# LINDSELL TRAIN Global Equity Fund

ALL DATA AS OF 31 OCTOBER 2024

MONTHLY REPORT | FACTSHEET

# **Fund Objective & Policy**

To increase the value of Shareholders' capital over the longer term from a focused, actively managed portfolio of global equities, primarily those listed or traded on Recognised Exchanges in developed countries world-wide. The Fund's investment performance is compared with the MSCI World Index and is reported in Sterling. The fund is not constrained by the benchmark (MSCI World Index) and will take positions in individual stocks that differ significantly from the Index with the aim of achieving a return in excess of the benchmark.

There is no guarantee that a positive return will be delivered.

# Calendar Year Total Return Performance (%) £

	2019	2020	2021	2022	2023
Global Equity Fund (B Dist.)	+19.4	+11.7	+0.6	-4.4	+6.3
MSCI World Index	+22.7	+12.3	+22.9	-7.8	+16.8
Relative Return	-3.3	-0.6	-22.3	+3.4	-10.5

# Total Return Performance to 31st October 2024 (%) £

						Annualised		
	1m	3m	YTD	1yr	3yr	5yr	10yr	Since Launch
Global Equity Fund (B Dist.)	-0.4	+1.4	+9.0	+15.6	+3.3	+4.6	+12.3	+12.9
MSCI World Index	+2.3	+2.4	+15.5	+26.2	+8.7	+12.2	+12.2	+11.9
Relative Return	-2.7	-1.0	-6.5	-10.6	-5.4	-7.6	+0.1	+1.0

**Source:** Morningstar Direct. Fund performance is based on B Dist. Class shares. Total return is provided net of fees with dividends reinvested. For periods greater than one year, returns are shown annualised.

Past performance is not a guide to future performance.

### **Fund Information**

Type of Scheme	Dublin OEIC (UCITS)
Launch Date	16 March 2011
Classes	A Dist. / B Dist. / B / C (US\$) / D Dist. / E (€)
Base Currency	GBP(£)
Benchmark	MSCI World Index
Dealing & Valuation	12 noon each Dublin & UK Business Day
Year End	31December
Dividend XD Dates	1 January, 1 July
Pay Dates	31 January, 31 July

# **Fund Assets**

	£4,031m
Share Price	
A Dist.	£3.9109
B Dist.	£4.5317
В	£1.1610
С	\$2.5507
D Dist.	£3.0959
Е	€1.7264

**Source:** Lindsell Train Limited and Link Fund Administrators (Ireland) Limited.

# **Fund Profile**

The portfolio is concentrated, with the number of stocks ranging from 20-35, and has low turnover.

# **Portfolio Managers**

James Bullock Michael Lindsell Nick Train

# **Investment Manager & Distributor**

Lindsell Train Ltd, 66 Buckingham Gate, London, SW1E 6AU

Tel: +44 (0) 20 7808 1210 info@lindselltrain.com

# Manager

Waystone Management Company (IE)

Regulated by the Central Bank of Ireland

# **Top 10 Holdings (% NAV)**

# **London Stock Exchange Group** 9.31 **RELX** 9.29 Nintendo 8.90 Diageo 6.49 FICO 5.50 Walt Disney 4.92 Prada 4.71 Intuit 4.71 TKO 4.60 4.55 Hargreaves Lansdown

# **Sector Allocation (% NAV)**



# **Country Allocation (% NAV)**



# Allocation and holdings subject to change.

# **Share Class Information**

	Minimum Investment	Management Fees	Ongoing Charges Figure (OCF)*	ISIN	Sedol
A Dist.	£1,500	0.60% p.a.	0.67% p.a.	IE00B644PG05	B644PG0
B Dist.	£150,000	0.60% p.a.	0.67% p.a.	IE00B3NS4D25	B3NS4D2
В	£150,000	0.60% p.a.	0.67% p.a.	IE00051RD3C4	BP2P6W1
С	\$250,000	0.60% p.a.	0.67% p.a.	IE00BK4Z4V95	BK4Z4V9
D Dist.	£200m	0.45% p.a.	0.52% p.a.	IE00BJSPMJ28	BJSPMJ2
Е	€100,000	0.60% p.a.	0.67% p.a.	IE00BF2VFW20	BF2VFW2

<sup>\*</sup>The OCF is a measure of the Fund's total operating expenses over 12 months, including management fee, as a percentage of the Fund's net assets. The OCF is based on expenses and average assets for the year ending 29<sup>th</sup> December 2023. It is calculated by the Fund Administrator and published in the KIID dated 16<sup>th</sup> February 2024. It is an indication of the likely level of costs and will fluctuate as the Fund's expenses and average net assets change. The OCF excludes any portfolio transaction costs. A copy of the latest prospectus and the Key Investor Information Document for each class is available from www.lindselltrain.com.

# **Contacts**

# **Company/Fund Registered Office**

Lindsell Train Global Funds plc, 33 Sir John Rogerson's Quay, Dublin, Ireland

# **Depositary & Custodian**

The Bank of New York Mellon SA/NV Regulated by the Central Bank of Ireland

# Fund Administrator, Dealing & Registration

Waystone Fund Administrators (IE) Limited

Tel: +353 1 400 5300 Fax: +353 1 400 5350

Email: wfs-dublinta@waystone.com

1st Floor, 2 Grand Canal Square, Grand Canal Harbour, Dublin, Ireland Regulated by the Central Bank of Ireland

# **Board of Directors**

Alex Hammond-Chambers Claire Cawley David Dillon Lesley Williams Keith Wilson Please refer to Lindsell Train's Glossary of Investment terms here.

