

# Capital Limited **2022 Results**



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### 2022 Financial Overview

#### **Financial Results**



14% increase YoY at the mid point



### 2022 Financial Overview

#### **Balance Sheet**



## **Investment Proposition**

#### Premium Provider

Premium equipment, strong partnerships with premium suppliers, a leader in technology



### Exposure To Energy Transition

Increasing exposure to structural cycle in battery metals (copper, graphite, lithium and nickel)

#### Best In Class Returns and Margins

2022 ROCE >25% and EBITDA margins ~30%



#### Local Community and Environmental Focus

>90% national employees

Deploying innovative technologies and emission reduction initiatives

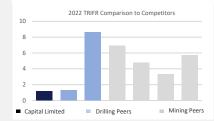
## Tier-1 client portfolio and asset base

Long term partnerships with major miners including AngloGold Ashanti, Barrick, B2Gold, Centamin, Kinross



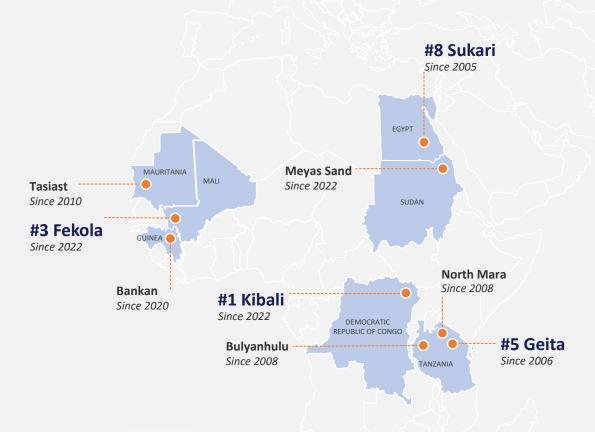
#### Peer Leading Safety Record

Total Recordable Incident Frequency Rate (TRIFR) – 1.2





## Operations at Africa's Top Producing Gold Mines



















**Long-term relationships** Four >10 years



Established operations at four of Africa's top 10 largest gold mines (by production)



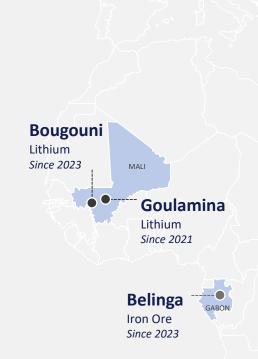
**Exposure to emerging top-tier projects at Bankan and Meyas Sand** 



Multi-year repeat revenue at long life and low-cost mines



## Non-Gold Tier 1 Emerging Growth Clients









Demand for minerals that support renewable energy technologies



Expanded commodity mix over the past 12 months, adding lithium, copper, nickel, graphite and iron ore



World-class large-scale projects offer significant growth potential



**Contracts remain with blue-chip customers** 

















## MSALABS Growing Global Footprint









































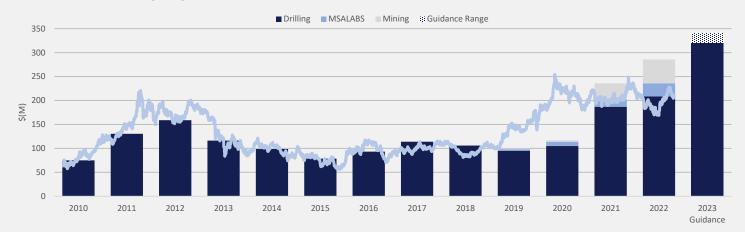




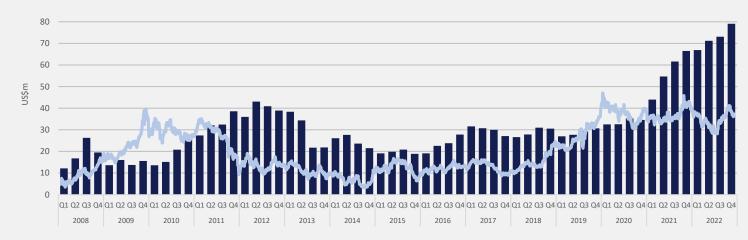
Chrysos

## Diversification Driving Exponential Growth

#### Annual Revenue (\$M) and Gold Price



#### Quarterly Revenue (\$M) and Gold Price



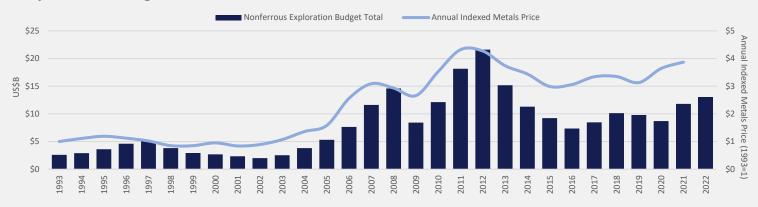
### **Strong Track Record and Transformative Growth in Revenue**

- Capital has added laboratories (MSALABS) and mining services (Capital Mining) to its historical drilling offering
- Significant growth driven by all business divisions drilling, mining and laboratories
- New service offerings help decouple our growth trajectory from commodity prices
- Capital group revenue up over 115% since 2020 while gold prices are now broadly in line with 2020 average gold price



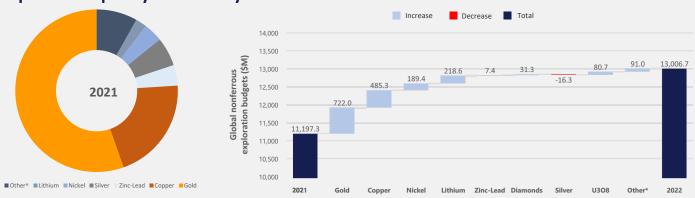
### Macro Supportive of Increased Exploration Activity

