# **Key Information Document**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

# **Octopus Titan VCT Plc**

ISIN: GB00B28V9347; SEDOL: B28V934

This Key Information Document (KID) is issued and approved by Octopus Investments Ltd, authorised and regulated in the UK by the Financial Conduct Authority (FCA).

Website: <u>www.octopusinvestments.com</u> Customer enquiries: +44 (0)800 316 2295

Date of production 16/09/2019

## You are about to purchase a product that is not simple and may be difficult to understand

## What is the product?

New issue shares in Octopus Titan VCT plc (the "Company") which is a Venture Capital Trust (VCT) listed on the London Stock Exchange. It primarily invests into unquoted UK smaller companies which are VCT qualifying with strong growth potential.

### **Investment policy**

The Company's focus is on providing early stage, development and expansion funding to unquoted companies. The Company typically makes an initial investment of £100,000 to £5 million and will make further follow on investments into existing portfolio companies. The intention is to hold a portfolio of largely unquoted technology companies that are VCT qualifying. The portfolio consists of both established and developing companies (around 75) from a broad range of sectors, targeting high levels of capital growth.

The Board control the overall risk of the portfolio by ensuring that the Company has exposure to a diversified range of investee companies from a number of different technology sectors. In order to limit the risk to the portfolio that is derived from any particular investment, at the point of investment no more than 15% of the Company by value will be in any one investment.

Investment decisions made for VCT qualifying investments must adhere to HMRC's VCT qualification rules. In considering a prospective investment in a company, particular regard is made to:

- The strength of the management team
- Large, typically global, addressable markets
- The investee company's ability to sustain a competitive advantage
- The existence of proprietary technology
- Visibility over future revenues and recurring income
- The company's prospects of being sold or floated in the future, at a significant multiple on the initial cost of investment.

### **Dividend Policy**

Octopus Titan VCT aims to pay regular tax-free dividends of at least 5p per share annually, as well as offering investors the potential for special dividends if portfolio companies are sold at a significant profit.

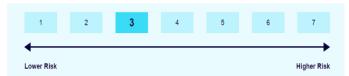
### Who is this product suitable for?

A typical investor for whom the Offer is designed is a UK taxpayer over 18 years of age with an investment range of between £3,000 and £200,000 who consider the investment policy to be attractive. This may include retail, institutional, sophisticated investors and high net worth individuals who already have a portfolio of non-VCT investments. Investors need to be comfortable that investing in smaller UK companies is higher risk than some other investments and have a longer investment horizon of at least 5 years. Your shares may be difficult to sell, it may take time to find a buyer or you may have to accept a price lower than the NAV (net asset value – value per share on a specific date or time) of the investment.

#### **Recommended Holding Period**

There is no recommended holding period for VCT shares, although for the purposes of this Key Information Document (to allow you to compare this with other similar products) the recommended holding period is stated as 5 years. This is because VCT shares must be held for a minimum of 5 years in order to retain the 30% upfront income tax relief.

### What are the risks and what could I get in return?



The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because you are unable to sell your shares.

We have classified this product as 3 out of 7 under the required methodology, which is medium-low risk class. This rates the potential losses from future performance at a medium low level, however poor market conditions are likely to impact the amount you could get back. The risk indicator is based on the historical share price total return.

Investment in unquoted companies, which constitutes most of the Company's portfolio, by its nature, involves a higher degree of risk than some other investments.

The value of the shares may go down as well as up. This product does not include any protection from future market performance so you could lose some or all of your investment.

There is no certainty that the market price of shares will fully reflect their underlying NAV or that any dividends will be paid, nor should shareholders rely upon any share buyback policy to offer any certainty of selling their shares at prices that reflect their underlying NAV.

The risk indicator assumes you keep the product for 5 years. If you sell early the risk indicator may be different.

For full details on the risks associated with the Octopus Titan VCT refer to page 7 of the Prospectus dated 16 September 2019 under the section titled 'What are the key risks that are specific to the issuer' which is available on our website <a href="https://www.octopusinvestments.com/titan">www.octopusinvestments.com/titan</a>

This table shows the money you could get back over the next 5 years, under different scenarios, assuming you make an initial investment of £10,000. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products.

Scenarios		1 Year	3 Year	5 Years (recommended holding period)
Stress Scenario	What you might get back after costs	£5,427	£6,536	£5,738
	Average return each year	-45.73%	-13.22%	-10.51%
Unfavourable Scenario	What you might get back after costs	£9,314	£9,877	£10,684
	Average return each year	-6.86%	-0.41%	1.33%
Moderate Scenario	What you might get back after costs	£9,932	£11,211	£12,654
	Average return each year	-0.68%	3.88%	4.82%
Favourable Scenario	What you might get back after costs	£10,975	£13,186	£15,532
	Average return each year	9.75%	9.66%	9.21%

The scenarios presented are an estimate of future performance based on past data and specific formulas prescribed by the regulation and are theoretical and so not an exact indicator. What you get will depend on how the market performs and how long you keep the investment. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where you are unable to sell your shares.