# **Investment Team Commentary**

October proved a challenging month for relative performance, with the Fund down modestly in sterling terms, at -0.4%, compared with the index, up 2.3%. Notable positive contributors included Nintendo, FICO, London Stock Exchange Group (LSEG) and RELX, while the main detractors were Diageo, Shiseido, eBay and Heineken.

Innovation was front and centre amongst our information services and financial data companies this month.

RELX hosted an impressive teach-in event on its Legal division, showcasing the capabilities of its various Alenabled offerings, from its legal analytics platform Lexis+ to its next-generation personalized legal AI assistant, Protégé. The segment's growth rate has been accelerating on the back of a steady mix shift away from print and electronic reference services, towards these higher-utility analytics and decision-making tools. To quote one analyst, 8% growth is now a question of 'when, not if', which will represent a quadrupling of the 2% revenue growth we had previously witnessed for a number of years. It now seems far more generally accepted that RELX's vast and proprietary datasets, leading brands, and well-established installed user base stand it in good stead to be an Al beneficiary, rather than a victim. Indeed, the new debates are now instead about just how high the growth rate can become, and for how long it can be sustained – far better problems to have! Just as the invention of Microsoft Excel clearly didn't lead to the extinction of the bookkeeping profession, which has grown robustly over the ensuing decades, we expect that RELX's Al-enabled tools will prove a similar boon to the legal profession going forward. Our conviction on RELX's improved business prospects – not just within the Legal segment, but also notably for its Risk division as well - led us to consciously upweight our position in the Fund over the last few years, and it now ranks as one of our largest holdings. The company is up 21% year-to-date, yet still trades at a discount to US information services peers with similar growth algorithms.

Al-enabled services also featured heavily at Intuit's recent Investor Day. Intuit Assist, the company's self-described 'Generative Al-powered financial assistant', was only first introduced last year, but already its influence is clearly being felt across the board. 80% of customers who have used it resolve their issues in under five minutes, without the need for human assistance. It has increased the speed at which QuickBooks Online (QBO) customers get paid by 45%, and more than halved the amount of time taken to auto-generate bills directly from PDFs. More than 3.1 billion emails with Al-generated content have now been sent through Mailchimp to date. And clearly potential customers want access to these capabilities: the company has seen a 9% uplift in onboarding flow completion rates for QuickBooks Online trialers, and a 2% improvement in conversion for TurboTax's Tax Hub. The key takeaway here is that Intuit has been able to deliver these productivity improvements not because they necessarily have the best in-house software developers, but because they have access to a phenomenal treasure trove of underlying consumer data via their accounting software and tax filing pillars: 95 petabytes of data in fact, containing 580,000 financial attributes per SMB (small/medium-sized business) and 60,000 tax and financial attributes per consumer, all collectively enabling 60 billion machine learning predictions per day. Although it's difficult to parse out the exact Alrelated revenue contribution at this stage given that Intuit has chosen to integrate these new capabilities into the underlying products directly and not monetise them separately, there's no doubt that they're improving customer satisfaction and engagement, and hence the implications for future revenue growth are undoubtedly positive.

Meanwhile at LSEG, another significant holding, optimism continues to build around the core Data & Analytics segment. The company has put in a huge amount of work behind the scenes over the last few years in the wake of the Refinitiv acquisition, and this is becoming increasingly visible, as product innovations, competitive displacements and strong retention rates are all now contributing to an accelerating top line. 2025 will be a highly symbolic year, as the company finally sunsets the legacy Eikon system, and completes the transition to the vastly superior Workspace platform. However, of far greater interest are the first fruits of LSEG's important Microsoft partnership, with notable upcoming product launches including Meeting Prep, Interoperability, Entra, the first Data-as-a-Service (DaaS) dataset, and Open Directory. The latter product is particularly noteworthy as it represents a direct challenge to Bloomberg Chat, often cited as one of the key supporting pillars of the competing Bloomberg ecosystem. We're enthused about the additional utility that these products will bring to LSEG's Data & Analytics customers, and by extension, the increased pricing and hence revenue growth that the company should be able to realise in the coming years.

Finally, it's not often that triple-digit growth figures get bandied around, let alone within the Consumer space, but this is exactly what Prada delivered this quarter: its sister brand, Miu Miu, grew a remarkable +105% year-on-year as the brand continues to enjoy an impressive renaissance. The flagship Prada brand also did well to post positive growth, bucking the near ubiquitous trend of revenue declines at its peers across the wider Luxury industry. When we first invested in Prada back in 2019, we saw historic brands with considerable turnaround potential, and it seems that this ongoing, secular self-improvement story has managed to provide a certain level of protection and separation from industry fluctuations thus far. However, we don't take this perceived insulation for granted, and continue to carefully weigh up Prada's idiosyncratic selfhelp opportunities against a challenging consumer backdrop, at least in the shorter term.

Please refer to Lindsell Train's Glossary of Investment terms here.

# **Investment Team Commentary**

# Ben van Leeuwen, 8th November 2024

The top three absolute contributors to the Fund's performance in October were Nintendo, FICO and LSEG, and the top three absolute detractors were Diageo, Shiseido, and eBay.

Source: Lindsell Train, Morningstar & Bloomberg. All data as of 31st October 2024.

Note: All stock returns are total returns in local currency unless otherwise specified.

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