#### **Exploration Budget Vs Annual Indexed Metals Price**



Source: S&P Global Market Intelligence

#### **Exploration split by commodity 2021-2022**



Source: S&P Global Market Intelligence

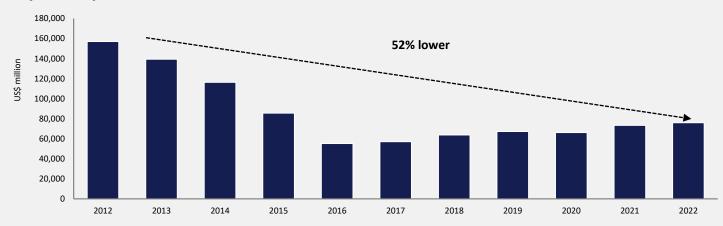
### **Highly Supportive Metal Price Environment**

- Metal and gold prices trading at healthy levels, well above global cost curves - supportive of strong activity
- Exploration spend continuing to increase but still well below previous cycle peak levels
- Energy transition is creating a wave of new demand as highlighted from the increase in exploration across copper, nickel, & lithium, adding to traditional gold demand



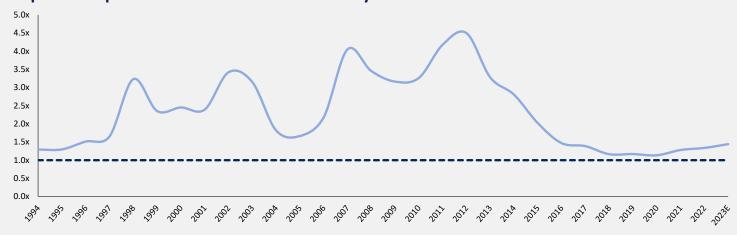
## Long Term Demand Requires Significant Investment

#### **Capex – Top Global Miners**



Source: RBC Capital Markets estimates, FactSet

#### Capex-to-depreciation at 1.3x is close to a 30-year low



Source: RBC Capital Markets estimates, FactSet

### Global mining capex yet to materially respond to future demand

- Long term demand outlook is very positive with metals critical for the global energy transition
- However top miners' capex spend is down >50% (inflation adjusted) from previous cycle peak levels
- The ratio of capex to depreciation is also at three-decade lows suggesting little investment is yet being made on net new supply



## Integrated Provider - Five Key Pillars



- End-to-end drilling services for exploration and production projects
- Diversified rig fleet of 129 rigs, largest in Africa
- Focus on mine-site based drilling contracts





- Load and Haul services for mining operations
- Fleet of 37 Heavy Mining Equipment (HME)
- New business stream since 2019
- Commenced major contract at Sukari in 2021





- Full range of geochemical analysis services
- Strategic partnership with Chrysos PhotonAssay™ technology
  - Undergoing rapid expansion



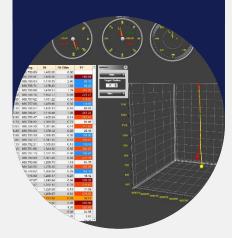


- Investments in African exploration and mining companies
- Developed as a complementary funding option in addition to existing services



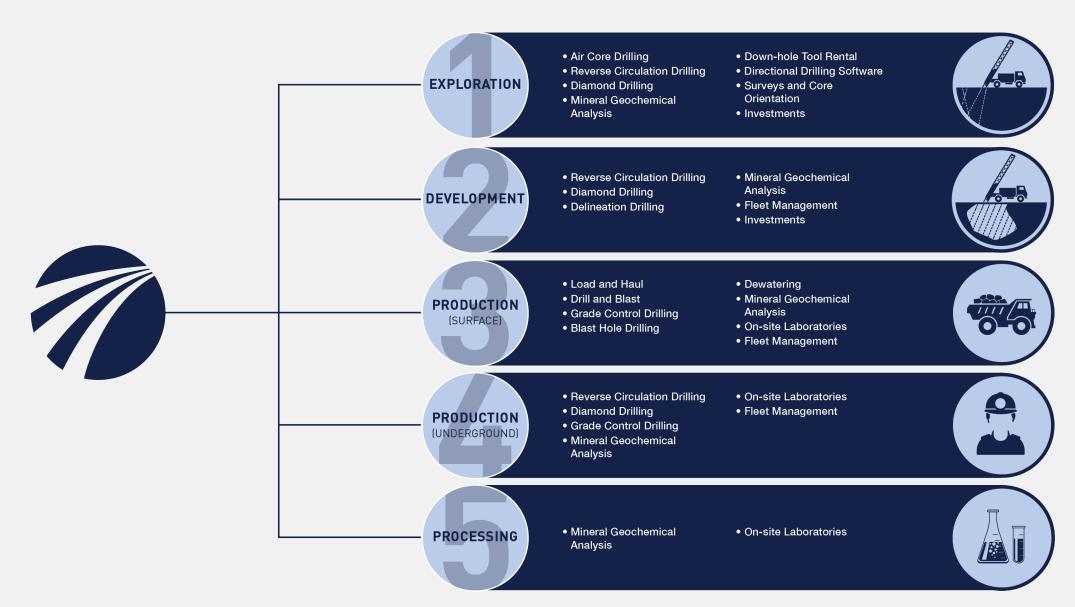


- Forefront of technology in the sector
  - Allocated budget
- Appointed Innovation manager





## Services Across the Mining Cycle

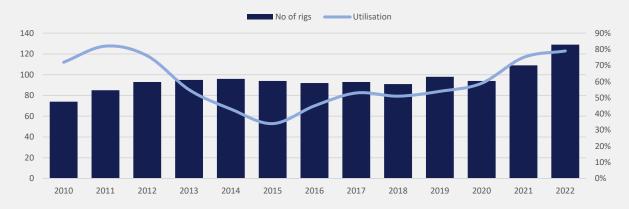


## Drilling: Mine site focused fleet

### Fleet Growth and Higher Utilisation Driving Revenue Growth

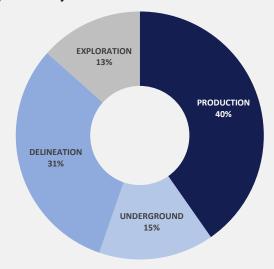
- Strong utilisation: Increase in rig fleet utilisation to 79% average 2022
- Mine site focused: 87% of drilling revenue generated on mine sites
- · Largest rig fleet in the Group's history
  - Rig fleet expanded to 129 rigs, up from 109 in January 2022, net of depletion
- Expanded portfolio of Tier-1 contracts
  - Fekola Gold mine with B2Gold in Mali, one of largest gold mines in Africa
  - Drilling contracts at world class deposits Goulamina (Lithium), Kabanga (Nickel), Belinga (Iron ore), Reko Diq (Copper)