The figures shown include all the costs of the product itself, where applicable, but may not include all the costs that you pay to your adviser or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The figures shown do not include any upfront income tax relief you receive on your investment or take into account any penalties to which this investment may be subject, from HMRC, in the event of a sale before 5 years. Any dividends paid out by the VCT are also tax-free.

# What happens if Octopus Titan VCT is unable to pay out?

If the Octopus Titan VCT is unable to facilitate a share buyback then you could sell your VCT shares on the secondary market. The number of buyers of second-hand VCT shares is limited, as a result, selling shares directly into the market can produce a poor result.

As a shareholder of Octopus Titan VCT you are not covered by the Financial Services Compensation Scheme (FSCS).

### What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs. The amounts shown here are the cumulative costs of the product itself, for three different holding periods.

The figures assume you make an initial investment of £10,000. The figures are estimates and may change in the future. The person selling you or advising you about this product may charge you additional costs. If so, this person will provide you with information about their costs, and show you the impact that all costs will have on your investment over time. This does not take into account any penalties that may be incurred by HM Treasury for selling prior to the 5 year holding period.

Scenarios	If you cash in after 1 year	If you cash in after 3 years	If you cash in at 5 years
Total costs	£1,012	£1,959	£2,931
Impact on return (RIY) per year	10.49%	6.69%	5.90%

The table below shows the impact each year of the different types of costs you might get at the end of the recommended holding period (5 years) and, what the different cost categories mean. This table shows the impact on return per year.

One off costs	Entry costs	1.21%	The impact of the costs you pay when entering your investment. The entry cost assumes a Octopus initial charge of 5.5% (direct application) and is the most you will pay, if you invest through a discount broker or financial adviser the Octopus initial charge would be 3%.
	Exit costs	0.00%	The impact of the costs of exiting your investment. See the 'How long should I hold it and can I take money out early' section below.
Ongoing costs	Portfolio transaction costs	0.30%	The impact of the costs relating to buying and selling underlying investments for the product. This also includes arrangement, monitoring, director and exit fees. These costs are payable by the underlying portfolio companies rather than by the fund itself.
	Other ongoing costs	2.74%	The impact of the costs taken each year. This takes into account the Octopus annual management charge of up to 2% as well as all other running costs associated with the fund (director remuneration, registrar fees, audit fees, listing fees, printing cost etc.)
Incidental costs	Performance fees	1.67%	If the NAV plus cumulative dividends of the Octopus Titan VCT at the yearend (31 December) exceeds the previous highest NAV plus cumulative dividends (net of performance fees already taken), Octopus will charge a 20% performance fee on the excess.
	Carried interests	0.00%	There are no carried interests associated with this product.

# How long should I hold it and can I take money out early?

You must hold onto the shares for a minimum of 5 years in order to retain the upfront income tax relief. If you choose to disinvest before the 5 year holding period you will have to pay any income tax relief back to HMRC and there may be additional penalties. Your shares may be difficult to sell, there isn't an active market for VCT shares in the way there is for shares in many other listed companies. This means that if you decide to sell your VCT shares, it may take time to find a buyer, or you may have to accept a price lower than the NAV of the investment. The Octopus Titan VCT offers investors a share buyback facility, provided there are funds available and will purchase them at a small discount to the NAV price which is currently 5%. The buybacks are conducted at the Board's discretion, therefore there are no guarantees that shares will always be sold on request.

### How can I complain?

If you have a complaint, you can contact Octopus Investments by phone on 0800 316 2295, by email complaints@octopusinvestments.com or in writing to 'The Complaints Manager, Octopus Investments Ltd, 33 Holborn, London, EC1N 2HT'.

# Other Relevant Information:

Other relevant information relating to the Octopus Titan VCT can be found in the Prospectus (which acts as the Terms & Conditions of the offer), the brochure. You should read pages 24-25 of the Titan VCT brochure dated September 2019 which outlines the key risks and conflicts of interests not covered in this Key Information Document. This Key Information Document is in relation to subscribing to new issue shares under the prospectus offer dated 16 September 2019, if shares are purchased on the secondary market or through other means the costs may be different and you would not be eligible to claim the 30% upfront income tax relief.

The cost, performance and risk calculations included in this Key Information Document follow the methodology prescribed by EU rules, as stated in the PRIIPs Regulation and as transposed in UK law in the FCA Handbook.