 30, 2024 that have materially affected, or are reasonably likely to materially affect, Adient's internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

## Item 1. Legal Proceedings

Adient is involved in various lawsuits, claims and proceedings incident to the operation of its businesses, including those pertaining to product liability, product safety, environmental, safety and health, intellectual property, employment, trade and other regulatory compliance, commercial and contractual matters and various other matters. Although the outcome of any such lawsuit, claim or proceeding cannot be predicted with certainty and some may be disposed of unfavorably to Adient, it is management's opinion that none of these will have a material adverse effect on Adient's financial position, results of operations or cash flows. Adient accrues for potential liabilities in a manner consistent with accounting principles generally accepted in the United States; that is, when it is probable a liability has been incurred and the amount of the liability is reasonably estimable.

Information with respect to this item may be found in Note 17, "Commitments and Contingencies," of the notes to consolidated financial statements in this Quarterly Report on Form 10-Q, which information is incorporated herein by reference.

Additional information on Adient's commitments and contingencies can be found in Adient's Annual Report on Form 10-K for the fiscal year ended September 30, 2023.

#### Item 1A. Risk Factors

There are no material changes from the risk factors as previously disclosed in Adient's Annual Report on Form 10-K for the fiscal year ended September 30, 2023.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## (a) Unregistered Sale of Equity Securities

None.

## (b) Use of Proceeds

None.

## (c) Repurchase of Equity Securities

Share repurchase activity during the three months ended June 30, 2024 was as follows:

Periods	Total Number of Shares (or Units) Purchased	Average Price Paid per Share (or Unit)	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares (or Units) that may yet be Purchased Under the Plans or Programs (in millions) <sup>(1)</sup>
April 1 to April 30, 2024	_	\$ —	_	\$ 385
May 1 to May 31, 2024	1,733,826	28.84	1,733,826	335
June 1 to June 30, 2024	899,878	27.78	899,878	310
	2,633,704	\$ 28.48	2,633,704	\$ 310

(1) In November 2022, Adient's board of directors authorized the repurchase of the Company's ordinary shares up to an aggregate purchase price of \$600
million with no expiration date. Under the share repurchase authorization, Adient's ordinary shares may be purchased either through discretionary purchases on
the open market, by block trades or privately negotiated transactions. The number of ordinary shares repurchased, if any, and the timing of repurchases will
depend on a number of factors, including share price, trading volume and general market conditions, as well as on working capital requirements, general
business conditions and other factors. Repurchased shares were retired immediately upon repurchase.

## Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

Not applicable.

# Item 5. Other Information

During the third quarter of fiscal year 2024, none of Adient's directors or executive officers adopted or terminated any "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement" as those terms are defined in Item 408(a) of Regulation S-K.

# Item 6. Exhibits

# EXHIBIT INDEX

Exhibit No.	Exhibit Title
31.1	Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
22.1	
32.1	Certification of Periodic Financial Report by the Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the
	Sarbanes-Oxley Act of 2002.
101.INS	Inline XBRL Instance Document (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded
101.1105	within the Inline XBRL document)
	The same of the sa
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101 DEE	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.DEF	millie ABKL Taxonomy Extension Definition Linkoase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
	•
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and contained in Exhibit 101)

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Adient plc

By: /s/ Jerome J. Dorlack

Jerome J. Dorlack

President and Chief Executive Officer

Date: August 6, 2024

By: /s/ Mark A. Oswald

Mark A. Oswald

Executive Vice President and Chief Financial Officer

Date: August 6, 2024

#### Certification

#### I, Jerome J. Dorlack, certify that:

- 1 I have reviewed this quarterly report on Form 10-Q of Adient plc;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3 Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 6, 2024

By: /s/ Jerome J. Dorlack

Jerome J. Dorlack

President and Chief Executive Officer

#### Certification

#### I, Mark A. Oswald, certify that:

- 1 I have reviewed this quarterly report on Form 10-Q of Adient plc;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3 Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 6, 2024

By: /s/ Mark A. Oswald

Mark A. Oswald

Executive Vice President and Chief Financial Officer

## CERTIFICATIONS OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER

#### **PURSUANT TO**

#### 18 U.S.C. SECTION 1350,

#### AS ADOPTED PURSUANT TO

#### SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Jerome J. Dorlack, certify, as of the date hereof, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of Adient plc on Form 10-Q for the period ended June 30, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Adient plc.

Date: August 6, 2024

By: /s/ Jerome J. Dorlack

Jerome J. Dorlack

President and Chief Executive Officer

I, Mark A. Oswald, certify, as of the date hereof, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of Adient plc on Form 10-Q for the period ended June 30, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Adient plc.

Date: August 6, 2024

By: /s/ Mark A. Oswald

Mark A. Oswald

Executive Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to Adient plc and will be retained by Adient plc and furnished to the Securities and Exchange Commission or its staff upon request.