#### **Macro Tailwinds Driving Increasing Rig Utilisation**



Source: Company Data

#### **Drilling Revenue by Activity - FY 2022**



Source: Company Data

#### **Drilling Cycle Stages**

- Rig utilisation increases At Record Levels
  - Strong increase in demand since 2021
- Rig productivity increases Happening Now
  - Extended shifts, 24/7 operations, higher value drilling
- Pricing improves Happening Now
  - Increasing demand translates to upward pricing pressure
- Contract terms and conditions improve Commencing

## Mining: Elevated Reputation and Flexibility to Grow

### **Delivered Milestones Ahead of Schedule and Now Running at Steady State**

#### Record production levels at Sukari

- Contract now running at steady state production in 2022, hitting a daily production record in Q4 2022
- 120Mt open pit waste mining contract to provide load, haul and associated drilling services

#### Exemplary of Capital's broader group strategy

- Capital commenced operations at the Sukari Gold Mine in 2005 with exploration drilling.
- Since then, we have not only been awarded numerous contract renewals but we have also added grade control drilling, blast hole production drilling, maintenance services and now earth moving services

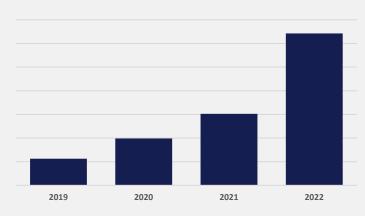
#### Proven Capabilities in Load & Haul provides a platform to grow

- Capital Mining remains highly selective but our reputation has elevated in the market
- We have increased our mining senior operational team
- Opportunities are considered in conjunction with those across drilling and other services



## Laboratories: Platform in Place for Strong Growth

#### **Strong Sample Volume Growth**

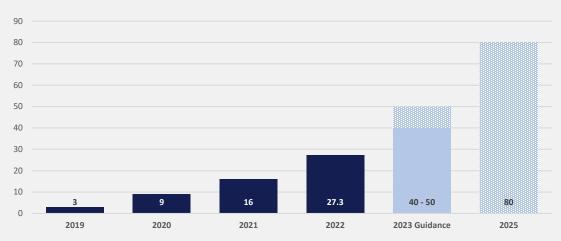




FY 2022 Revenue Breakdown

\*CPA – Chrysos PhotonAssay™

#### **Laboratory Services Revenue (US\$ million)**



#### PhotonAssay Technology a Key Growth Driver

- MSALABS continues to grow rapidly
  - Expansion of geographic footprint across Africa and Canada
  - Growth of traditional geochemistry business as well as rollout of revolutionary Chrysos PhotonAssay™ units
- 21 Chrysos PhotonAssay™ units planned for MSALABS operations by 2025
  - Capable of processing ~30,000–40,000 thousand samples/month
- 2025 guidance of \$80 million +
  - Following the rollout of 21 units by 2025, in conjunction with the expansion of the existing geochemistry business





### Investments: Leveraging our Infrastructure and Expertise

#### **Opportunity Driven Business Development Strategy With Strong Returns Since Inception**

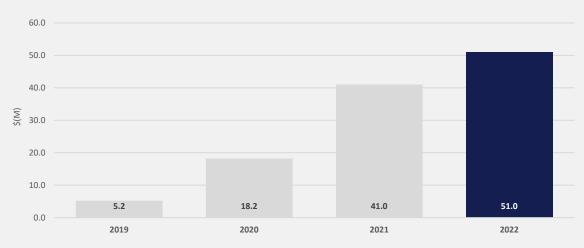
#### **Investment Strategy**

- · Investment Criteria:
  - Strategic alignment with Capital's operations
  - Stand alone investment case, with investment committee oversight
  - Commercial services contracts through traditional tendering process

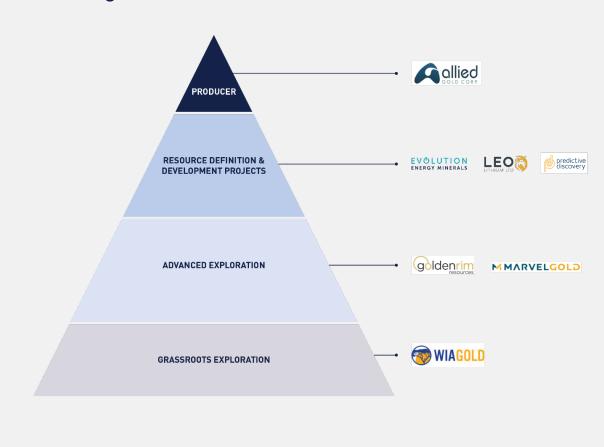
#### Creating strategic partnerships in addition to a strong return on investment:

 Capital has invested a net total of \$12.5 million in the investment strategy since January 2019 with the portfolio at \$38.7 million at the end of 2022

#### **Revenue Generated from Investee Companies**



#### **Portfolio Holdings**<sup>+</sup>



<sup>+&</sup>gt;5% of Investee company OR >5% of Capital DI portfolio

## Financial Results



### 2022 Financial Overview

2022 Financial Overview	FY 2022	FY 2021	% CHANGE FROM FY 2021
Revenue (\$m)	290.3	226.8	28.0
EBITDA (\$m)	90.1	73.3	22.9
EBITDA (adjusted for IFRS 16 leases) <sup>1</sup> (\$m)	86.4	72.4	19.4
EBIT (\$m)	59.7	51.9	15.0
NPAT (\$m)	22.7	70.3	(67.7)
Basic EPS (cent)	11.1	37.0	(70.1)
Adjusted <sup>2</sup> NPAT (\$m)	42.5	36.6	16.2
Adjusted <sup>2</sup> Basic EPS (cent)	21.5	19.2	11.9

Gross Profit (%)	46.3	46.9	(1.3)
EBITDA (adjusted for IFRS 16 leases) 1 (%)	29.8	31.9	(6.6)
EBIT (%)	20.6	22.9	(9.6)
ROCE (%)	25.9	22.7	14.1

Note 1: EBITDA (adjusted for IFRS 16 leases) is EBITDA adjusted for the cash cost of the IFRS16 leases Note 2: Adjusted NPAT/EPS is pre fair value losses / gains on investments

### **Another Strong Performance Across Drilling, Mining and Laboratories**

- Revenue growth driven by a continued focus on long-term mine site contracts and the impressive growth in MSALABS
- Introducing EBITDA (adjusted for IFRS 16 leases): EBITDA adjusted for the cash cost of the IFRS 16 leases
- EBITDA margins and EBIT margins remain robust
- NPAT decline due to non-cash investment losses of the equity portfolio
  - Excluding fair value investment losses, Adjusted NPAT increased c.16% YoY



### EBITDA (adjusted for IFRS 16 leases)

**EBITDA** (adjusted

for IFR16 leases) \$86.4M

	FY 2022 \$M
P&L	
EBITDA	90.1
CASH FLOW	
Cash flow from financing activities	
Repayment of IFRS 16 leases	-3.7
BALANCE SHEET	
ASSETS	
Non-current assets	
Right-of-use assets	16.7
LIABILITIES	
Non-current liabilities	
Lease liabilities	12.1
Current liabilities	
Lease liabilities	4.1
Total lease liabilities	16.3

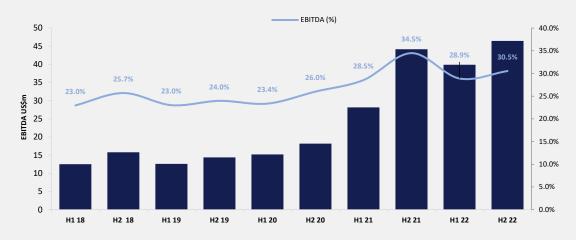


- Reported EBITDA does not take into account IFRS 16 lease payments, most notably the minimum lease cost payment to Chrysos
- While not a significant difference in 2022, this will grow as we roll out more Chrysos PhotonAssay™ units over the coming years
- We will therefore also report 'EBITDA (adjusted for IFRS 16 leases)'
  - This adjusts EBITDA to take into account the cash cost of these lease payments
- More representative of underlying profitability and cash flow generation of the business
- This treats the leases as typical operating leases as would have been the case prior to IFRS 16
  - Therefore, right-of-use liabilities do not need to be factored into the calculation of net debt for the Group



## Consistent, strong returns

#### EBITDA (adjusted for IFRS 16 leases)<sup>1</sup>



### Mine Site Strategy a Key Driver to Stable Margins Through the Cycle

- EBITDA margins (adjusted for IFRS 16 leases) in 2022 of 30%
- Drilling and mining margins expected to remain strong through 2023
- MSALABS will see lower margins near term as it deploys new laboratories which will take time to ramp up to full capacity



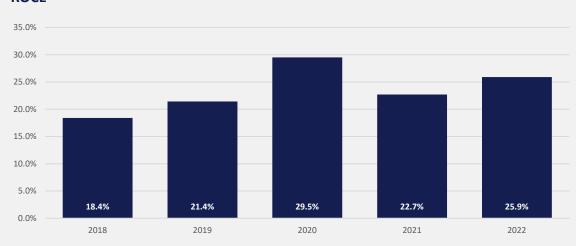
PEER LEADING
RETURNS
>25% ROCE

IN 2022

#### **EBIT**



#### ROCE<sup>2</sup>

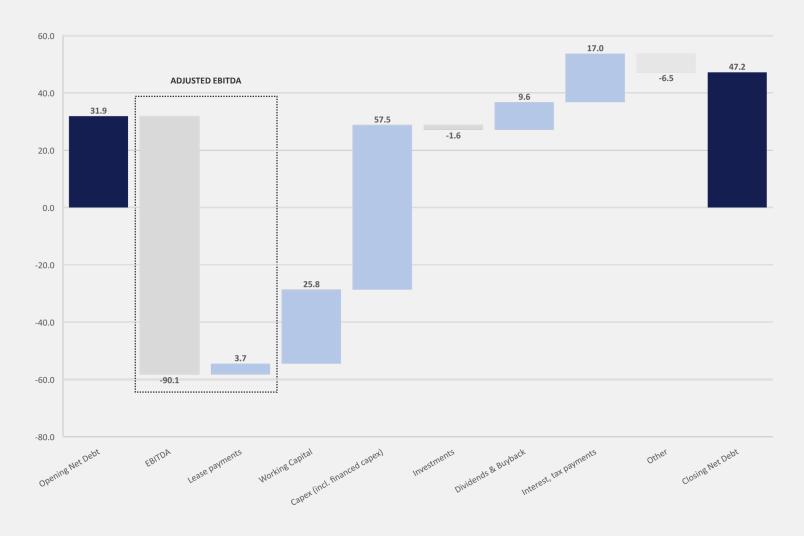


Note 1: EBITDA (adjusted for IFRS 16 leases) is EBITDA adjusted for the cash cost of the IFRS16 leases Note 2: ROCE calculated utilising 12 months EBIT and average yearly capital employed



### 2022 Net Debt Waterfall

#### Net debt (cash) movements



- Strong operating cash flow generation in 2022
- Increased capex and working capital to fund
  - Increased rig count and receivables associated with larger revenues and new contracts
  - Increased replacement capex to ensure reliable young fleet
  - Increased inventory to accommodate increased activity but to also provide comfort to the business while we saw supply chain constraints globally
    - Inventory will fall to normalised levels through H1 2023
- Strong balance sheet (including investments)
  - Adjusted net debt position of \$8.5 million at the end of 2022 (including investments of \$38.7 million)



Net debt / EBITDA

~0.5x

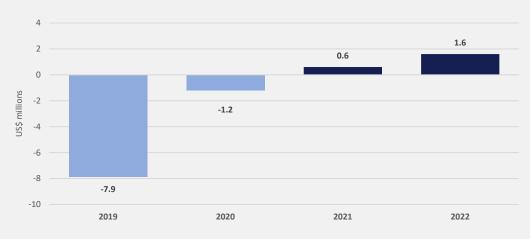
Providing flexibility to grow

### Movement in Investments

#### **Portfolio Summary**

- Capital has invested a net total of US\$12.5 million since January 2019
- We were a net seller in 2022, continuing to rationalise the portfolio and realised net cash proceeds of US\$1.6 million
- The portfolio remains concentrated around a few key holdings with our holding in Predictive Discovery accounting for ~50%

#### **Net Cash flows**



#### 2022 Performance

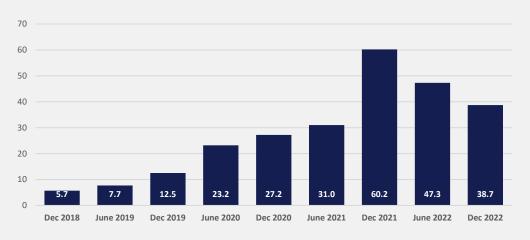
The portfolio was impacted by general market conditions and recorded investment losses (unrealised) of US\$19.8 million

 The total value of investments (listed and unlisted) was US\$38.7 million as of 31 December 2022

- · Total return since strategy formalised
  - 210% total return
  - 33% CAGR since 2019

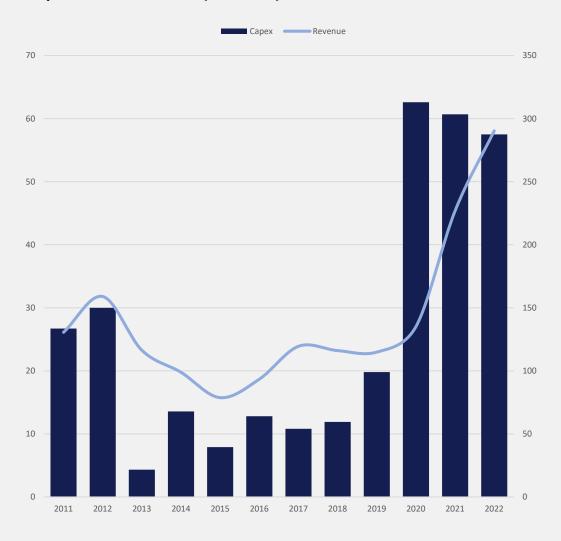
210%
Total Return versus net investment of \$12.5m

#### Value of listed and unlisted investments



## Capital Expenditure

#### **Capex versus Revenue (\$ million)**



#### 2022

- Capex \$57.5 million (cash expenditure, OEM debt financing and prepayments)
  - Including the purchase of 10 rigs from AMS

Higher Sustaining
Capex with
Increased Business
Scale and Growth

#### **Guidance**

- 2023 Capex guidance \$50-60 million
  - Increase includes
    - Additional replacement capex to ensure a young and reliable fleet
    - Higher sustaining capex driven by the expanded fleet
    - Growth in MSALABS including the construction of a number of commercial labs
- Sustaining capex 'rule of thumb'
  - Drilling sustaining ~\$275,000 per active rig per annum
  - Sukari mining and head office ~\$5 million per annum

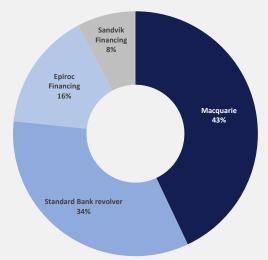
### **Balance Sheet**

Balance Sheet	FY 2022	FY 2021	% Change
Debt	75.6	62.5	21.0
Cash	28.4	30.6	(7.2)
Net debt	47.2	31.9	48.0
Investments	38.7	60.2	(35.7)
Net debt/(cash) (incl. investments)	8.5	(28.3)	
Shareholder Equity	233.3	219.2	6.4

#### **Strong Balance Sheet**

- Adjusted net debt position of \$8.5 million at the end of 2022 (including investments of \$38.7 million)
- Net debt (excluding investments) \$47.2 million
  - Modest gearing: net debt / equity at 20% at end 2022
- Balance sheet and solid pipeline of work provides a strong foundation for further growth

#### **Gross Debt Composition**





## Strong relationships

across banks and OEM finance providers



## Debt refinancing

Further optimisation of debt structure planned for 2023

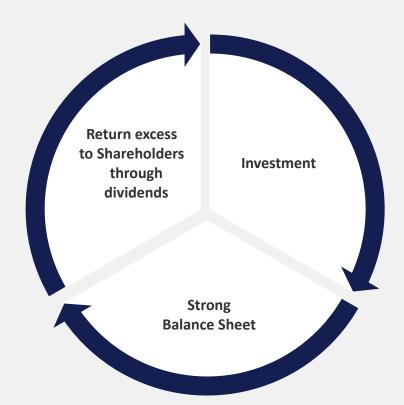
### 2022 Final Dividend



- Final dividend declared for 2022 of US 2.6cps (2021: final dividend of US 2.4cps)
- · Capital has consistently delivered shareholder value through dividends since 2014:
  - "...the Board will aim to approve an annual dividend of up to 20% of the Company's net operating profit after tax"
- We will continue our disciplined approach to capital management – we remain committed to a strong balance sheet

#### **Dividend Payments Since 2014 (US Cents Per Share)**





Dividend Timetable						
March 16, 2023	FY Results Release and Dividend Declaration					
April 13, 2023	Ex-dividend date					
April 14, 2023	Record date					
May 09, 2023	Payment date					

Outlook & Innovation



## Capital Innovation: Accelerating Tech Adoption

#### Advancing technology evaluation

#### Formalising Capital's well-established technology evaluation process

- Adoption of multiple technologies delivered to date
- Technologies aimed at delivering safety, productivity, financial or environmental benefits

#### Appointed Innovation Manager

- Responsible for driving evaluation and adoption of new technologies

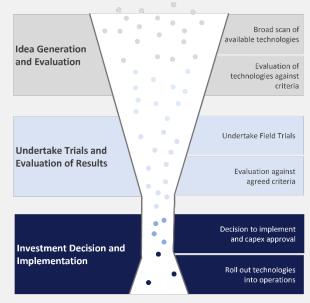
#### Budget allocation

- A dedicated budget provisions for technology trials and early stage rollouts

#### · Technology evaluation criteria includes:

- Addition to service offering: Complimentary service offer with capacity to contribute materially to revenue
- Sustainability contribution: Contributes to delivering on our objectives to drive long-term sustainability for the company, our environment and local communities

#### **Technology evaluation funnel**



#### **Examples of Successful Technology Implementations**



Chrysos PhotonAssay™



Electric Mobile Drill Rigs



Solar Lighting Plants and Communications



**Well Force HiTT Software** 



### New initiatives

#### Mine Power Solutions Limited (MPS)

- Formation of 50:50 joint venture called Mine Power Solutions Limited (MPS) with our partner Enerwhere Limited
- MPS will provide solar hybrid power solutions to our mining customers and our own operations
  - 'Enlite' software effectively operates and optimises diesel / solar microgrids
- **Sustainability benefit:** A more renewable approach to power is critical in any climate strategy as we and our customers commit to net zero emissions by 2050
- · Economic benefit: In addition a hybrid solution can offer cost savings versus diesel power

#### International Apprenticeship and Competency Academy Limited (IACA)

- Developed a joint venture partnership with Tanzanian-based International Apprenticeship and Competency Academy Limited.
   IACA
  - Provides internationally recognised trade skill and international standard competency levels
  - Facilitates an improvement in the standards of training available to our and our client's teams
  - Extends training opportunities across industries
  - Offers International Health & Safety Passport Schemes
- Innovative implementation
  - Trialling augmented reality simulation software for e.g. welding
  - Bringing online testing capability to Tanzania



Mine Power Solutions (MPS)



International Apprenticeship and Competency Academy



### **Outlook and Guidance**

#### **Ongoing Supportive Macro Conditions**

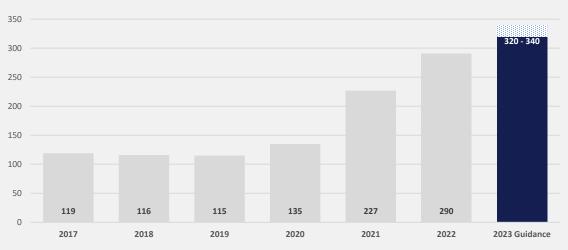
- Commodity prices trading well above cost curves
- Miners balance sheets also remain healthy
  - Positive backdrop for renewed exploration and capex spend
- Strong long term demand outlook supported by energy transition



#### 2023 Guidance

- Drilling: growth supported by higher fleet size YoY and sustained high utilisation
- Mining: Sukari Load and Haul contract contuning at full run rate through 2023
- MSALABS: Revenue driven by new labs and rollout of PhotonAssay™ units
  - 2023 revenue guidance \$40-50 million
- Capex guidance for 2023 of ~\$50-\$60 million
  - Rig replacement and sustaining capex
  - Construction of commercial laboratories
  - Capital innovation

#### **Continued Strong Revenue Performance**



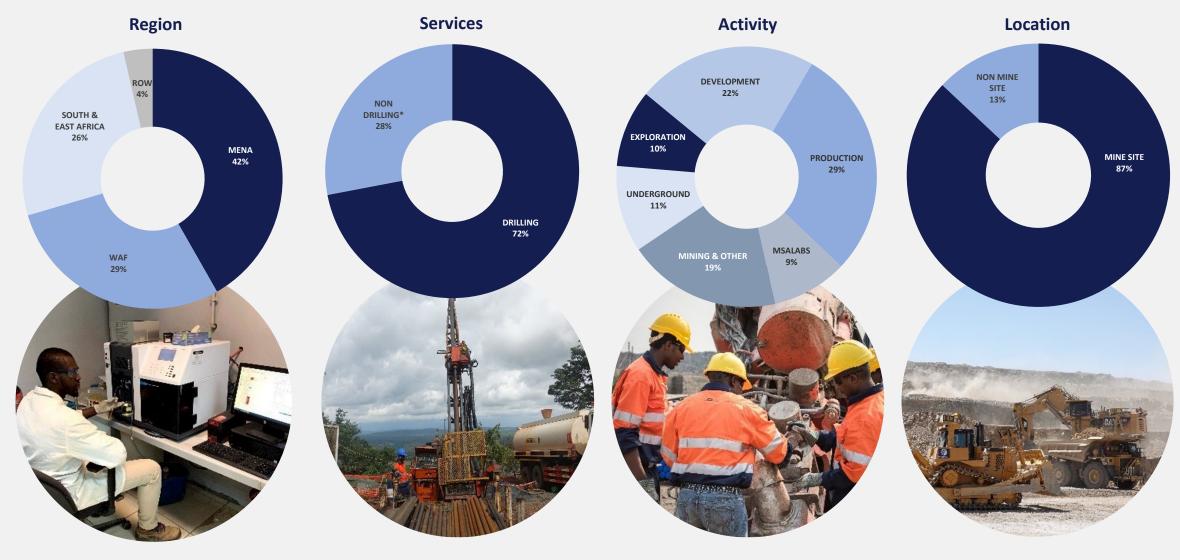
## Q&A



## Appendices



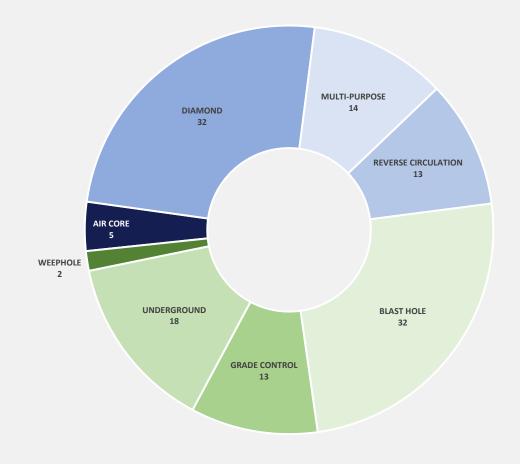
### 2022 Revenue Diversification



<sup>\*</sup> Mining, Maintenance, Laboratory, Equipment Hire

## Rig Fleet and Heavy Mining Equipment

Drill rig fleet: 129 rigs\*





19 trucks (777 & 785) 7 Excavators (390, 395, 6015, 6020 & 6040)



8 Dozers (834 & D10T)

3 Graders (16M)

### **Board of Directors**

#### **Executive**



**Jamie Boyton Executive Chairman** 

- · Over 20 years' experience in finance industry
- Co-founder of Capital Limited (previously Capital Drilling)
- Previously Executive Director and Head of Asian Equity Syndication at Macquarie Bank



**Brian Rudd Executive Director** 

- Over 35 years' experience in the mining industry in Africa and Australia
- Co-founder of Capital Limited (previously Capital Drilling)
- Previous experience includes 6 years as operations/general manager for Stanley **Mining Services** Tanzania (Layne Christensen)



**Peter Stokes** Chief Executive Officer

- Over 25 years' experience across the resources and logistics sectors
- 5 years at Toll Group, 2 years as President Global Logistics
- 4 years as CEO Barminco
- Expertise in managing large, complex multinational organisations, delivering companywide transformation and turnaround, business development, operational management and strategic planning

#### Non-Executive



**David Abery** Senior Ned

- Over 20 years' experience in financial, commercial and strategic matters in African and UK corporate environments
- · Ex Finance Director of Petra Diamonds. Tradepoint Financial Networks (subsequently Virt-X) (AIM) and Mission Testing plc (AIM)



Alex Davidson Ned

- Over 40 years' experience in mining
- 16 years at Barrick Gold; Executive VP of **Exploration and** Corporate Development
- · NED of Yamana Gold and Americas Gold & Silver



Michael Rawlinson Ned

- · Over 25 years' investment banking experience with both private and public companies
- · Senior NED at Hochschild Mining, Chairman at Adriatic Metals and NED at Andrada Mining
- Previously Global Co-Head of Mining and Metals with Barclays and a founding Director at Liberum



Catherine (Cassie) Boggs Ned

- Over 35 years' experience in General Counsel and senior leadership roles for companies in the mining sector
- Chairperson at Hecla Mining Company
- · Previously Partner, Vice-President and General Counsel at Resource Capital Funds
- Previously Senior Vice-**President Corporate** Development for Barrick **Gold Corporation**

Extensive Industry Experience, Solid Complement of Skills

## Capital Limited Competitors

Company	Mkt. Cap.	Cash	Debt	Net Cash	Ent. Val.	Е	BITDA (US\$1	m)	E	V / EBITDA (	(x)	P / Book	Div. Yield	Perf. (12M)
	(US\$m)	(US\$m)	(US\$m)	(US\$m)	(US\$m)	2021a	2022e	2023e	2021a	<b>2022</b> e	2023e	(x)	(%)	(%)
Boart Longyear Group Ltd.	425.9	34.8	210.5	(175.7)	599.2	76.6	n.a	n.a	7.8x	n/a	n/a	1.5x	-	(10.0%)
DDH1 Ltd.	239.9	21.4	39.1	(17.8)	257.7	58.7	66.7	87.7	4.4x	3.9x	2.9x	1.0x	6.6%	(12.6%)
Geodrill Ltd.	110.6	15.1	5.8	9.3	101.3	20.9	38.0	40.6	4.8x	2.7x	2.5x	1.0x	2.5%	21.0%
Foraco International SA	132.7	29.4	105.6	(76.2)	219.6	42.8	66.0	80.0	5.1x	3.3x	2.7x	2.1x	-	(8.9%)
Major Drilling Group International, Inc.	586.6	82.1	18.0	64.1	523.3	71.7	110.7	114.0	7.3x	4.7x	4.6x	1.9x	-	(12.9%)
Mitchell Services Ltd.	47.8	-	27.0	(27.0)	74.8	23.7	22.4	24.5	3.2x	3.3x	3.1x	1.2x	-	(11.0%)
Orbit Garant Drilling, Inc.	21.3	0.7	27.3	(26.6)	47.9	4.5	7.8	11.4	10.6x	6.2x	4.2x	0.4x	-	(6.0%)
Mean - Drilling									6.2x	4.0x	3.3x	1.3x	1.3%	(5.8%)
Downer EDI Ltd.	1,442.8	305.4	1,310.1	(1,004.6)	2,568.5	472.4	488.7	413.6	5.4x	5.3x	6.2x	0.8x	5.3%	(36.0%)
Macmahon Holdings Ltd.	195.9	132.9	300.1	(167.2)	363.1	190.4	202.4	201.7	1.9x	1.8x	1.8x	0.5x	4.6%	(26.3%)
NRW Holdings Ltd.	679.4	105.0	221.6	(116.7)	799.2	192.8	189.2	188.8	4.1x	4.2x	4.2x	1.7x	6.8%	4.1%
Perenti Global Ltd.	456.8	218.7	602.8	(384.2)	850.6	283.6	293.0	362.7	3.0x	2.9x	2.3x	0.5x	5.5%	35.4%
Mean - Mining									3.6x	3.5x	3.6x	0.9x	5.6%	(5.7%)
ALS Ltd.	3,680.5	106.3	924.0	(817.8)	4,505.9	376.4	430.7	446.1	12.0x	10.5x	10.1x	4.3x	3.5%	(11.1%)
Mean - Overall									5.8x	4.4x	4.1x	1.4x	2.9%	(6.2%)
Capital Ltd.	240.0	22.7	58.4	(35.7)	275.7	73.3	85.2	88.6	3.8x	3.2x	3.1x	1.1x	2.9%	15.0%
Capital Ltd. (incl. investments)	240.0	61.4	58.4	3.0	237.0	73.3	85.2	88.6	3.2x	2.8x	2.7x	1.1x	2.9%	15.0%
Footnate:														

<sup>•</sup> The share price data is as of 15 March 2023 and sourced from FactSet. Other data sourced from Factset (fiscal years) and most recent company financial reports. CAPD earnings data are Tamesis estimates.

## Glossary

#### The words below used in the presentation have the following meaning:

ARPOR	Average Revenue Per Operating Rig
CAPEX (Capital Expenditure)	Cash used on acquisition of property plant and equipment less proceeds on disposals of property plant and equipment
EBIT	Earnings (Loss) Before Interest and Taxes [Equal to profit (loss) from operations per the financial statements]
EBITDA	Earnings (Loss) Before Interest, Taxes, Depreciation, Amortisation and Fair Value Gain (Loss)
EPS	Earnings (Loss) Per Share
Enterprise value	Market capitalisation + Debt - Cash
Free Cash Flow	Operating cash flow minus capital expenditures before financing activities (Dividends, Loan repayments/drawdowns)
Group, Company	Capital Limited and its subsidiaries
КРІ	Key Performance Indicator
HSSE	Health, Safety, Social and Environment

Departing Cash flow Profit or loss after tax adjusted for non-cash items +/- the net change in working capital  Operating Cash flow Margin Cash generated from operations / Sales  Net Asset Value Per Share (Cents) Total equity/ Weighted average number of ordinary shares  Net Cash (Debt) Cash and cash equivalents less short term and long term debt  NPAT Net profit (loss) after tax per the financial statements  (Headline) Revenue Average fleet size x Utilisation x ARPOR  Return on Capital Employed (ROCE %) LTM EBIT / Total Assets – Current Liabilities  Total assets Current assets  TRIFR Total Recordable Incident Frequency Rate		
Operating Cash flow Change in working capital  Cash generated from operations / Sales  Net Asset Value Per Share (Cents) Total equity/ Weighted average number of ordinary shares  Net Cash (Debt) Cash and cash equivalents less short term and long term debt  NPAT Net profit (loss) after tax per the financial statements  (Headline) Revenue Average fleet size x Utilisation x ARPOR  Return on Capital Employed (ROCE %)  Current assets plus non-current assets	LTI	Loss Time Injury
Net Asset Value Per Share (Cents)Total equity/ Weighted average number of ordinary sharesNet Cash (Debt)Cash and cash equivalents less short term and long term debtNPATNet profit (loss) after tax per the financial statements(Headline) RevenueAverage fleet size x Utilisation x ARPORReturn on Capital Employed (ROCE %)LTM EBIT / Total Assets – Current LiabilitiesTotal assetsCurrent assets plus non-current assets	Operating Cash flow	
Net Cash (Debt)       Cash and cash equivalents less short term and long term debt         NPAT       Net profit (loss) after tax per the financial statements         (Headline) Revenue       Average fleet size x Utilisation x ARPOR         Return on Capital Employed (ROCE %)       LTM EBIT / Total Assets – Current Liabilities         Total assets       Current assets plus non-current assets	Operating Cash flow Margin	Cash generated from operations / Sales
NPAT  Net profit (loss) after tax per the financial statements  (Headline) Revenue  Average fleet size x Utilisation x ARPOR  Return on Capital Employed (ROCE %)  LTM EBIT / Total Assets – Current Liabilities  Current assets plus non-current assets	Net Asset Value Per Share (Cents)	Total equity/ Weighted average number of ordinary shares
(Headline) Revenue Average fleet size x Utilisation x ARPOR  Return on Capital Employed (ROCE %)  LTM EBIT / Total Assets – Current Liabilities  Current assets plus non-current assets	Net Cash (Debt)	Cash and cash equivalents less short term and long term debt
Return on Capital Employed (ROCE %)  LTM EBIT / Total Assets – Current Liabilities  Current assets plus non-current assets	NPAT	Net profit (loss) after tax per the financial statements
Total assets  Current assets – Current Liabilities  Current assets	(Headline) Revenue	Average fleet size x Utilisation x ARPOR
		LTM EBIT / Total Assets – Current Liabilities
TRIFR Total Recordable Incident Frequency Rate	Total assets	Current assets plus non-current assets
	TRIFR	Total Recordable Incident Frequency Rate

## Company Contact Details

#### **CAPITAL LIMITED**

#### **Jamie Boyton**

**Executive Chairman** jamie.boyton@capdrill.com

#### **Peter Stokes**

Chief Executive Officer peter.stokes@capdrill.com

#### Rick Robson

Chief Financial Officer rick.robson@capdrill.com

#### **Conor Rowley**

Investor Relations & Corporate Development Manager conor.rowley@capdrill.com

#### London

Ground Floor, 10-11 Park Place, London SW1A 1LP www.capdrill.com

#### **UK BROKERS**

#### **Tamesis Partners LLP**

125 Old Broad Street, London EC2N 1 AR Telephone: +44 20 3882 2868 Richard Greenfield rgreenfield@tamesispartners.com

#### **Stifel Nicolaus Europe Limited**

150 Cheapside, London EC2V 6ET Telephone: +44 20 7710 7600 Ashton Clanfield ashton.clanfield@stifel.com

#### **UK PUBLIC RELATIONS**

#### Buchanan

107 Cheapside, London EC2V 6DN Telephone: + 44 20 7466 5000 **Bobby Morse** capital@buchanan.uk.com

